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#### Dear customers, collaborators and community:

I feel honored to be able to address you on behalf of the Company's board of directors, its executives, professionals and workers in a year that has been so complex and challenging.

2020 will be remembered as the year in which the world shutdown due to a pandemic that gives no respite. It is a period that will go down in history as an international crisis, which affected many of the companies and persons worldwide.

However, this difficult scenario became an opportunity that allowed us to deploy the best of what we have, by offering innovative modular proposals for hospitals, and private clinics, together with providing quick solutions such as dining halls, washrooms, changing rooms and camps, both for lease and for sale.

This year without a doubt, demonstrated how resilient we are at Tecno Fast to the negative cycles of the economy, since in spite of the crisis, the company's results were along the line of taking care of our workers and never stop looking for a way to have constant, ascending, solid growth, as planned.

Another source of pride and satisfaction is having recently (March 2021) been recognized as one of the 40 Best Companies in Chile, an award granted by Deloitte, in conjunctions with Santander and Universidad Adolfo Ibañez. In addition, we also received four important recognitions, including Best of the Show, in the Modular Building Institute. This places us as one of the elite players in modular matters.

Likewise, we began 2020 with one of our greatest milestones as a company, by successfully registering with the Chilean Financial Markets Commission (CMF), and then issuing a Bond for UF 2 million, which is the kickoff for carrying out our growth and consolidation plan.

We have always gone forward hand-in-hand with our customers, who allow us to be present in practically all areas of the economy, with a broad and diversified portfolio. It is a great responsibility to respond to each and every demand and understand each of their needs to add value and contribute to the economy.

Due to the above, during 2020 we reached historical occupation in the lease area, closing the year with more than 90% consolidated. Our fleet as of December 31, 2020 was more than 329,000 m2 available for lease, which is equivalent to more than 17,000 units.

We believe in ongoing innovation. Tecno Fast Montajes, an engineering and construction company for mining jobs, and Tecno Booking, an initiative that we offer for digital management of mining camps and their labor force, were born from this vision. We recently launched a new line of "do-it-yourself" houses called Tecno Kit.



QUEBRADA BLANCA PHASE 2. CONCENTRADORA CAMP





Our aim is to give people the possibility to continue enjoying more alternatives that improves their life quality.

In spite of Covid-19, our most emblematic projects were developed correctly and on time, providing work that has been recognized by our customers. Proof of this is the work at Quebrada Blanca Phase 2, already in its final stage, and the significant progress we had at Inco, Salares, Sierra Gorda and Sol de Lila, among others.

As a result of our prevention and self-care campaigns, Covid-19 outbreaks were very scarce. This allowed our production plants to remain open and our branches to continue operating practically the entire time. A heartfelt thank you to each and every one of our workers for the tremendous courage and commitment they have demonstrated.

We are proud to have decisively contributed to the community, understanding the value of time as a key piece of the puzzle and always seeking to be part of the solution to the problems that affect us as a society. It is in line with this, that we donated a modular hospital, that was built in a record time of six days and was donated to Hospital San José (belonging to the network of Hospitals of the Chilean Ministry of Health). The construction has a hospital infrastructure of 660 m2 with 40 beds and 12 bathrooms, located in the north zone of the Metropolitan Region.

At our Company we have excellent professionals, and each of them strives daily to provide the highest standard of service to each of our customers. I salute our collaborators and thank them for their commitment and professionalism. At Tecno Fast, our people are our best asset.

Warm greetings,

Cristián Goldberg Valenzuela Chairman of the Board and Founder of Tecno Fast

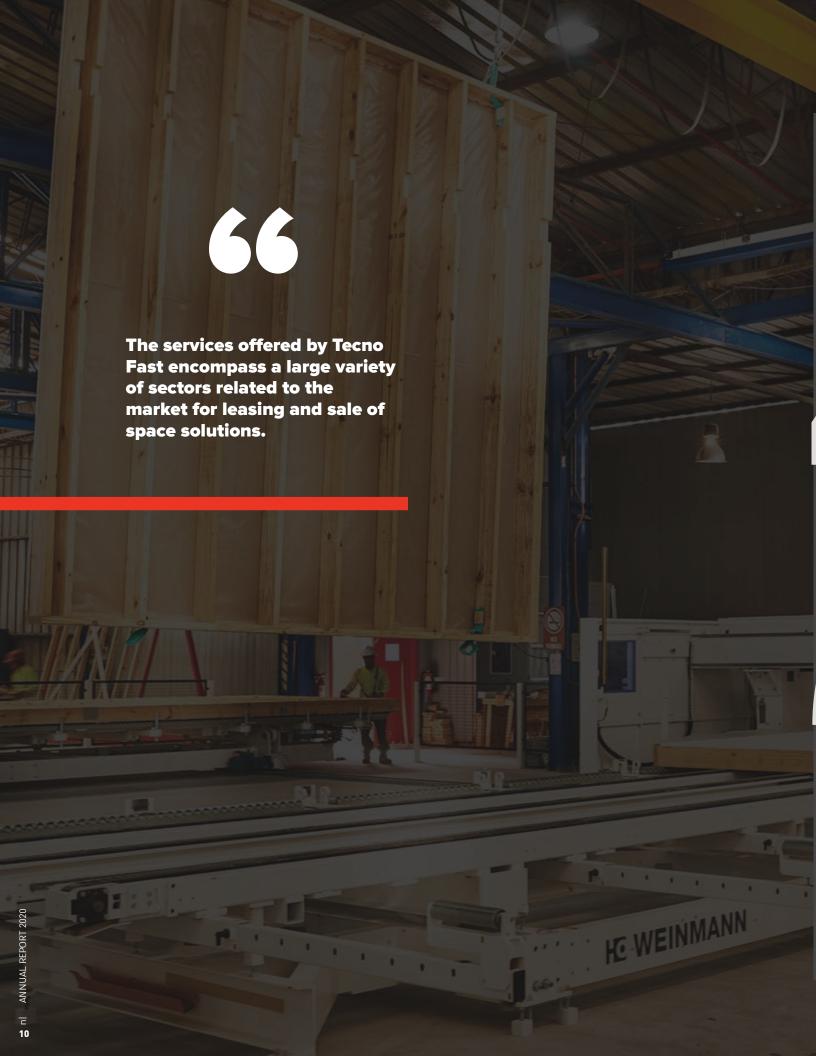
# WE ARE TECNO FAST

Tecno Fast is one of the main companies in the world dedicated to lease, sell and manufacture high technology and design spaces.



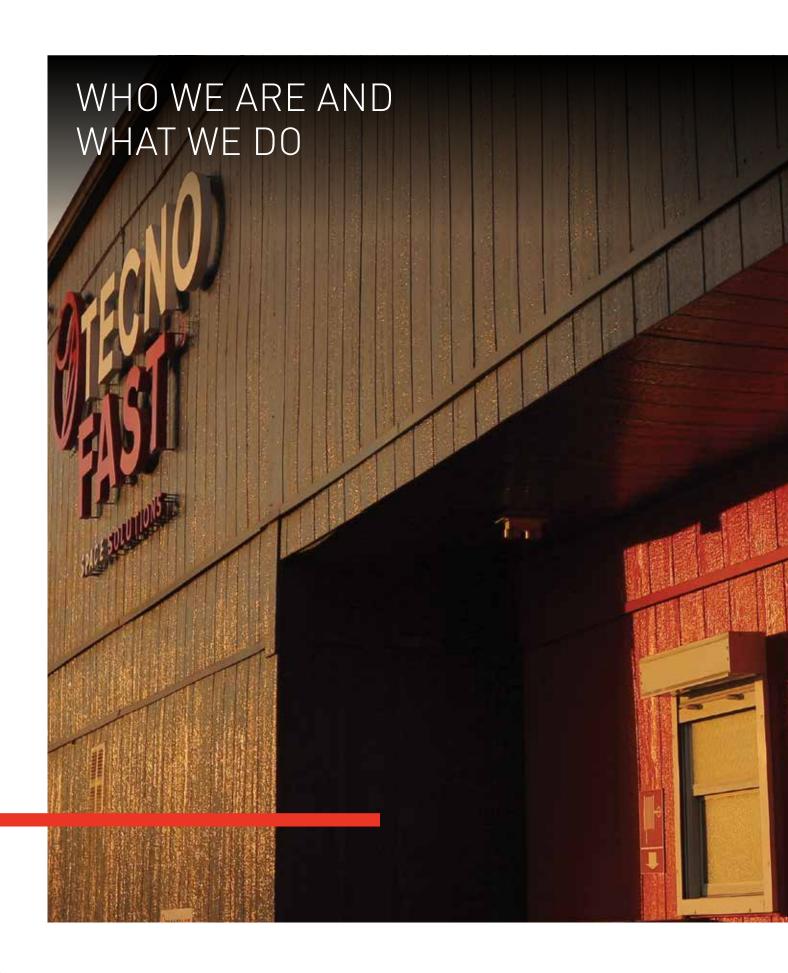






# COMPANY DESCRIPTION



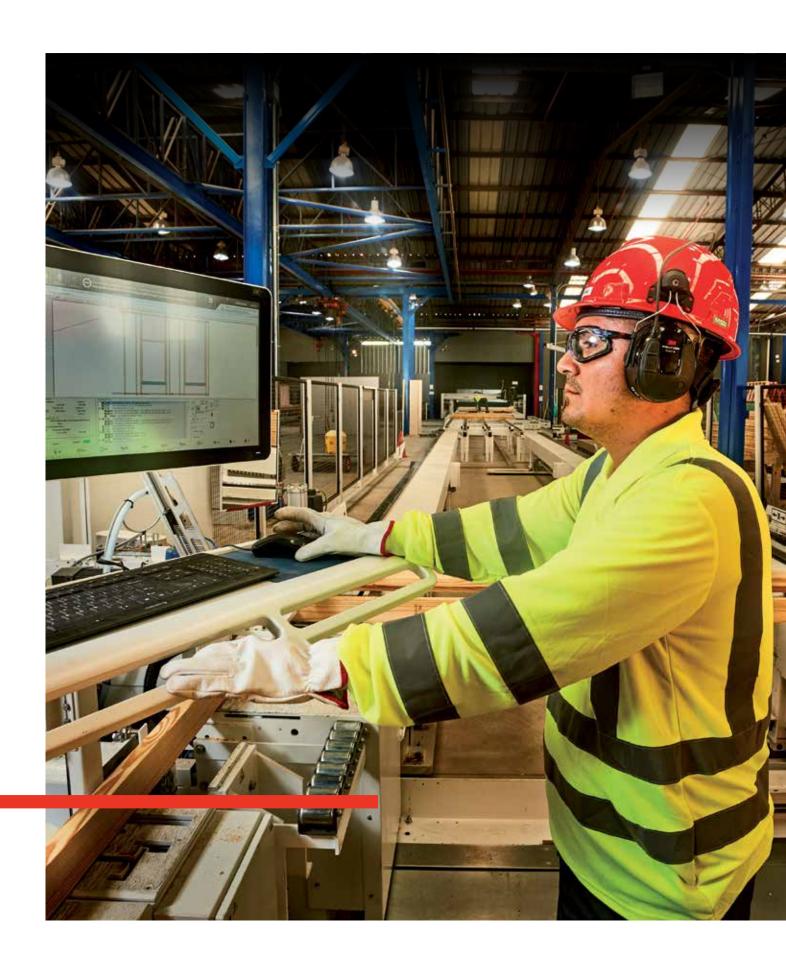






# IDENTIFICATION AND CONTACT INFORMATION

COMPANY NAME	TECNO FAST S.A.
TYPE OF COMPANY	PUBLICLY HELD COMPANY
R.U.N.	76.320.186-4
ADDRESS	LA MONTAÑA 692, LAMPA
POSTAL CODE	9390363
TELEPHONE	+56 22 790 5000
EXTERNAL AUDITORS	EY CHILE
SUBSCRIBED AND PAID CAPITAL	CH\$ 63.796.180.506
WEBSITE	WWW.TECNOFAST.CL
INVESTOR RELATIONS CONTACT	ÓSCAR RAMÍREZ C.
EMAIL	IR@TECNOFAST.CL
INVESTOR RELATIONS TELEPHONE	+56 22 790 5000









The business of Tecno Fast encompasses from architecture and design to delivery of the "turnkey" project.

#### LINE OF BUSINESS

The Company's line of business is:

- The fabrication, production, elaboration, integration, assembly, and commercialization on its own account or on behalf of others, of products, articles, pieces, parts and elements for any purpose, application or use;
- 2. The construction and divestment of any type of building, whether for residential, industrial or commercial purposes;
- Providing professional and technical services of any nature and exporting those services abroad;
- The operation, purchase, sale, divestment, leasing, export, import and, in general commercialization on their own account and on account of others of all types of personal property and real estate, tangibles and intangibles; and
- Investing in all types of assets, whether real or personal, tangible or intangible including, but not limited to shares, rights, or other types of company interests in companies with the aforementioned line of business, in Chile or abroad.



The services of Tecno Fast comprise a large variety of sectors that are related to the business of leasing and selling solutions. These services include: architecture; engineering; commercial and industrial infrastructure project design; leasing of office space, camps and warehouses; transportation, logistics and assembly of the solutions built in an industrialized manner.

The main drivers of development for both segments are the general economic activity, industrial production, mining production, activity of the construction sector, activity of the commercial sector and development of public and/or private investment projects, among others.





#### **COMPETITORS**

The competitors of Tecno Fast in the markets in which it operates are local and foreign companies. In the business of selling solutions, it competes with Nexcom, Promet and ATCO-Sabinco, whereas in the segment of spaces for lease it competes with Strip Centers, Shopping Centers, Hotels and offices, among others.

There is currently no systematic public information that allows determining the real market share of competitors in the selling and leasing segments.

#### LEGAL FRAMEWORK

The laws and regulations applicable to Tecno Fast are varied, with the most relevant being the following:

- 1. General Law on Urbanism and Construction.
- 2. General Ordinance on Urbanism and Construction.
- 3. Metropolitan, Regional and Communal Regulating Plans.
- 4. Civil and Commercial Codes.
- 5. Consumer Rights Protection Law.
- 6. Stock Companies Law.
- 7. Securities Market Law.
- **8.** Current regulations established by the Commission for the Financial Market (CMF).

The first two mentioned, General Law of Urbanism and Construction and the General Ordinance of Urbanism and Construction, regulate the real estate and construction market, therefore they establish a regulatory framework that mainly affects the activities performed by the company, including the determination of which will be the necessary permits to be able to develop and execute works and projects.

# WHAT INSPIRES US

#### **OUR PURPOSE**

To provide space solutions to improve the lives of persons through innovation and design. We believe in the value of time, respect for the environment and the importance of efficiency and quality.

#### MISSION

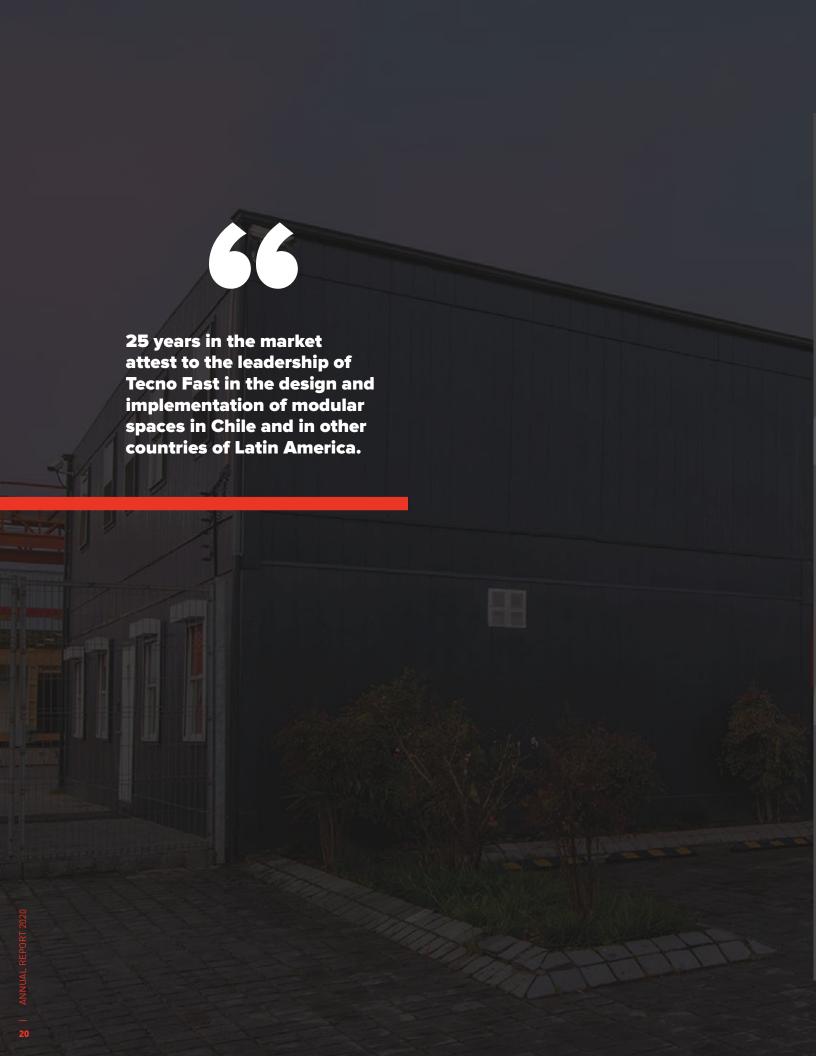
Provides space solutions that improve the lives of people.

#### **VISION**

To be a world leader in space solutions.







# OUR COMPANY





HOTEL COLLAHUASI - CHILE

Tecno Fast is committed to its workers, to social wellbeing and caring for the environment.

A long process of adaptation and training of collaborators, has led Tecno Fast to drive development of leading-edge technology in the industry, integrating the areas of design, automated fabrication and logistics, encouraging production efficiency, control of material costs and planning of onsite work.



The early incorporation of technology to automate the process of fabricating comprehensive solutions allows Tecno Fast to offer its customers a product with the highest standards of design and quality.

The Lampa plant is equipped with solar panels, that supply 80% of electricity consumption, allowing a savings of 208 tons of CO<sub>2</sub> per year, the equivalent of planting 13,900 trees.

# COMPREHENSIVE PROCESS AND HIGH STANDARDS



Engineering and design
Carry out architecture and detailed
engineering for the fabrication and
construction of the project.



Fabrication line
An efficient prefabrication line, with
modern technology and adequate
equipment, allows economies of
time and final cost.



Plant terminations
Specialized labor for optimum
terminations and construction in
the plant, corresponding to 85% of
project construction progress.

### INTEGRATED VALUE CHAIN

#### Design

Personalized space solutions for each customer, designed by a team of excellent professionals.



#### Return

We maintain and manage module returns, reincorporating them to the fleet available in our warehouses.

#### Leasing

Our modular solutions generate a stable monthly income, with a 24-month average permanence.

#### Sale

Our modular space solutions are also permanent.

#### Tecno Fast's production process is 100% integrated



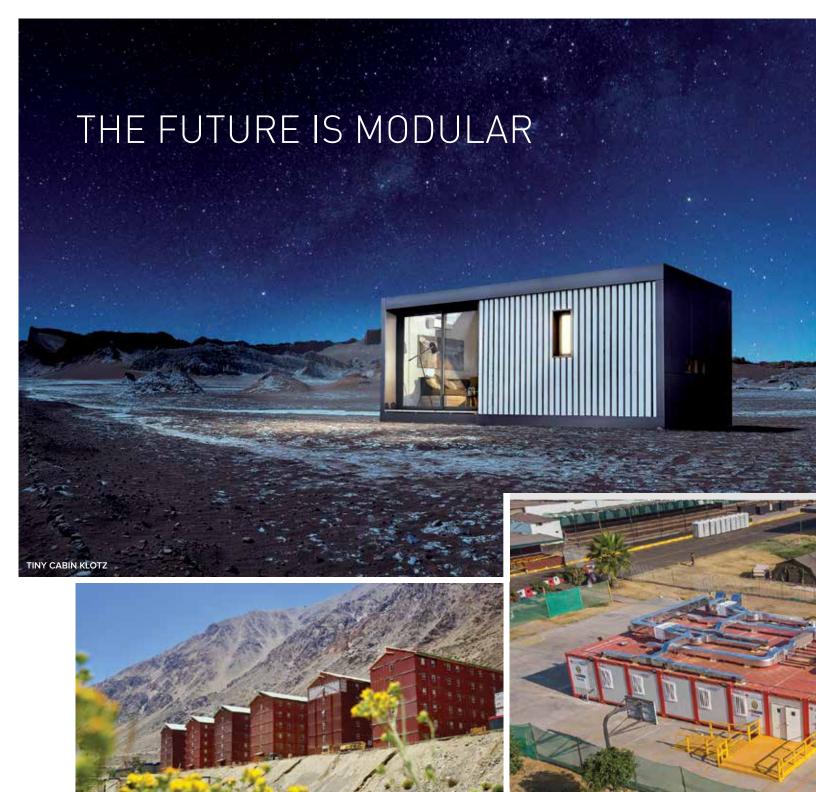
# Logistics By land or water, the modules are taken to their final location, in the country or abroad.



Onsite assembly
Finally, on site, the teams carry
out the assembly, connections to
networks, urbanization and turnkey
delivery.



Final delivery to the customer
Final delivery of the product to the
customer is after carefully checking
all the details to ensure perfect
operation.



HOTEL PÉREZ - CALDERA - CHILE

# **ANNUAL REPORT 2020**

### Tecno Fasts' modular fabrication has the following advantages:

- Speed: Delivery deadlines are improved by more than 50% due to the plant's manufacturing line process.
- Cost: The high degree of automation in the construction, significantly reduces the cost of projects due to the time saved. A standard project with conventional construction takes 12 months, whereas with modular construction it would take only 6 months. This difference means that the business receives 6 additional months of sales flow, which translates into higher profits and lower finance costs for the company (as the case may be), and greater productivity or social benefits.
- Quality: Since it is a production process carried out using a production line, quality control is better than what can be achieved onsite.
  - The production process is ISO 9000 certified, which is not the case with most conventional constructions.
  - There is a higher degree of training and specialization of workers, allowing their professional development.
- **Resistance:** The modules must be built in a very robust manner to support the movements of the crane and their transportation. Each relocation is equivalent to subjecting the module to a grade 5 earthquake.

- The materials used for modular construction are stored in warehouses, which prevents twisting, humidity and other imperfections caused by keeping materials outdoors, as occurs in conventional construction.
- Modular construction has the best thermal and acoustic insulation since walls and ceilings must be duplicated when generating vertical or horizontal joints between two or more units.
- This type of construction has no humidity or cracking problems as do cement or brickwork.



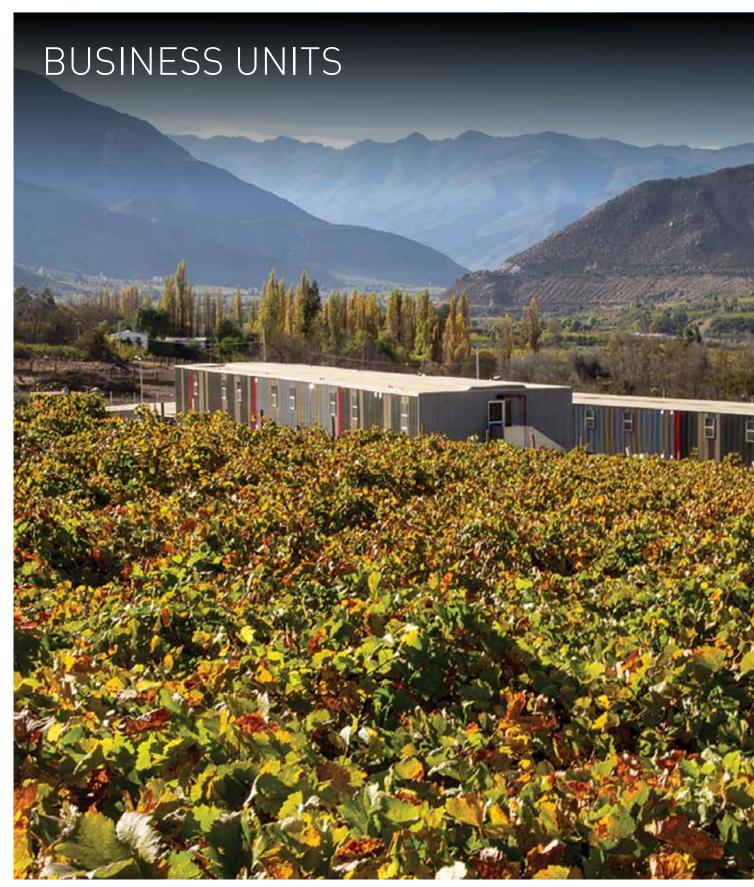
#### SUSTAINABILITY:

- Since modular construction is quicker, it produces less impact on the building site, and in addition the worksites are dry and orderly.
- It is also recyclable, since it can be reassembled in a place other than the initial location, thus becoming a project with the same or a different purpose than the first.
- At the construction zone we have incorporated sustainable processes, which translate into less waste, less air, water and noise contamination, and lower energy costs, among other things.
- It uses certified lumber, which means that production is controlled and each tree harvested is replanted.

The Tecno Fast process increases employee safety in comparison to traditional construction, since they do not have to be exposed to extreme climate and temperature conditions for long periods of time.

#### **FLEXIBILITY:**

- Modular construction can be easily relocated since the materials used can be disassembled and reassembled at the desired location.
- They provide the possibility to extend or reduce built surfaces, adapting to the required necessities.
- It is one of the most versatile construction systems that currently exists in the market since it can be installed in any surroundings and under any weather conditions.







Thanks to the experience acquired in these 25 years, Tecno Fast's solution offers have been growing and today our customers can lease or purchase the space that best suits their needs, choosing from multiple sizes and functionalities that seek to optimize time and resources.

Tecno Fast offers its value proposal through its Spaces for Lease and Solution Selling business segments, which operate in an integrated manner.

Internationally, Tecno Fast carries out these businesses through its subsidiaries in Peru and Colombia, in addition to participating in specific projects in other countries.

Facilities that are "ready to work in, use, live and build" constitute a unique proposal in the markets where Tecno Fast operates, incorporating the best engineering, technology and design techniques, suited to the needs of its customers, in the most diverse geographical surroundings and weather conditions.

### SPACES FOR LEASE

Solutions that are installed quickly in the workplace, with made-tomeasure services and equipment, contributing to time savings and generating productive workspaces from the first day. The offer is composed of offices, temporary camps, schools, hospitals, sales rooms and warehouses, among other things.

Safe modular units that resist the most extreme weather conditions are leased, in all sizes and wherever they may be needed.



### COMMERCIAL SPACES

In the line of commercial solutions, as of December 31, 2020, Tecno Fast had 238,188 m² available for lease, distributed over an atomized base of more than 2,000 active customers. The main items in the portfolio of the company's products include offices, bathrooms, sales rooms, and warehouses. Lurín, Lima.



+330,000 m<sup>2</sup> available. Leader in Chile, Peru and Colombia in spaces for lease.



High, stable occupation, with an average permanence of 23 months.



Quick, reliable delivery.



18% CAGR in m<sup>2</sup> avaliable, since 2008.



+2.000 active clients.







### INDUSTRIAL SPACES

This line of business mainly focuses on accommodations for workers in large mining and energy projects. As of December 2020, this line of products had a surface of 82,453 m<sup>2</sup> for lease.



OFFICE LEASING - CHILE

#### **Evolution of Available m<sup>2</sup>**

(In thousands of m2, as of December 31 of each year)







**CASERONES HOTEL - CHILE** 

Tecno Fast offers comprehensive solutions with "turnkey" space sales for immediate use by its customers.





This modern industrialized construction service is quicker in comparison to conventional systems, providing a specific solution for the needs of each customer, in respect to size, distribution and equipment.

The experience that the company has accumulated by leading highly complex mining projects with more than  $3,750,000 \text{ m}^2$  of industrialized construction work in Latin America, positions Tecno Fast as a leader in the region.

The company has expanded its offer of solutions, not only focusing on mining projects, but also on projects as diverse and complex as hospitals, dwellings, educational establishments, institutional buildings, commercial buildings, university residences and senior suites, among others.

The **Tecno Fast Home** line is a living solution that is easily installed and extended, which works using capsules that are distributed and mounted according to the particular requirements of each customer. Construction times are much shorter than in traditional construction. The Company offers a completely operational and functional house, which comes out of the manufacturing plant 95% ready.





TECNO FAST HOME



Highly complex mining projects with more than 3,750,000 m² of industrialized projects under construction in Latin America"





Tecno Truss has production capacity for approximately 30,000 m2 per month in SIP panels which translate into approximately 400 residences per month..."





The residential solutions of Tecno Fast are in a price range of between 1,000 to 3,000 UF, which is where the greatest volume of construction concentrates in Chile."



**FABRICATION AND SALE OF HIGH TECHNOLOGY AND DESIGN** 

Their features are defined prior to the purchase; therefore, their price is known prior to the installation, with no subsequent modifications.

Our subsidiary Tecno Truss offers builders and real estate developers industrialized and prefabricated solutions composed of various components to structurally raise complete dwellings from their infrastructure to their structural work. The production lines at Tecno Truss include wood trusses, USP structural connectors, galvanized steel connectors, interior and exterior wall panels, pediments and OSB-covered or Smart Panels.

All these elements are prefabricated in radiata pine wood. Sixty percent of sales correspond to SIP (Structural Insulated Panel) panels.

Tecno Truss manufactures approximately 30,000 m2 of SIP panels per month, which translates into approximately 400 dwellings per month, i.e. annual production is 360,000 m2, which implies building up to five thousand dwellings. The company's residential solutions are in a range of between 1,000 and 3,000 unidades de fomento, which is where the greatest volume of construction is situated in Chile. A high percent-

age of the dwellings supplied focus on the residential subsidies markets and only a third target the private real estate market.

Finally, our subsidiary Tecno Fast Montajes, develops and executes engineering and construction solutions in a high-quality, fast and reliable manner, in very large complex projects, both in the city and in remote locations.



4 industrialized construction manufacturing plants, 3 in Santiago and one in Lima.



+240,000 m² in annual plant capacity considering standard modules.



+500,000 m<sup>2</sup> in annual panel plant capacity.

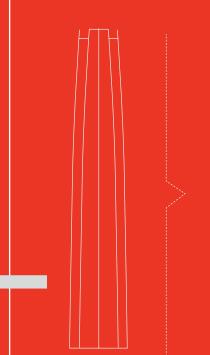


+3,750,000 m<sup>2</sup> of built surface in projects.



70% in-plant construction.

Fleet available for lease equivalent to 2.6 times a building like the Costanera Center.



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COSTANERA CENTER
TOWER

**TECNO FAST** 

# We provide turnkey solutions... for all types of industries and sectors.



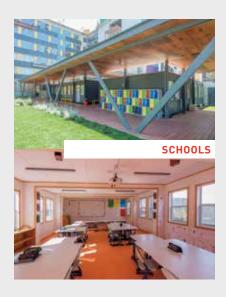








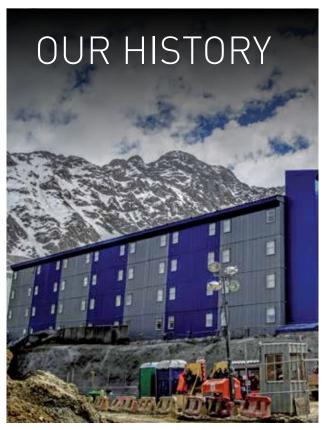












ANGLO AMERICAN - CHILE

From its origins, the company has been renown for providing design, architecture, engineering and industrialized construction services with world-level standards, noted for the quality, speed, flexibility and technology of their comprehensive lease and selling solutions for its customer.

1995

- Begins activities under the name Tecno Fast ATCO.
- Design and construction of the Lampa manufacturing plant.

Tecno Fast began activities in 1995, when, after years of operating in the industrialized construction business in Chile, a group of professionals led by Cristi n Goldberg Valenzuela and Cristi n Concha Soffia associated with the Canadian holding ATCO, to create Tecno Fast ATCO.

The year it was founded, the company faced its first big challenge: to begin construction of a camp for 6,000 people and a hotel for 1,800 people, both located at an altitude of 3,500 meters, 180 km southeast of Iquique close to the Chile-Bolivia border.

To achieve its goals, Tecno Fast designed and inaugurated its first manufacturing plant in Santiago, Chile -back then the only asset in the region – which allowed it to manufacture the project remotely, with 2,000 km between the place where the industrialized construction of the buildings took place and the location of their final installation.

1996

 Delivery of Tecno Fast's first industrialized construction project: Doña Inés de Collahuasi, Chile.



**COLLAHUASI - CHILE** 

• First International Prize from the Modular Building Institute (MBI) for the "Hotel del Inca -Collahuasi, Chile" project.

. Beginning of activities of subsidiary Tecno Fast S.A.C.

 First international project: Antamina, Perú.

The reputation achieved during the first years of operation in Chile, allowed Tecno Fast to be recognized at an international level, leading it to carry out projects in Peru, Argentina, Bolivia, Gabon, Cuba and the South Georgian Islands.



ANTAMINA - PERÚ

• The Leasing division was created in Chile, a business unit dedicated to leasing space solutions.

Visualizing world tendencies and to address the fluctuations in the mining industry, Tecno Fast extended its value proposal, complementing its industrialized construction business with an entire range of space solutions for lease. The creation of this new industry, hand-in-hand with an innovative business model, allowed it to service various sectors of the local economy, diversifying its customer matrix by offering immediate, economic and flexible solutions for residential, industrial and commercial use

 MBI first prize for the Hotel **Pelambres Project** 

From its creation, the business has shown sustained growth and dynamism, which has allowed the company to validate its industry at a domestic level and position this business as one of the Company's key assets.

As of December 31, 2020. the total commercial lease fleet exceeded 238,000 m<sup>2</sup>, distributed in 10 branches in Chile, Peru and Colombia.

• Start of Tecno Fast Argentina activities (2008) and construction of the "Pascua Lama, Argentina" Project.



Construction projects

Escondida" (2002) and "Spence" (2005) in Chile.

In the following years, Tecno Fast continued developing engineering and industrialized construction projects for

the main mining companies in Chile,

Pelambres and Barrick Gold, which

to the sale of space solutions at a worldwide level and gain experience

providing comprehensive services to

allowed it to consolidate itself in relation

including: Escondida, Collahuasi,

"Pelambres" (2001), "Minera

**ESCONDIDA - CHILE** 



PASCUA LAMA - ARGENTINA

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201

- Caserones Construction Project.
- Beginning of activities of Tecno Fast Colombia SAS and Tecno Fast Módulos do Brasil Ltda. focusing on leased space solutions in these markets.
- Construction Projects
   "Minera Escondida OGP1" and
   "Nueva Etapa Doña Inés de Collahuasi" in Chile.



COLLAHUASI - CHILE

2013

 ATCO's interest was purchased by the Inder Group in conjunction with Cristián Goldberg Valenzuela and Cristián Concha Soffia.

ATCO's interest was purchased by the Inder Group, holding held by the Del Río Silva family, in conjunction with Cristián Goldberg Valenzuela, Cristián Concha Soffia and Carlos Gana Undurraga.

2014

 Creation of the Tecno Fast Home product line in Chile.



CASA MODULAR ASSADI

2015

 The Tecno Fast Village line of products was created with the first hotel in Chillepin, Chile.

Supported by its accumulated experience in industrialized construction architecture, design and engineering, Tecno Fast challenged itself to expand its offer of space solutions both leased and sold, creating three new products: Tecno Pods, Tecno Fast Home and Tecno Fast Village.

2016

 "Hospital Salvador" Construction Project in Chile.

The company continued investing in streamlining its production processes, incorporating leading edge technology at a worldwide level to automate the industrialized construction of its solutions for customers. Thanks to that, Tecno Fast has a full offer for lease or sale, which includes mining camps, hotels, hospitals, schools, offices, sales rooms and homes, among others.

2017

 Construction of the first 6-storey modular buildings for the "Los Bronces" Project for Anglo American Sur.

Another milestone in the history of Tecno Fast was the manufacturing of the first 6-storey modular wood building in Latin America: the "Los Bronces" Hotel owned by Anglo American, whose construction was possible thanks to the efficiency, speed and productivity that such technology allows.



HOSPITAL SALVADOR - CHILE

 Automation of the construction and manufacturing process at the Lampa, Chile plant.

The Lampa plant was one of the first to incorporate high-end robotics in Chile, a process that implied training all workers on automation and had a positive impact on their quality of life, since the manual labor and heavy work they used to carry out was improved thanks to their new, modern machine handling skills.

• Beginning of operations at Hotel Village Calama, Chile.

For the Village business, the company expanded its hotel capacity in Chillepín and Calama, with new rooms. The available infrastructure at those industrialized hotels is 3,000 m2 and 4,800 m2, respectively.

The Tiny Cabin tourism project was launched, consisting in small houses measuring only 24 m2, which seek to encourage investment in tourism in Chile.

- Purchase of Tecno Truss.
- Self-sustainable solar plant.
- Launching of the Tiny Cabin line.
- Beginning the process of registration with the CMF.

At the Sol de Lila Photovoltaic plant owned by Enel Green Power, in addition to the construction, Tecno Fast, also provides all food, cleaning, maintenance, management, security, first aid, water supply, oil, generator management and sewage water treatment services, among others, for a 450-person camp.

The company has stayed in the forefront of automation, wood construction and sustainable development.





TINY CABIN - CHILE

2020

- Issuance of a Corporate Bond
- New subsidiary Tecno Fast Montaje
- New products: Tecno Kit and Tecno Booking

In January 2020, Tecno Fast registered a line of bonds for UF 4 million with the Chilean Financial Market Commission (CMF), in order to then place its first public debt issuance (Series A Bonds) for a total of UF 2 million. This milestone opened a new horizon to finance Tecno Fast's investment plan for the next years.

On the other hand, the company launched Tecno Booking, the first multiplatform natively designed solution to manage labor force mining camps digitally and in real time. The system is currently implemented at the Chillepin Village and Calama Village hotels and also at the Sol de Lila camp.

Additionally, in response to the new residential demand, the Tecno Kit product was launched in the market. This is a high-standard panel house which provide a panel kit that is easily transported for self-building.

Tecno Fast Montajes was formed due to a market need to find reliable, quick, good quality solutions to complex large-size projects both in cities and in remote locations.

# 2020 LANDMARKS

WE HAVE BEEN
PROVIDING OUR
CUSTOMERS
WITH SOLUTIONS
AND THE BEST
SERVICE FOR
25 YEARS.



CASINO MULTIEXPORT PUERTO MONTT - CHILE

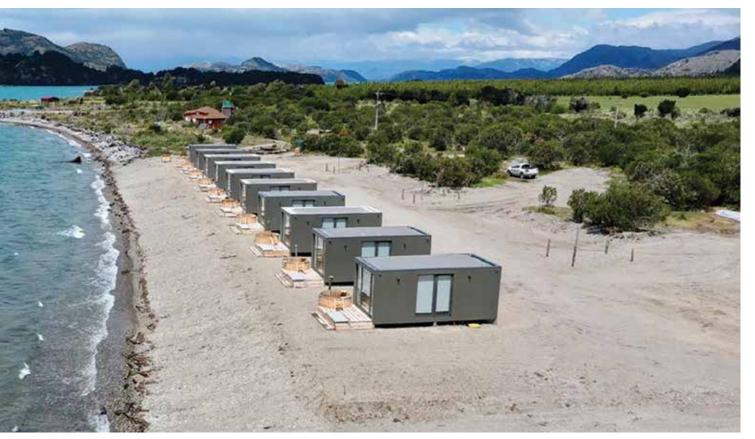
# WE RECEIVED **THREE 2020 MBI RECOGNITION AWARDS**

- → First Place: Relocatable Modular Hotel Tiny Cabin
- → Honorable Mention: Relocatable Modular Workforce Housing - El Tambo Camp
- → Honorable Mention: Multimedia Marketing Piece Institutional Video



DURING THE PANDEMIC, THE COMPANY HAS MADE SIGNIFICANT EFFORTS TO **MAINTAIN ITS OPERATIONS AND SUPPORT ITS CUSTOMERS.** 

- → In full lockdown we have managed to maintain our operations at 92%, considering our 2 plants, 10 branches and 2 hotels.
- We implemented telework, taking care of our team, while maintaining operating continuity.
- → The Calama Village Hotel recorded 100% occupancy.



#### 2020 LANDMARKS

WE GREW OUR LEASING FLEET BY **21,000 m<sup>2</sup>** IN CHILE AND PERU.



# GREATER INTEGRATION WITH TECNO FAST PERU.

- → Improved margins of projects in Peru.
- → Activation and development of the Lurín Plant in Lima.

1.300.000 HH WITHOUT
ACCIDENTS IN THE
EXPANSION OF QUEBRADA
BLANCA PHASE 2,
RECOGNIZED BY BECHTEL
AND MUTUAL DE SEGURIDAD.



ANTAMINA - PERÚ



**FAST MONTAJES.** 

TECNO KIT



WE ALSO CREATED A NEW SUBSIDIARY: **TECNO** 

# ANNUAL REPORT 2020

# MOST EMBLEMATIC PROJECTS OF 2020

# DONATION OF HOSPITAL SAN JOSÉ, CHILE:

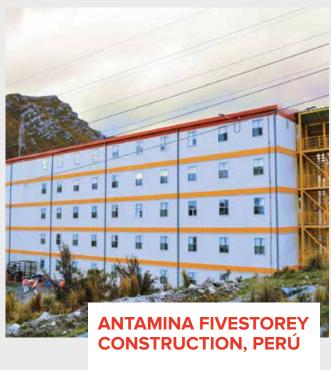
→ Tecno Fast donated a hospital for 6 months to cover the need for critical health infrastructure due to the Covid-19 pandemic. In only 6 days more than 660 m2 were made available, equivalent to 40 beds and 12 bathrooms.



# HOSPITAL BACKUS PERU:

 Modular hospital mounted in Peru in 26 days during full quarantine, consisting of 450m2 with 45 ICU beds.





First modular 5-storey all wood construction in Perú, with a surface of 23,127 m².





#### PROYECTO QUEBRADA BLANCA, FASE 2 (TECK), CHILE:

Concentradora Camp: 44,670 m2, equivalent to 1,184 modules and 4,092 beds. In addition to the expansion of 16,557 m2 with 402 modules and 1,528 beds.



#### SOL DE LILA PROJECT (ENEL GREEN POWER), CHILE:

→ The first camp manufactured and managed by Tecno Fast Village with 5,347 m², equivalent to 163 modules and 455 beds.

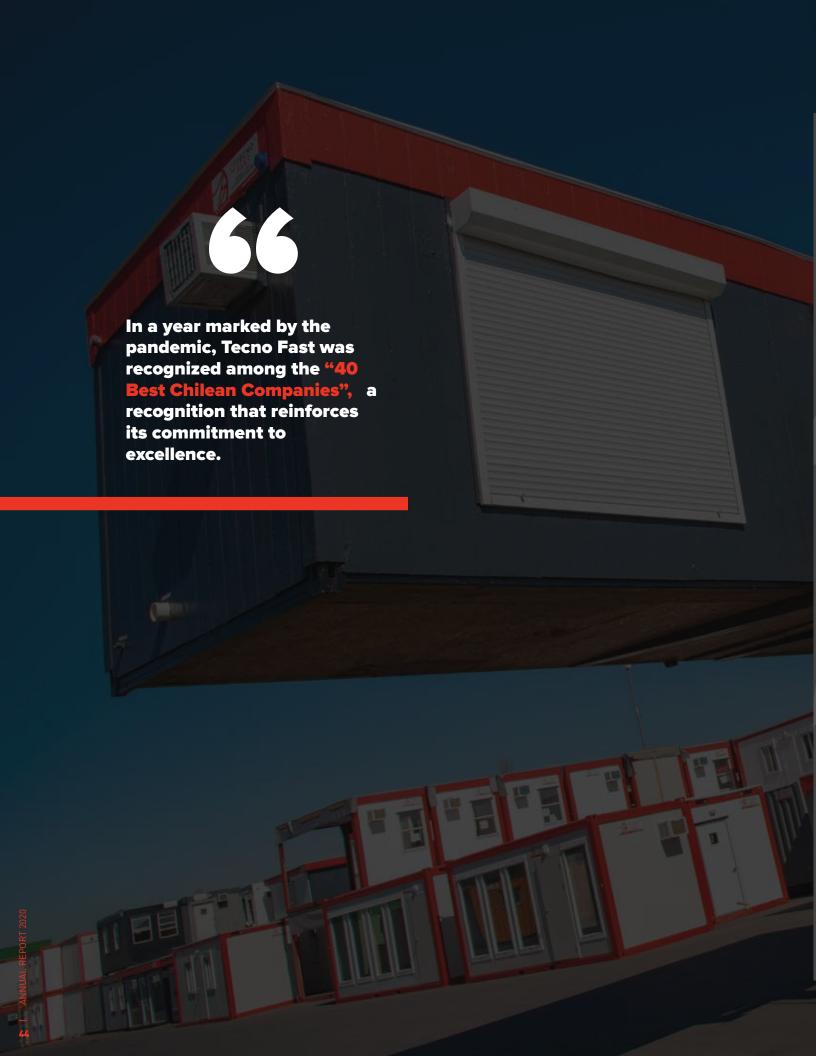
#### SALARES NORTE PROJECT (MINERA GOLD FIELDS), CHILE:

- 468 modules & 1,500 beds in a total of 16,394 m<sup>2</sup>
- → In Tambo 15,881 m² were built with 618 modules and 1,854 beds



#### SIERRA GORDA PROJECT, CHILE:

Project with a total of 11,448 m² (648 modules and 1,296 beds), divided into Tipay with 5,744 m² (198 modules and 512 beds) and Remanso with 3,997 m² (123 modules and 382 beds)



# RECOGNITION AND CERTIFICATIONS





"AWG CONSTRUCTION SERVICES LTD" PROJECT -SOUTH GEORGIA ISLANDS

Tecno Fast has been recognized in Chile and the world, valuing its innovation, excellent management and sustainability.



#### **AWARDS**

# Tecno Fast is among the Best Chilean Companies

Tecno Fast was named among the **40 "Best Chilean Companies".** This recognition is granted by Deloitte in conjunction with Banco Santander and Escuela de Negocios de la Universidad Adolfo Ibáñez. This initiative recognizes the excellence of private Chilean companies through a program that measures their performance, shares best practices and raises the standards of the country's business community.

In spite of the tradition of this recognition, 2020 was a special year, which also influenced the definition of this award, recognizing companies with a long-term outlook, capable of bearing the crisis and the health context.

In addition to measuring four fundamental pillars (Strategy, Capacity & Innovation, Culture and Commitment, Corporate Governance and Finance) this award also measured the agility and proactiveness of the companies.

# ANNUAL REPORT 2020

#### World of Modular Prizes

Tecno Fast has been recognized worldwide for its work. Some of the most relevant awards granted by the Modular Building Institute (MBI), a non-profit organization that promotes modular construction in the world and recognizes the most advanced and innovative buildings in the industry, are the following:

- Its Tiny Cabin Project, modular and sustainable accommodations measuring 24.5 m2, won first place at the 37th World of Modular convention held in Orlando, USA, in the "Relocatable Modular Hotel under 10 thousand square feet" category. The efficiency of these accommodations designed by renown Chilean architects Mathias Klotz y Felipe Assadi was emphasized, since due to their characteristics they can be easily located in the wild, in forested areas, on the coastline and even in the desert or Patagonia, without altering their technology.
- Likewise, on that occasion, Tecno Fast received two honorable mentions for its El Tambo Project, mining camp for 1,800 workers at Quebrada Blanca II, in the category of "Relocatable Modular Workforce Housing over 10,000 square feet", and for its corporate video in the "Multimedia Room" category.
- First Place: Relocatable modular Hotel Tiny Cabin
- Honorable Mention: Relocatable Modular Workforce Housing - El Tambo Camp.
- Honorable Mention: Multimedia Marketing Piece Institutional video.



# OTHER RELEVANT MODULAR BUILDING INSTITUTE (MBI) AWARDS:

#### World of Modular 2019 Awards

In turn, at the 36th World of Modular convention, which was held in Orlando, USA, Tecno Fast won the maximum award for its "Spence Camp" project, for the expansion of the Spence mining company, in the category for Relocatable Modular Workforce Housing over 10,000 square feet. The group of buildings that was built in Calama in only 210 days, can accommodate more than 7,000 people. In addition, the company received an honorable mention for their Chillepin Village Hotel, located in Salamanca.

- 2018 Honorable Mention: Renovated Reuse Greatest Renovation - Alto Maipo
- 2017 Honorable Mention: Relocatable Modular Single-Wide
- 2017 Honorable Mention: Relocatable Modular HealthCare
- 2016 Honorable Mention: Relocatable Modular Retail or Hospitality
- 2016 Honorable Mention: Permanent Modular Bathroom Pod
- 2016 Honorable Mention: Marketing Piece Website
- 2016 First Place: Marketing Place Print

- **2012 Honorable Mention:** Permanent Modular Office Over 10,000 sq.ft
- 2011 Honorable Mention: Permanent Modular HealtCare
- 2011 First Place: Permanent Modular Retail Or Hospitality
- 2009 First Place: Temporary Modular Single-Wide
- 2008 First Place: Permanent Modular Office Over 10,000 sa.ft
- 2008 First Place: Permanent Modular Institutional Or Assembly Over 5000 sq.ft
- 2007 First Place: Permanent Modular Office over 10,000sq.ft
- 2004 Honorable Mention: Permanent Factory-Built Institutional or Assembly over 5000sq. ft
- 2004 First Place: Temporary Factory -Built Institutional or Assembly over 5000 sq.ft
- 2002 Honorable Mention: Permanent Factory-Built Institutional or Assembly over 5000sq. ft
- 2002 Honorable Mention: Marketing Piece Print
- 2001 First Place: Temporary Factory-Built Complex of Buildings

#### SAFETY RECOGNITION AND AWARDS

Tecno Fast has important recognition instances that speak for its commitment to operating safety.



### 2020:

1,300,000 man-hours with no accidents at Quebrada Blanca Phase 2 expansion, recognized by Bechtel and Mutual de Seguridad.

QUEBRADA BLANCA, CONCENTRADORA - CHILE

#### OTHER RELEVANT SAFETY **RECOGNITION INSTANCES:**

#### Mutual de Seguridad CChC

Certificate of OUTSTANDING MANAGEMENT (2008), valid until June 2010.

#### • Minera Esperanza

165,000 man-hours with no accidents with no time lost (May 2009)

#### Minera Spence

1,000,000 man-hours with no accidents with time lost (2018).

#### Anglo American Los Bronces

1.000.000 HH sin accidentes con tiempo perdido (2018).

#### Minera Antamina, Perú

Safety Recognition for 500,000 man-hours with no accidents with lost time (1999).

#### Minera Escondida

4,200,000 man-hours with no accidents with time lost (2013) 630,00 man-hours with no incapacitating accidents (2009)

#### Compañía Minera Doña Inés de Collahuasi

1,000,000 man-hours with no accidents with time lost (2012).

#### Minera Los Pelambres

Safety Leadership recognition – Bechtel, For having carried out its construction work at the Los Pelambres project with no accidents with time lost (August 1998).



**ALTO MAIPO - CHILE** 

#### **CERTIFICATIONS**

In March 2012, the company took an important step in respect to safety, occupational health and protection of the environment, since it became the first TRIPLE-CERTIFIED modular construction company. Nowadays, thanks to the efforts of all its collaborators, Tecno Fast has ISO 9001, ISO 14001 and OHSAS 18001-certifications updated to 2018. This condition positions the company at the level of companies with the best standards in the world.







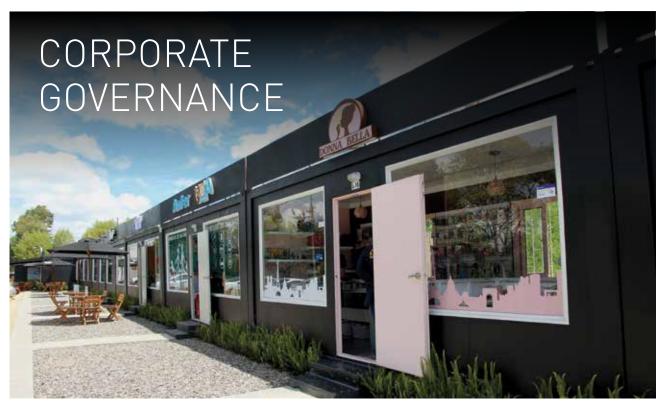


**RESCUE OF 33 MINERS - CHILE** 



# CORPORATE GOVERNANCE





PLAZOLETA COMERCIAL - COLOMBIA

Tecno Fast has an Internal Regulation, a Code of Ethics and a whistleblower channel for reporting any violation of the company's values.

#### ETHICAL MANAGEMENT

The Internal Regulation and the Code of Ethics are documents that have been created in order to regulate and define adequate behavior that is in accordance with the company's profile, as well as to establish its moral standards. This regulation must be respected by the collaborators, directors, contractors and subsidiaries of Tecno Fast S.A. and all the companies in which the Company has a majority interest or exercises control. All collaborators receive a copy of these documents in order to ensure that they are duly aware of them.

#### WHISTLEBLOWER CHANNEL

This is the channel that Tecno Fast has established for collaborators, customers or suppliers to report any situation observed that might mean a violation of the corporate values and/or of the standards established in the regulations, which guarantees to whistleblowers full confidentiality and security of the information related to the complaint, which can also be made anonymously.

To improve communication with its collaborators a platform was implemented with a form that allows for better classification of the complaints and ensures confidentiality, understanding that a timely complaint can minimize any negative impact for the Company.

#### **BOARD OF DIRECTORS**

The management of Tecno Fast S.A. is overseen by a Board of Directors composed of seven members that have been elected at a shareholders' meeting. There is a chairman and six directors, who carry out duties for three years and can be reelected indefinitely.

The current board was approved at the Ordinary Shareholders' Meeting held on April 29, 2020, who elected Messrs. Cristián Goldberg Valenzuela (Chairman), Cristian Concha Soffia, José Luis Del Río Goudie, Juan José Del Río Silva, Raimundo Carvallo Pereira, Ricardo Larraín Llona and Felipe Larraín Tejeda.

The members of the current Board met monthly during 2020 in Ordinary Meetings, in which Mr. Raimundo Carvallo Pereira acted as Secretary. During those meetings they analyzed and resolved matters related to the Company's management and strategy.

Should there be any impediment, be it death, bankruptcy, incompatibility,

limitation of position or other, which incapacitates any of the directors from continuing to hold their seat or makes them leave, the Board may designate a replacement until the Board is renewed at the following Shareholders' Meeting.



Cristián Goldberg Valenzuela

Chilean ID: 8.114.354-4 Business Administrator Founding Partner



Cristián Concha Soffia

Chilean ID: 6.375.297-5 Electrical Technician Founding Partner



José Luis del Río Goudie

Chilean ID: 4.773.832-6 Industrial Civil Engineer Pont. Univ. Católica de Chile MA University of Lancaster, UK



Juan José del Río Silva

Chilean ID: 12.852.083-K Commercial Engineer Universidad de Chile MBA, IESE Business School, Spain



Raimundo Carvallo Pereira

Chilean ID: 7.053.709-5 Attorney Universidad de Chile MCJ (LLM), NYU



Felipe Larraín Tejeda

Chilean ID: 7.049.011-0 Attorney Pont. Univ. Cat. de Chile LLM, NYU



Ricardo Larraín Llona

Chilean ID: 9.485.276-5 Industrial Civil Engineer Pont. Univ. Católica de Chile MBA, IESE Business School, Spain

#### **Board Fees**

Board fees are determined by the Ordinary Shareholders' Meeting as established in Article 50 bis of the Stock Companies Law. Tecno Fast directors receive fees for their participation in the Company's Board Meetings. During the years ended as of December 31, 2020 and 2019, the

Company paid ThCh\$200,979 and ThCh\$136,439 for this concept, respectively.

DIRECTOR	FIXED COMPENSATION	VARIABLE COMPENSATION	TOTAL
Cristián Goldberg Valenzuela	30.144.509	-	30.144.509
Cristián Concha Soffia	30.144.509	-	30.144.509
Raimundo Carvallo	30.144.509	-	30.144.509
José Luis de Río	20.111.797	-	20.111.797
Juan José del Río	30.144.509	-	30.144.509
Ricardo Larraín	30.144.509	-	30.144.509
Felipe Larraín	30.144.509	-	30.144.509
Total	200.978.848	-	200.978.848

#### **Incentive Plans**

Tecno Fast does not have incentive plans for its directors.

#### **Advisory Expenses**

During 2020, the Board had no advisory expenses.

#### **Board Diversity**

# Number of people by gender

Total, general	7
Male	7
Female	-
GENDER	TECNO FAST

## Number of people by nationality

7
-
TECNO FAST

## Number of people by age range

AGE	TECNO FAST
41 to 50	3
51 to 60	1
61 to 70	2
71 and over	1
Total	7

## Number of people by seniority

SENIORITY	TECNO FAST
Less than 3 years	2
3 to 6 years	
More than 6 & less than 9 years	5
9 to 12 years	-
More than 12 years	-
Total	7

#### **Directors Committee**

The committee was established on June 13, 2013 for the purpose of ensuring the quality of the corporate information at Tecno Fast S.A. It supervises, on behalf of the Board, the quality of the financial reports, risk management, monitoring of internal control systems and, in general, the policies and procedures implemented by Management to protect the interests of all the shareholders and other interested parties.

All committee meetings have been attended by its members and those responsible for management and internal control processes, represented by the Company's General Manager and the Corporate Controller and a Committee advisor, function that is undertaken by the Controller of Inder Spa.

The main duties of the Audit Committee focus on the regulatory requirements for public stock companies established in the Stock Companies Law and the Securities Market Law:

- Review the reports of external auditors, the balance sheet and other financial statements presented by the managers or liquidators of the company to the shareholders, and make a pronouncement on them prior to their presentation to the shareholders for their approval.
- Propose to the Board names for the designation of external auditors and private risk raters, as applicable, that will be suggested at the respective shareholders' meeting. In case of disagreement, the Board will formulate its own suggestion, submitting both to the consideration of the shareholders' meeting.

- 3. Examine information related to the transactions referred to in Title XVI and issue a report regarding these transactions. One copy of the report shall be sent to the Board, which must read it at the meeting called for approval or rejection of the respective transaction.
- 4. Examine the payroll systems and compensation plans for the Company's managers, main executives and workers.
- 5. Prepare an annual management report, including the main recommendations to the shareholders.
- 6. Inform the Board regarding the advantage or hiring or not hiring the external audit firm to provide services that do not form part of the external audit, when they are not prohibited in accordance with Article 242 of Law No. 18.045, depending on whether those services could generate a risk of loss of independence.
- 7. The rest of the matters stated in the bylaws or that are entrusted to it at a shareholders' meeting or by the board, as applicable.

#### Composition

DIRECTOR	FUNCTION	ENTRY	RELATIONSHIP
Juan José del Río	Director	June 2013	Not independent
Cristián Concha Soffia	Director	June 2013	Not independent
Felipe Larraín	Director	June 2020	Independent
Galo Quintanilla	Committee Advisor	June 2013	N/A

#### MEETINGS OF THE DIRECTORS COMMITTEE

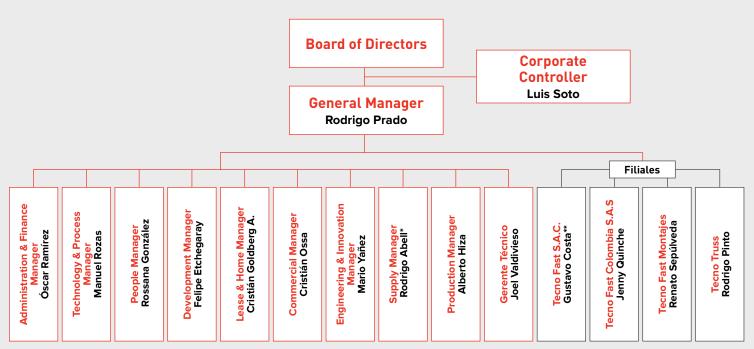
March 12, 2020 Review and approval of the Consolidated Financial Statements Audited by External Auditor EY as of December 31, 2019. External Auditor proposals are analyzed for the 2020 period, extending the term of the current external audit firm. The status of the crime prevention model implementation was provided.

June 21, 2020 Review the status of the 2020 Audit Plan and of the main situations detected during its execution. Analysis of the management report presented by external auditors.

Aug. 21, 2020 Review cases recorder through the corporate whistleblower channel, measures taken by management to minimize the probability of occurrence of future events and sanctions to be applied in cases of non-compliance with the Internal Regulation and Code of Ethics. Crime prevention model status and future training activities for the collaborators of Tecno Fast S.A.

Dec. 18, 2020 Review cases in foreign subsidiaries and update on the litigations that the company is involved in, in the markets where it is currently operating.

#### MANAGEMENT ORGANIZATIONAL CHART



#### \* UP TO JANUARY 31, 2021 / \*\* UP TO NOVEMBER 17. 2020

#### **GENERAL MANAGER**

#### Rodrigo Prado Romani

Chilean ID: 13.242.017-3 Commercial Engineer Universidad Diego Portales MBA, MGSM, Australia. HOLDS THE POSITION SINCE MAY 2011.

### ADMINISTRATION & FINANCE MANAGER

#### Oscar Ramírez Cádiz

Chilean ID No. 10.943.982-7 Commercial Engineer Pont. Univ. Católica de Chile (PUC). MBA, PUC. HOLDS THE POSITION SINCE JULY 2016.

#### **COMMERCIAL MANAGER**

#### Cristián Ossa Correa

Chilean ID No.: 15.320.733-K
Commercial Engineer, U. Diego Portales
MBA, Universidad de Chile
HOLDS THE POSITION SINCE MAY 2011.

#### **RENTAL & HOME MANAGER**

#### Cristián Goldberg Aichele

Cristián Goldberg Aichele Chilean ID No: 16.099.862-8 Business Administration, Inacap HOLDS POSITION SINCE FEBRUARY 2014.

#### **TECHNICAL MANAGER**

#### Joel Valdivieso Arza

Chilean ID No: 8.901.849.8 Civil Construction Universidad Técnica Federico Santa María. HOLDS THE POSITION SINCE MAY 2011

#### **ENGINEERING MANAGER**

#### Mario Yañez Cañete

Chilean ID No: 7.774.788-5 Civil Engineer, Universidad de Chile Master's Degree in Engineering, Universidad Mayor HOLDS THE POSITION SINCE MAY 2011.

#### PRODUCTION MANAGER

#### Alberto Hiza David

Chilean ID No: 7.259.825-3 Civil Construction, Universidad de Valparaíso HOLDS THE POSITION SINCE MAY 2011.

#### **SUPPLY MANAGER**

#### Rodrigo Abell Tamayo

Chilean ID No: 16.018.833-2 Civil Engineer, Universidad Gabriela Mistral HOLDS THE POSITION SINCE FEBRUARY 2018.

### INNOVATION & PROCESS MANAGER

#### Manuel Rozas Fuentes

Chilean ID No.: 12.640.995-8 Information Engineer, Univ. de Las Americas HOLDS THE POSITION SINCE MAY 2018.

#### **DEVELOPMENT MANAGER**

#### Felipe Etchegaray De la Cerda

Chilean ID No.: 15.643.821-9
Civil Engineer, Pont. Univ. Católica de Chile
MBA, University of Berkeley
HOLDS THE POSITION SINCE AUGUST
2018

#### **PEOPLE MANAGER**

#### Rossana González Zeballos

Chilean ID No.: 11.806.615-4 Psychologist, Univ. Diego Portales HOLDS THE POSITION SINCE MAY 2019.

#### **CORPORATE CONTROLLER**

#### Luis Soto Bustamante

2018.

Chilean ID: 15.483.913-5
Public Accountant Auditor, Univ. Diego
Portales
MBA, Universidad de Chile
HOLDS THE POSITION SINCE SEPTEMBER

# **ANNUAL REPORT 2020**

#### **Management of Main Subsidiaries**

#### **TECNO FAST PERÚ**

**Gustavo Costa Rey** (up to November 17, 2020) General Manager

#### **TF FILIALES**

Rodrigo Prado Romani General Manager

#### **TECNO FAST COLOMBIA**

Jenny Quinche Castillo

#### **TECNO FAST ARGENTINA**

The company is managed from Chile.

#### **TECNO FAST MÓDULOS DO BRASIL**

The company is managed from Chile.

#### **TECNO TRUSS**

Rodrigo Pinto Soto General Manager

#### **TECNO FAST MONTAJES**

**José Renato Sepúlveda Viguera** General Manager



ANTAMINA - PERÚ

## Remuneration of managers and main executives

Total remuneration and benefits received by the general manager and the main executives of Tecno Fast and its subsidiaries amounted to Ch\$2,793 million pesos as fixed compensation and Ch\$ 625 million as variable compensation and benefits during 2020. This amount includes the managers and main executives present as of December 31, as well as those that left the company in 2020.

## Benefits for managers and main executives

Tecno Fast provides to its main executives and their accredited dependents, complementary health insurance, catastrophic insurance y life insurance for each as a benefit. These benefits are provided based on the management level of the employee.

## Incentive plans for managers and main executives

The Company pays annual bonuses that are based on a plan that consists of fulfillment of objectives and on the level of individual contribution of the executives to the Company's results, which are provided as an incentive to its managers and main executives. This plan includes a definition of bonus ranges based on their level of hierarchy, which translates into a predetermined number of gross monthly remunerations.

## Executives with ownership in Tecno Fast

The Shareholders' Registry does not reflect direct participation of executives in the share ownership of Tecno Fast as of December 31, 2020.

# DIVERSITY IN THE MANAGEMENT TEAM REPORTING TO MANAGEMENT OR THE BOARD OF DIRECTORS

#### Number of persons by gender

GENDER	TECNO FAST S.A.	TECNO FAST COLOMBIA	TECNO FAST PERÚ	TECNO FAST BRASIL	TECNO FAST ARGENTINA	TF FILIALES	TECNO TRUSS	TF MONTAJES	TOTAL
Female	1	1	0					0	2
Male	11	0	3				1	1	16
Total	12	1	3	0	0	0	1	1	18

#### Number of persons by nationality

NATIONALITY	TECNO FAST S.A.	TECNO FAST COLOMBIA	TECNO FAST PERÚ	TECNO FAST BRASIL	TECNO FAST ARGENTINA	TF FILIALES	TECNO TRUSS	TF MONTAJES	TOTAL
Chilean	12	0	2				1	1	16
Peruvian	0	0	1					0	1
Colombian	0	1	0					0	1
Total	12	1	3	0	0	0	1	1	18

#### Number of persons by age

AGE RANGE	TECNO FAST S.A.	TECNO FAST COLOMBIA	TECNO FAST PERÚ	TECNO FAST BRASIL	TECNO FAST ARGENTINA	TF FILIALES	TECNO TRUSS	TF MONTAJES	TOTAL
Less than 30	0	0	0					0	0
From 30 to 40	5	0	2					0	7
From 41 to 50	4	1	0					0	5
From 51 to 60	1	0	1					1	3
From 61 to 70	2	0	0				1	0	3
Over 70	0	0	0					0	0
Total	12	1	3	0	0	0	1	1	18

#### Number of people by seniority in the organization

SENIORITY	TECNO FAST S.A.	TECNO FAST COLOMBIA	TECNO FAST PERÚ	TECNO FAST BRASIL	TECNO FAST ARGENTINA	TF FILIALES	TECNO TRUSS	TF MONTAJES	TOTAL
Less than 3 years	3	1	3				1	1	9
From 3 to 6 years	0	0	0					0	0
More than 6, less than 9 years	0	0	0					0	0
From 9 to 12 years	7	0	0					0	7
More than 12 years	2	0	0					0	2
Total	12	1	3	0	0	0	1	1	18



In order to achieve its strategic objectives and financial goals, Tecno Fast maintains continuous control of its risk variables.

#### RISK MANAGEMENT POLICY

Tecno Fast S.A. is constantly seeking to achieve its strategic objectives and profitability goals, as well as its projected financial sustainability and cash flows and future results, however, these can be affected daily by risks or vulnerability factors. For this reason and in order to minimize the effects of the risk variables in the operations and position of the Company these variables are continuously reviewed, measured and managed.

Based on this, Tecno Fast S.A. classifies and defines three types of relevant financial risks that can affect its operations and, consequently, the achievement of its strategic objectives: for credit, liquidity and market risk or situation of default in respect to what is established in the model.

#### 1. Credit risk

Credit risk is the financial uncertainty that is directly related with compliance of the obligations signed by the counterparties, i.e., with the possibility of exercising its contractual rights in order seek effective compliance with the cash payment obligations or other financial assets from credit debtors.

#### Credit and collection policy

In order to minimize the risks, Tecno Fast uses classification processes, credit quality reviews and termination of the credit limits for each of its customers. These processes allow early identification of potential changes in their payment capacity, which in turn makes it possible for the Company to take timely corrective measures in order to determine and avoid potential losses.

Particularly, leasing and sales transactions that carry a possible credit risk must necessarily be subjected to a prior evaluation stage that focuses on improving the recovery period of accounts receivable and also minimize the risk.

#### **Credit policies**

Tecno Fast has a Credit and Collections Committee, with is composed of Lease Area Management, Administration and Finance Management, and also Billing and Collections Management. The purpose of that Committee is to establish and comply with specific policies and procedures that must be applied at all stages of the business.

Among other things, the Committee must assess customers based on their information, classifying them in different segments, which correspond to A, B and C. This classification is carried out based on a list of the Company's requirements, which it should be noted is not exhaustive:

- a. Recent signed financial statements, income tax and value added tax declarations, updated records with the entity's financial and commercial debt information (for example, through DICOM), request the statutes or excerpt of the entity subject to credit conditions, etc.
- b. In the case of contracts for new projects, delivery of guarantees or advances (if necessary), purchase order issued, and presentation of co-signers (if necessary).
- **C.** In the case of existing customers with new projects, additional requirements will be required such as updated information, not having overdue debts with the Group, among other things.

#### **Collections policy**

The Group has defined a collections model that is developed ranging from proactive aspects up to judicial collection and which can be modified based on the incorporation of new work tools if the needs of the Group so require. Part of this collections model is the accounting account "Trade and other accounts receivable" which includes the documents issued and whose purpose is to manage collections actions in an effective and efficient manner.

The collections management procedure, from the date of issuance of documents is as follows:

### Day 8 after the invoice has been issued

The current regulation established by the Chilean Internal Revenue Service for the acceptance of documents in Chile states that the deadline for accepting or rejecting an invoice is 8 days, and it is irrevocably accepted in case of omission by its receiver.

## Between 15 and 0 days to the invoice due date

The collections executive must make a telephone call to the customer informing the invoices that are overdue and those that are about to become overdue, in addition to sending that information and the detail of the account by another means.

#### Between 1 and 15 days overdue

The collections executive must call the customer informing the invoices that are overdue and those that are about to become overdue, in addition to sending that information and the detail of the account by another means and if the customer does not respond the supplier payments supervisor must be contacted. The commercial executive must be aware of the default from day 1.

#### Between a 16 and 30 days overdue

The collections executive must call the customer informing the invoices that are overdue and those that are about to become due, in addition to sending that information and the detail of the account by another means and if the customer does not respond, the supplier payment supervisor must be contacted. In addition, the certificate of publication of debt, (DICOM, SIISA or SINACOFI) must be attached, and if the customer has debt that is more than 15 days overdue new projects will not be approved. The commercial executive must be aware of the default from day 1.

#### From 31 days to 45 days overdue

The collections executive must send the customer a letter notifying termi-

nation of the contract, indicating removal of the units. The commercial executive must be aware that the letter has been sent and it is recommended that the customer be visited.

#### From 46 to 60 days overdue

The collections executive must review the case directly with his superiors and determine whether the customer should be transferred to prejudicial collections, in order to request support from the collections area. In addition, the sending of a letter notifying the termination of the contract and removal of the units must be reinforced.

#### More than 60 days overdue

The collections executive must review the case directly with his/her superiors and determine if the customer must be transferred to judicial collections, in order to then request support from the collections department. In addition, they must coordinate with the logistics and customer service areas for removal of the modules.

## Allowance for credit risk – expected losses

The credit risk allowance corresponds to the risk that a financial asset may present credit impairment, i.e., that a customer or counterpart does not comply with their contractual obligations, which translates into untimely payment of their invoices or when the company has information that they are involved in a bankruptcy process.

The main credit risk to which the company is exposed is from transactions with trade accounts receivable (included in Note 9 and Note 3 Section 3.11) of the Financial Statements. In this respect, as of each closing date, the Group assesses whether those assets are impaired, in order to assess whether a simplified model is applied for recording the allow-

ance for expected losses, which is based on the historical experience of credit losses and the application of specific prospective factors that affect the receivables and the general economic environment. As of December 31, 2020, the total amount of the mentioned receivables was ThCh\$15,004,933 and its risk index was 6.01% (15.77%), with an average collection period of approximately 90 days from the due date to the effective collection of the invoiced amount.

The Group's derivative transactions are carried out with counterparts with a low risk rating and which have been subjected to credit analysis before they were engaged.

To limit exposure to credit risk, the Group invests in highly liquid products with high credit ratings, which will be described below.

# Allowance for expected credit losses from trade and other accounts receivable

For each presentation date the Group assesses whether the financial assets recorded at amortized cost and debt instruments measured at fair value through comprehensive income show signs of credit impairment. Assets show credit impairment when there have been one or more events that imply a damaging impact on their future estimated cash flows, which can act in a combined manner, with several events or a single event being the cause of the impairment.

That impairment is related to information such as, (but not limited to): significant financial difficulties of the issuer or the borrower; contract violations, such as non-compliance or default events; probable bankruptcy scenarios or another form of financial reorganization on the part of the borrower, etc.

In order to measure expected losses over the lifetime, in accordance with a simplified-type focus, the Group uses a provisions matrix to calculate expected credit losses for trade and other accounts receivable, taking into consideration that those accounts correspond to financial assets subject to credit impairment. The calculation will reflect the result of the weighted probability of an inability to collect; the time value of money and reasonable and supportable information on past events; estimates on the future that are available as of the closing date; and actual and projected future economic conditions.

Provisions are based on overdue days in accordance with Note 4, Section 4.1.1 of our Audited Financial Statements. The "Credit and collections policy", details the groups of customers that have similar loss patterns (mainly by aspects such as: type, customer rating and segment, geographic region and type of product). Historical default rates observed for the Group are used as a basis for the input data, assumptions and estimating techniques used for the provisions matrix. The matrix is calibrated to adjust it to the historical experience of credit losses with information of a prospective nature which can include: estimates regarding gross domestic product, exchange rates, prices of raw materials, etc. thus introducing forward-looking information to determine the mentioned losses. In this sense, for example, if it is expected that the economic conditions will deteriorate during the next year or period, which could generate more defaults in the main sectors that are counterparts of the Group, the historical default rates are adjusted. The historical compliance rates observed are updated analyzing changes in prospective estimates on each closing date, adjusting the patter of expected losses if necessary.

At each closing date, the Group analyzes the correlation between the historical default rates observed in order to determine adjustments if necessary. The assessment of the correlation between historical default rates observed, the foreseen economic conditions and expected credit losses, are non-significant estimates in the case of the Group, evidenced by the level of losses historically experienced and prospectively expected. Due to this, the Group does not provide detailed information of how the foreseen economic conditions have been incorporated in the determination of expected credit losses, since their impact is not material. The Group's historical credit loss experience and the forecast for economic conditions may also not be representative of the customer's real default in the future.

In general, trade and other accounts receivable are paid in an average period of 90 days. For these financial assets, the maximum risk exposure is their carrying amount, disaggregated by type of counterpart, described in Note 4 Section 4.1.3 of our Audited Financial Statements, under "Maximum" exposure to Credit Risk". The Group does not have collateral guarantees and other credit improvements. Likewise, in the financial statements for the indicated periods, the Group has not obtained financial assets by taking possession of collateral guarantees to ensure collection nor has it executed other credit improvements. such as co-signers.

The Group observes in the changes shown by the mentioned financial assets that in general, their gross movements are proportional to the allowance for doubtful accounts (see Note 9 – Current Trade and Other Accounts Receivable), in our financial statements.

# ANNUAL REPORT 2020

## Maximum exposure to credit risk

The distribution of the main financial assets corresponding to the maximum exposure to credit risk

and their concentration for the Group as of December 31, 2020 and 2019, for the different components of the statement of financial position, without considering guarantees or other credit improvements received are presented below.

As of the date of these consolidated financial statements the Group has no collateral guarantees or other credit improvements.

CLASSIFICATION         GROUP         NOTE         TYPE         COUNTERPART         31.12.2020 Exposure ThCh\$         31.12.2019 Exposure ThCh\$           Negotiation         Cash and cash equivalents         -6         Cash on hand         -         61.347         49.786           Negotiation         Cash and cash equivalents         -6         Cash on hand         -         61.347         49.786           Bank balances         Banks         2.877.418         7.887.031           Mutual funds         Banks         18.487.167         166.939           Time deposits         Banks         1.041.554         -           Loans & accounts receivable         Trade and other accounts receivable         -9         Trade A/R         Domestic customers         22.505.897         11.714.679           Accounts receivable from related parties         Related parties         -10         A/R from related parties         -         3.625.582         11.741.910           Derivative instruments         Other financial assets         -8         Swap derivative         -         -         38.867	Total Exposure					59.126.897	41.499.423
CLASSIFICATIONGROUPNOTETYPECOUNTERPARTExposure ThCh\$Exposure ThCh\$NegotiationCash and cash equivalents-6Cash on hand-61.34749.786Bank balancesBanks2.877.4187.887.031Mutual fundsBanks18.487.167166.939Time depositsBanks1.041.554-Loans & accounts receivable-9Trade A/RDomestic customers22.505.89711.714.679Accounts receivable fromRelated parties-10A/R from related parties-3.625.58211.741.910			-8	Swap derivative	-	-	38.867
CLASSIFICATION GROUP NOTE TYPE COUNTERPART Exposure ThCh\$ Exposure ThCh\$  Negotiation  Cash and cash equivalents  -6 Cash on hand Bank balances Banks 2.877.418 7.887.031  Mutual funds Banks 18.487.167 166.939  Time deposits Banks 1.041.554 -  Loans & accounts receivable  Trade and other accounts receivable  Trade A/R  Domestic customers  Foreign 10.527.932 9.900.211	receivable from	Related parties	-10		-	3.625.582	11.741.910
CLASSIFICATIONGROUPNOTETYPECOUNTERPARTExposure ThCh\$Exposure ThCh\$NegotiationCash and cash equivalents-6Cash on hand-61.34749.786Bank balancesBanks2.877.4187.887.031Mutual fundsBanks18.487.167166.939Time depositsBanks1.041.554-Loans & accounts receivableTrade and other accounts-9Trade Δ/RDomestic22.505.89711.714.679						10.527.932	9.900.211
CLASSIFICATIONGROUPNOTETYPECOUNTERPARTExposure ThCh\$Exposure ThCh\$NegotiationCash and cash equivalents-6Cash on hand-61.34749.786Bank balancesBanks2.877.4187.887.031Mutual fundsBanks18.487.167166.939		other accounts	-9	Trade A/R		22.505.897	11.714.679
CLASSIFICATIONGROUPNOTETYPECOUNTERPARTExposure ThCh\$Exposure ThCh\$NegotiationCash and cash equivalents-6Cash on hand-61.34749.786Bank balancesBanks2.877.4187.887.031				Time deposits	Banks	1.041.554	-
CLASSIFICATION GROUP NOTE TYPE COUNTERPART Exposure ThCh\$ Exposure ThCh\$  Negotiation Cash and cash equivalents -6 Cash on hand - 61.347 49.786				Mutual funds	Banks	18.487.167	166.939
CLASSIFICATION GROUP NOTE TYPE COUNTERPART Exposure ThCh\$ ThCh\$  Cash and cash  -6 49786				Bank balances	Banks	2.877.418	7.887.031
CLASSIFICATION GROUP NOTE TYPE COUNTERPART Exposure Exposure	Negotiation		-6	Cash on hand	-	61.347	49.786
	CLASSIFICATION	GROUP	NOTE	TYPE	COUNTERPART	Exposure	Exposure

Credit risk for cash and cash equivalents is reduced by investing the Company's cash surpluses in short-term mutual funds, with a duration (average investment period) of less than 90 days, managed by accredited financial institutions

In the particular case of accounts receivable, credit risk is

managed according to the Company's lines of business, which vary based on the importance of the projects. In the case of Large Projects, with high-level customers and multinational mining companies of renown prestige, non-collection of billing in a reasonable period of time is very unlikely (30 days). In the particular case of Leases,

the customer base and its diversification in different sectors of the economy reduces the risk of default.

For further details of maximum credit risk exposure, please refer to the mentioned specific notes in our financial statements.

#### 2. Liquidity risk

Liquidity risk is that which refers to the financial uncertainty in different periods of time and which is related to the capacity to respond to cash requirements supporting transactions, both under normal and exceptional condi-

tions, as well as for example the case of the Company's operating cash flows which provide a substantial part of cash requirements.

In order to finance the operations of the Group and in consideration of timely compliance with financial liabilities, the Company has a policy of seeking the most adequate short and long-term financing structure.

The analysis of liabilities as of December 31, 2020 and 2019, is detailed as follows

				CUR	RENT		NON-CURRENT			
CLASSIFICA	CDOLID			DUE IN		TOTAL		DUE IN		TOTAL NON
TIONS	GROUP	TYPE	Up to 30 days ThCh\$	31 - 90 days ThCh\$	91 days to 1 year ThCh\$	CURRENT 31.12.2020 ThCh\$	2 <sup>nd</sup> & 3 <sup>rd</sup> year ThCh\$	4 <sup>th</sup> & 5 <sup>th</sup> year ThCh\$	Over 5 years ThCh\$	CURRENT 31.12.2020 ThCh\$
	Trade and other A/P	Trade and other A/P	7.153.203	11.538.466	22.312.199	41.003.868	-	-	-	-
	Other	Unsecured Bank loans	313,667	887,898	6.457.377	7.658.942	4.506.033	417,553	2.488.325	7.411.911
Liabilities Financial Non- derivatives	financial derivatives	Obligations with the public	466,825	-	-	466,825	-	-	57.594.102	57.594.102
denvatives	Accounts payable to related parties	Accounts Payable to related parties	2.196.084	68,022	539,41	2.803.516	273,342	-	-	273,342
Derivative instruments	Other financial liabilities	Forward derivatives	-	-	136,42	136,42	-	-	-	-
Total			10.129.779	12.494.386	29.445.406	52.069.571	4.779.375	417,553	60.082.427	65.279.355

Total			18.508.098 1	14.275.458	43.960.140	76.743.696	12.415.596	2.249.627	211,735	14.876.958
	Accounts Payable to related parties	Accounts Payable to related parties	1.998.817	24,295	109,327	2.132.439	291,543	109,33	-	400,873
Pasivos Financieros no Derivados	Other financial derivatives	Unsecured bank loans	9.225.478	4.365.464	28.291.939	41.882.881	12.124.053	2.140.297	211,735	14.476.085
	Trade and other A/P	Trade and other A/P	7.283.803	9.885.699	15.558.874	32.728.376	-	-	-	-
CLASSIFICA TIONS	GROUP	TYPE -	Up to 30 days ThCh\$	31 - 90 days ThCh\$	91 days to 1 year ThCh\$	CURRENT 31.12.2020 ThCh\$	2 <sup>nd</sup> & 3 <sup>rd</sup> year ThCh\$	4 <sup>th</sup> & 5 <sup>th</sup> year ThCh\$	Over 5 years ThCh\$	CURRENT 31.12.2020 ThCh\$
				DUE IN		TOTAL	DUE IN			TOTAL NON
			CURRENT				NON-CURRENT			

The Group estimates that exposure to the currencies associated to the income of its subsidiaries is quite low, from an operating point of view

a variance of +-10% in local exchange rates would have an effect of approximately ThCh\$20,000 in the consolidated results as of December 31, 2020 and 2019, therefore, its impact on the Company's liquidity would be minimal.

#### 3. Market risk

Market risk is that which refers to the financial uncertainty in different periods related to the future trajectory of market variables that are relevant to the Company's performance.

Considering the above, the Company has identified the following components of market risk that might affect its operations:

### 1. Exchange rate and indexation units

Tecno Fast S.A. has defined the Chilean peso as its functional currency due to the nature of its business and the importance it has on the Company's portfolio. Fluctuations in the exchange rate, almost all associated to the Ch\$-US\$ and Ch\$-UF exchange, could affect the Company's operations and cash flows, which makes it a threat to its income. This risk is significantly decreased when considering that a large part of the Company's income, is indexed to inflation, particularly in Chile. These are contracts negotiated in UF at its value on the date of issuance of the invoice. On the other hand, most of the Company's debt is in a Corporate Bond in the amount of UF 2,000,000 issued in February 2020, therefore it is also indexed to inflation, and therefore the Company has a natural hedge for this factor, since the indexation of its debt is offset by its revenue, which is mostly also indexed to the UF. It should be noted that costs are fundamentally denominated in Chilean pesos or in the local currency of each subsidiary.

In the case of subsidiaries, TF Peru participates in a very "dollarized" economy, therefore income and costs tend to be indexed to this

currency. In the case of TF Brazil, there is exposure to the Brazilian Real, since its revenue and costs are denominated in that currency, with potential non-significant effects at a consolidated level. The subsidiaries in Argentina and Colombia are in a similar position.

Part of the costs of TF Chile, are related to supplies imported from abroad. There is a Company policy that when the order is placed abroad and the dollar amount is known, dollar forwards are purchased eliminating the impact on costs of any fluctuation in the exchange rate for that order.

#### 2. Interest rates

This risk corresponds to the variation that there might be between the cash flows of a financial instrument in the future, caused by specific changes in the market interest rate. Tecno Fast S.A. has a policy of analyzing the financial market and quoting with different agents in order to reduce the volatility of this risk to a minimum. As previously stated, the Company has debts in Chilean pesos and in unidades de fomento, which due to their nature decrease interest rate risk, since they accrue at a fixed rate. Likewise, the portion of its debt subject to variable rates is practically zero, therefor it is considered irrelevant due to its relative importance.

#### 3. Capital risk management

Regarding capital management objectives, Tecno Fast S.A. channels its management into achieving a risk profile consistent with the guidelines provided by the Board of Directors. It also seeks to maintain adequate debt/capital

ratios and favorable solvency indicators, for the purpose of facilitating access to financing through banks and other financial institutions, always taking into consideration the maximization of returns to its shareholders.

The Company believes that the exposure to currencies associated to the results of its Subsidiaries is quite low. From an operating point of view, a variance of +-10% in local exchange rates would have an effect of approximately ThCh\$20,000 in consolidated income as of December 31, 2020 and 2019.

The Group defines and establishes other risks, be they political, pandemic, safeguarding of assets, regulatory changes, or information security, among others.

#### 4. Other risks

#### Operating risk

The Company has developed safety, occupational health and environmental policies to ensure safe and efficient modular manufacturing, in order to prevent the inherent risks of activities associated to the construction business.

#### Compliance risk

The Company constantly reviews its policies, contracts, documents and procedures to guarantee adherence to current standards, recognizing the regulatory risks to which it is exposed, both in its performance onsite and in the aspects where it must provide information to the market in terms of Corporate Governance.

The strategies of Tecno Fast are always in line with what is established in Law 20.393 and with the standards issued by the Commission for the Financial Market, which during 2019 incorporated improvements in the crime prevention model. On the other hand, Law 20.393 on Criminal Liability of Legal Entities, as of 2009, sanctions crimes involving bribery, money laundering, terrorism and reception of stolen goods, notwithstanding other irregularities that have been subsequently incorporated and which are currently sanctioned.

#### Risk of increased supply

Tecno Fast actively participates in mining tenders and other processes in large markets. For this it must evaluate the risks related to supply on an ongoing basis and thus be able to constantly manage an increase in the fleet that will allow it to access important tenders as a consortium undertaking strategic alliances with other industry players.

#### **Continuity and costs risk**

The manner in which Tecno Fast maintains ongoing control over costs and minimizing the risk, is to negotiate through its Purchasing Management Area with domestic and international suppliers for the purpose of achieving the best conditions in the services and supplies markets, thus generating economies of scale.

## Risks associated to new technologies

The risks associated to new technologies can affect all production, therefore they are currently mitigated through an orientation of the entire value chain toward stricter worldwide standards for modular construction, assembly and disassembly and in the providing of solutions required by the market.

#### Risk of payment statements

Tecno Fast supervises and manages payment statements to ensure business liquidity, since these are a key factor in the company's cash, therefore a simple delay could cause an imbalance.



# ANNUAL REPORT 2020

#### **INSURANCE PURCHASED**

The Company has purchased insurance policies and currently has coverage for the risks to which its operations, production plants, hotels and branches are exposed. On the other hand, it has purchased general liability insurance to cover events derived from its actions

Tecno Fast ensures constant compliance with policies and procedures, informing the insurance companies involved of any change that might alter measurement of the impacts of each particular case. This allows the Company to maintain any event that could cause a risk, both for the

company and its customer within an acceptable range.

#### CRIME PREVENTION MODEL

Tecno Fast S.A. has a Corporate Crime Prevention Model, applicable to all the companies where it has a majority interest or is responsible for their control. It contains the main guidelines for prevention and mitigation of all risks related to the crimes established in Law No. 20.393 on Criminal Liability of Legal Entities and any modification that adds crimes that must be sanctioned under the penalties included in this law.

Tecno Fast recognizes the added value of establishing a crime prevention system in its operations, and for this reason it has implemented the necessary measures to mitigate the probability of occurrence of any

inappropriate conduct classified in the laws, standards and regulations of oversight organizations and other procedures established by Tecno Fast S A

This model contemplates reinforcement of internal controls and training targeted to the entire organization: directors, executives, workers and strategic partners such as contractors, suppliers, customers and in general, those who can communicate any risk or situation of non-compliance in respect to what is established in the model.



ELECTROLUX - CHILE OFFICE

# POLICY FOR ACCUSATIONS AND SANCTIONS

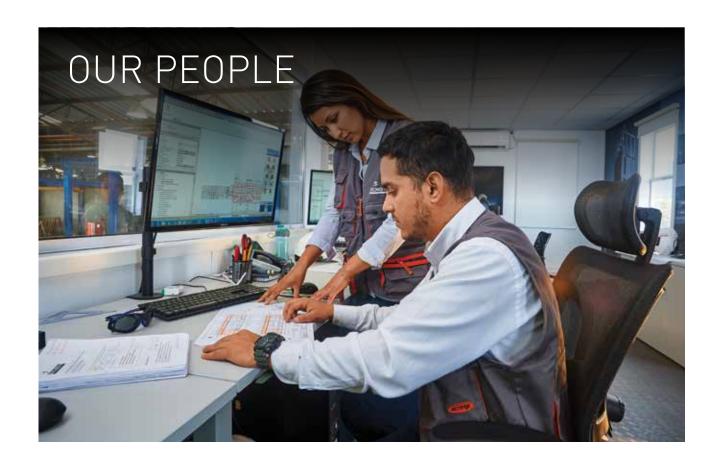
#### Whistleblower line

Tecno Fast has implemented a line or channel for accusations in order to receive the necessary information regarding infractions or doubts regarding this regulation. The whistleblower channel must be managed by the Compliance Officer, who must respond to the consultations and implement necessary measures in case of complaints as soon as possible.



# OUR PEOPLE





Tecno Fast's human team shares the commitment and vision of constant improvement with which the Company operates. This was demonstrated by its transversal resilience during the pandemic.

#### **ORGANIZATIONAL CULTURE**

Driven by its corporate values, Tecno Fast has an organizational culture marked by its commitment and pride, with a seal of distinctive innovation and close leaders that make decision-making fast and effective.



#### Innovation

We are capable of visualizing new tendencies and proposing solutions to adapt them to our environment. Always breaking paradigms, using new ways of doing things that add value to the company.



#### Sustainability

We endeavor to create sustainable value in all that we do. Together with our collaborators, partners and involved parties, we are committed to protecting the environment and quality of life of the communities where we operate.



#### Security

We recognize the risks associated to an activity, for the people, facilities and the environment, by adopting proactive risk prevention measures.



#### **Customer service**

We are connected with their expectations, providing support, quality and trustworthiness. The purchase experience is a fundamental driver to establishing long-term relationships.



# Passion and commitment

We get involved, with enthusiasm and satisfaction in the work we perform. Assuming results quickly and responsibly.

In addition, our constant preoccupation in terms of safety ensures the best service, with low accident levels. During the last three years the Company has not recorded any fatal accident.

#### TRAINING AND HUMAN DEVELOPMENT

In order to strengthen its commitment to the work team, Tecno Fast offers opportunities to each of the organization's professionals, encouraging their personal and professional development. In this manner, it creates loyalty in its collaborators and strengthens their sense of belonging. For this, it is constantly carrying out programs, seeking to generate an environment that encourages learning and improvement.

There were 28 training courses offered in 2020 in Chile, Peru and Colombia, to almost 1,000 persons in the organization (997 collaborators) totaling 3,046 man-hours. These addressed operational matters and other matters related to safety and the environment. In addition, 17 scholarships were provided.

Additionally, the Company manages initiatives that contribute to improving the quality of life and wellbeing of collaborators and their families. Along this line, in 2020 the Company reinforced covenants and their dissemination through various channels such as, mailings from People Management, a Mobile Mural sent by corporate mailing, Tecno Fast TVs installed in key and visible sectors, so that all collaborators know about them and use them, especially, in the

branches in Chile. In Peru and Colombia campaigns were also generated in a similar manner, encouraging the use of mailings in consideration of the particular health provisions as a consequence of the pandemic.

Likewise, performance evaluations continued, encouraging feedback and allowing internal mobility, in a company with low voluntary turnover, less than 2%. The challenge is to continue working on becoming a preferred company to work in.

2020 INFLUENZA VACCINATION **CAMPAIGN:** the preventive influenza

vaccination campaign was advanced to March and the benefit is extended to employees of contractors.



#### INTERNAL DISSEMINATION

prevention models are reinforced with posters, mailings, activities with workers (5-minute talks, internal contests).



transferred in buses that are sanitized daily; the number of buses has been increased as necessary so that only one seat in each double-seat space is used.



Protecting workers and maintaining operating continuity were significant challenges in 2020, for which Tecno Fast implemented various actions.



## RISK

Any person can get the virus, but the

point is not to expose seniors. with chronic illnesses such as arterial hypertension, diabetes, or heart problems, among other things. Voluntarily defining that these people must not attend the workplace.



#### **REDESIGNING OPERATIONS IN**

**PERU:** In the Lurín, Arequipa and Chiclayo

plants, as well as our projects located mainly in Moquegua, Ancash and Cajamarca, in addition to all the safety measures.



#### ACCESS TO INFORMATION:

Signboards and/ or notices with

information on prevention of transmission of Covid-19, digital, webpage and all personnel with a corporate email is sent recommendations or other related things.



#### **SECURITY MEASURES:** In every

workplace there are alcohol gel dispensers, in order to have it available when it is not possible to have immediate access to water and soap. Body temperature is controlled at each access to the facilities and after this each person entering the facilities answers a questionnaire on symptoms, declaring with a "ves" or "no" if they have suffered exposure due to direct contact with a person that has tested positive for Covid 19 and/or if they have symptoms of Covid-19.



#### WORKPLACE CLEANING:

Work surfaces, dining rooms, buses, private

vehicles, doorhandles, handrails and other things are cleaned daily or as many times as necessary with quaternary ammonium, chlorine or 70% alcohol, as per the "cleaning and disinfection protocol"



#### **RAPID TESTS:**

Rapid tests are administered to all Tecno Fast employees

in a monthly manner.



#### HOME OFFICE PROGRAM: The

Home Office work program has been

implemented, which implies that 40% of people are working in this manner. They are frequently sent posture exercises to encourage muscle self-care.

# STAFFING CHARACTERISTICS

Tecno Fast has 1,050 workers. The following table shows the active staff of Tecno Fast and its subsidiaries as of December 31, 2020:

COMPANIES	MAIN MANAGERS & EXECUTIVES	PROFESSIONALS & TECHNICIANS	OTHER WORKERS	TOTAL
Tecno Fast Chile	20	326	274	620
Tecno Fast Colombia	1	5	4	10
Tecno Fast Perú	9	120	191	320
Tecno Fast Brasil				0
TF Filiales				0
Tecno Fast Argentina				0
Tecno Truss	5	22	15	42
TF Montajes	1	26	31	58
Total	36	499	515	1050



# ANNUAL REPORT 2020

# **DIVERSITY OF THE ORGANIZATION**

# Number of persons by gender

GENDER	TECNO FAST S.A.	TECNO FAST COLOMBIA	TECNO FAST PERÚ	TECNO FAST BRASIL	TECNO FAST ARGENTINA	TF FILIALES	TECNO TRUSS	TF MONTAJES	TOTAL
Female	126	5	52				4	9	196
Male	494	5	268				38	49	854
Total	620	10	320	0	0	0	42	58	1050

# Number of persons by nationality

NATIONALITY	TECNO FAST S.A.	TECNO FAST COLOMBIA	TECNO FAST PERÚ	TECNO FAST BRASIL	TECNO FAST ARGENTINA	TF FILIALES	TECNO TRUSS	TF MONTAJES	TOTAL
Argentinean	1	0	0	0	0	0	0	0	1
Chilean	587	0	3	0	0	0	39	57	686
Colombian	3	10	0	0	0	0	1	0	14
Bolivian	1	0	0	0	0	0	0	0	1
Ecuadorian	1	0	0	0	0	0	0	0	1
Española	1	0	0	0	0	0	0	0	1
Venezuelan	18	0	0	0	0	0	0	1	19
Haitian	5	0	0	0	0	0	2	0	7
Peruvian	3	0	317	0	0	0	0	0	320
Total	620	10	320	0	0	0	42	58	1050

#### Number of persons by age range

AGE RANGE	TECNO FAST S.A.	TECNO FAST COLOMBIA	TECNO FAST PERÚ	TECNO FAST BRASIL	TECNO FAST ARGENTINA	TF FILIALES	TECNO TRUSS	TF MONTAJES	TOTAL
Less than 30	129	1	68				6	11	215
From 30 to 40	241	6	164				13	27	451
From 41 to 50	175	3	70				11	11	270
From 51 to 60	56	0	17				6	9	88
From 61 to 70	17	0	1				6	0	24
Older than 70	2	0	0				0	0	2
Total	620	10	320	0	0	0	42	58	1050

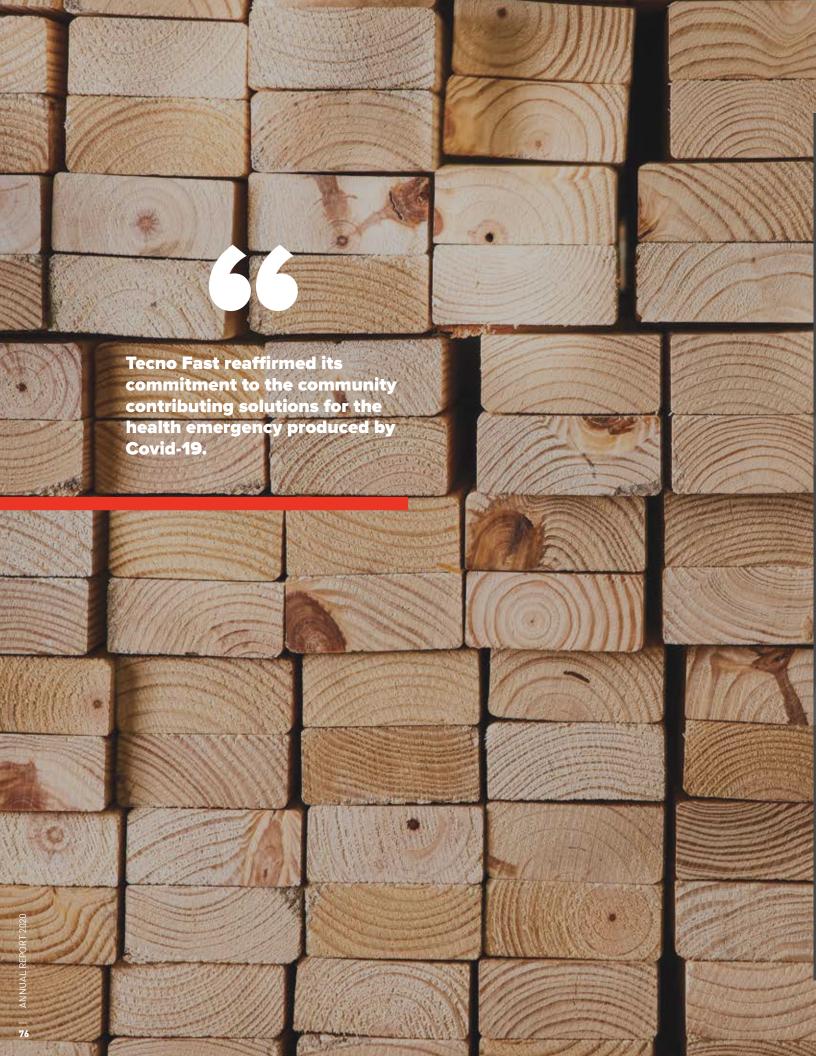
## Number of persons by seniority

		TECNO		TECNO	TECNO				
WORK SENIORITY	TECNO FAST S.A.	FAST COLOMBIA	TECNO FAST PERÚ	FAST BRASIL	FAST ARGENTINA	TF FILIALES	TECNO TRUSS	TF MONTAJES	TOTAL
Less than 3 years	502	10	286				10	58	866
3 to 6 years	58	0	21				10	0	89
Over 6 & less than 9 years	6	0	10				2	0	18
9 to 12 years	40	0	3				14	0	57
Over 12 years	14	0	0				6	0	20
Total	620	10	320	0	0	0	42	58	1050

## SALARY GAP BY GENDER

#### Salary difference between the average fixed salary of men in comparison to women

CATEGORY	CHILE	PERÚ	COLOMBIA	ARGENTINA	BRASIL
Directors	188%	9%			
Middle management	0%	19%	56%		
Administrative and office personnel	35%	24%	95%		
Average	74%	17%	76%		







COLLAHUASI - CHILE

One of the corporate values of Tecno Fast is sustainability, which is understood to be creating value in its work together with its collaborators, partners, and involved parties. Its commitment is to protect the environment and the quality of life of the communities where it operates.

In line with consolidating this challenge, the Company decided in its strategic planning for 2020 to form a Sustainability Committee that allows it to progress gradually in increasingly sustainable management. The work program and its short and medium-term objectives will be defined during 2021.



TECNO KIT



Renewable solution will fulfill approximately 80% of the demand of its manufacturing plant, which will allow it to carry out a large part of its manufacturing processes with clean, renewable energy.

#### **ENVIRONMENT**

Tecno Fast's manufacturing plant in Lampa has a solar plant with 1,060 panels, capable of generating between 300 and 345 KW. The project considers reducing emissions by 208 tons of CO2 per year, which is equivalent to planting 13,900 trees. The energy that this renewable energy solution will provide covers approximately 80% of the demand of the manufacturing plant, which will allow a large

part of the manufacturing processes to use clean, renewable energy.

The installation is one of the largest private solar plants in the Metropolitan Region (MR) and with it, the Company will be in a position to contribute surplus energy to the interconnected system (approx. 25,000 KWh).

#### CORPORATE SOCIAL RESPONSIBILITY

For Tecno Fast, relationship with its communities is part of its DNA. Its commitment is to be constantly contributing solutions to cover the needs of the countries where it is present.

Durante 2020, Tecno Fast reaffirmed its commitment to the community, contributing solutions for the health emergency produced by the Coronavirus. In line with this, Tecno Fast donated a modular hospital to the San José Hospital, which allowed it to increase hospital infrastructure by 660 m2 and add 52 beds for

infected patients in the north zone of the Metropolitan Region of Chile. The modular hospital also has a nurses' station, double sinks in each bed sector, eight washrooms for patients and four washrooms for healthcare workers. The facility was built in a record time of six days.

Also, in May 2020 Tecno Fast installed a 450 m2 Modular Hospital donated by Backus to the Peruvian National Police. The donation was used to expand the Augusto B. Leguía Hospital for specialized treatment of Covid-19. The infrastructure

installed by Tecno Fast is equivalent to 45 medical beds (30 basic care and 15 semi-intensive care, in addition to ventilators and medical equipment), and was erected in the peak of the pandemic in a record time of 26 days.

In Peru a contribution was also made with the fabrication of the "Home for everyone" with 1,065 m2, to be used as a home for abandoned homeless people.

#### **COMPANY B**

The Company is also in the process of obtaining Company B certification reaffirming its interest in becoming an agent of change and contributing to the solution of great social and environmental problems. In this manner, the Company shows its capacity to achieve a simultaneous triple impact (economic, social and environmental), committed to ongoing and long-term improvement.



PHOTOVOLTAIC INSTALLATION IN LA MONTAÑA PLANT- CHILE

# **INVESTMENTS**

The main investments were:



New leasing fleet in the amount of **Ch\$ 17,283 million** 

(Ch\$ 13,101 million in Chile, Ch\$ 4,182 million in Peru). This investment is in line with the projected growth and demand estimates for the next years, also considering future occupation estimates.

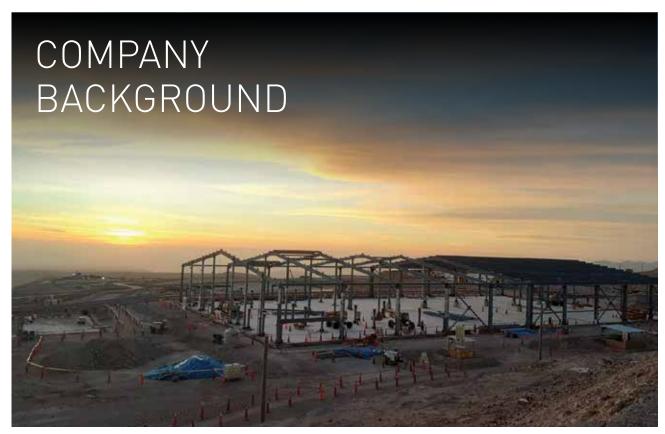


The expansion of the Calama Hotel, equivalent to 44 rooms, for a total of **Ch\$ 955 million**. With this the available infrastructure in this modular hotel owned by Tecno Fast is **4,800 m<sup>2</sup>.** 









WAREHOUSE - PERÚ

#### PROPERTIES AND FACILITIES

Tecno Fast has four industrialized construction manufacturing plants, three are located in Chile and one in Peru.

In Chile one of the production plants is located in Lampa and the other in Colina, in the Metropolitan Region, with a manufacturing capacity of 126,700 m² and 63,000 m² per year, respectively. Likewise, it has other branches throughout Chile, on land that has been leased through operating and finance leases. Those branches are located in Antofagasta, Concepción, Copiapo, La Serena and Puerto Montt. In Peru, the production capacity of the manufacturing plant is 72,000 m² per year and it is located on the Compa-

ny's own land in Lurín, close to Lima. In addition, there are branches in Arequipa and Chiclayo.

In Colombia, the Group operates on leased land located in Bogota.

Tecno Truss is a company with more than 25 years of experience in the construction industry and which was established to offer industrialized infrastructure and roofing solutions, which were mainly manufactured using wood. This company was acquired by Tecno Fast in 2019, becoming a new subsidiary that is currently leader in the production of prefabricated lumber and steel elements which have been used in over 5,000 residential solutions

throughout Chile, such as trusses or SIP panels, which are constructed with high-density polystyrene, for greater thermal resistance, among other products.

In addition, Tecno Truss has an engineering department that provides intelligent design, architectural and structural calculation solutions that allow Tecno Fast to offer more complete solutions and explore new modular and panel fabrication markets.

#### **TECNO FAST MONTAJES**

Tecno Fast offers the construction, implementation and erection of large and complex mining projects, established because of a market need for reliable, quick and quality solutions for large, complex projects. Likewise, the Company offers safety, quality and vast assembly experience which supports the company's prestige and its work. Its mission is to provide solution innovation and constantly seek improvements for the benefit of its customers and its projects, this contemplates highly flexible solutions, adaptation to the

needs of the project, development and engineering, quick and efficient high-quality solutions, with quick assembly and optimal execution times, among other things.

Tecno Fast is an expert in the implementation of large-scale assembly and miscellaneous and industrial projects, being in charge of the construction of top-level control rooms and laboratories, mining camps, with very large laminated beams, metal structures, auxiliary structures, such as tents, chemical and lubricant

warehouses, among other things. Currently, the Company is in charge of the development and construction of Miscellaneous Buildings for the Quebrada Blanca Phase 2 project, located in the Region of Tarapaca (4,200 m.a.s.l.) which makes it one of the largest engineering and construction projects in the South American mining market.

#### **BUSINESS ACTIVITIES**

#### **Customers**

As of December 31, 2020, Tecno Fast had more than two thousand active customers. In the space solutions sales segment, customer "Anglo American Quellaveco S.A." a customer of subsidiary Tecno Fast S.A.C. Peru concentrated more than 10% of revenue during 2020 unlike the lease segment where none of the customers concentrated more than 10% of revenue.

#### **Suppliers**

Tecno Fast manages its suppliers in a consolidated manner. During the period, no supplier concentrated more than 10% of the company's revenue.

#### **Brands and Patents**

Tecno Fast has various trade brands, the main ones being Tecno Fast, Tecno Fast Village, Tecno Fast Home, Tecno Panel, Tecno Kit, Tecno Booking, Tecno Truss, Tiny Ca bin and Tecno Pods. The Company and its subsidiaries provide services/commercialize products using the mentioned brands, which are all in a position to be used.

The Company's businesses do not depend on external rights, patents or know-how for their adequate operation.

#### **Statutes**

Tecno Fast S.A. was established by public deed dated August 23, 2013, signed at the 21st Santiago Notary Office before Notary Raúl Perry Pefaur. The company's excerpt was registered in the Commercial Registry of the Santiago Real Estate Registrar on page 67,325, number 44,317 of 2013, and was published in Official Gazette No. 40,647 dated August 30, 2013. The copy of the registered and published excerpt was protocolized on September

2, 2013 before Santiago Notary Mr. Iván Perry Pefaur.

Tecno Fast S.A. (hereinafter the "Company" or "Tecno Fast") was established by public deed dated August 23, 2013, signed at the 21st Santiago Notary office before Notary Raúl Perry Pefaur. An authorized excerpt of that deed was registered on page 67,325 number 44,317 of the Commercial Registry of the Santiago Real Estate Registrar for 2013 and was published in Official Gazette No. 40,647 dated August 30, 2013. A copy of the registered and published excerpt was protocolized on September 2, 2013 before Santiago Notary Mr. Iván Perry Pefaur.

# PROPERTY AND SHARES

SHAREHOLDERS OF TECNO FAST S.A.	TAXPAYER NO.	SHARES	% OWNERSHIP
TF Inversiones y Servicios S.A.	96.724.310-8	480.000.000	60%
Inder SpA.	76.075.988-9	320.000.000	40%
TOTAL		800.000.000	100%

SHAREHOLDERS OF TF INVERSIONES Y SERVICIOS S.A.	TAXPAYER NO.	% OWNERSHIP
Soc. de Inversión y Servicios Pro Ingeniería Ltda.	78.739.620-8	70,00%
Sociedad representada por Cristián Goldberg Valenzuela, Chilean ID: 8.114.354-4.		
Soc. de Inversiones y Rentas C y G S.A.	79.866.240-6	30,00%
Sociedad representada por Cristián Concha Soffia, Chilean ID: 6.375.297-5 y Carlos Gana Undurraga, Chilean ID: 6.063.280-4		
TOTAL		100%

SHAREHOLDERS OF INDER SPA.	TAXPAYER NO.	% OWNERSHIP
Ingeniería e Inversiones Ltda.	84.890.000-1	56,6%
Sociedad controlada por Don José Luis del Rio Goudie, Chilean ID: 4.773.832-6		
MIS Inversiones Ltda.	96.562.380-9	43,4%
Sociedad controlada por Don Sebastian del Rio Goudie, Chilean ID: 6.921.717-6.		
TOTAL		100%

#### **Control situation**

The Company is controlled by TF Inversiones y Servicios S.A. and Inder SpA, which as of December 31, 2020, own 60% and 40% of the company's total subscribed and paid shares, respectively.

#### **Joint Action Agreements**

On July 31, 2013, TF Inversiones y Servicios S.A. and Inder SpA, signed a shareholders' agreement through a private instrument that establishes a joint action agreement in matters of company management and which contains limitations on free disposal of the company's shares.

# Significant changes in ownership

The significant company modifications made in 2019 are detailed as follows:

At the Extraordinary Shareholders' Meeting held on May 29, 2019, the shareholders agreed to increase the number of shares corresponding to the Company's capital without modifying the Company's effectively subscribed and paid capital amount. This was carried out by multiplying the number of original shares by 1.5151515151515, giving a total amount of shares of 800 million shares.

On the other hand, they agreed to increase the Company's capital by Ch\$22.975.6 million, through the

issuance of 252,631,579 new cash shares, destining an amount of no more than 10% of those shares to a compensation plan for the executives of the Company and its subsidiaries. Likewise, they agreed that the capital increase must be subscribed and paid in a period of up to three years as of May 29, 2019, notwithstanding what is provided for in Article 24 of the Public Companies Law on shares subject to the compensation plan, for which this period will be five years.

#### **DIVIDENDS**

Every year at least 30% of profits for the previous year are distributed, as established in the Company's policies. As of December 31, 2019 the equivalent of 50% of profits generated in 2018 was provisioned as dividends, corresponding to Ch\$5,031.1 mil-

lion which were fully paid on April 30, 2020.

YEAR	ANNUAL DIVIDEND (CH\$ MILLION)	PAYMENT DATE	% OWNERSHIP
2015	\$ 745,2	June 7, 2016	60%
2016	\$ 553,9	May 18, 2017	40%
2017	\$ 348,8	June 1, 2018	100%
2018	\$ 3.360,7	April 17 and June 12, 2019	
2019	\$ 5.031,1	April 30, 2020	

#### 2020 dividends policy

As of December 31, 2020 a dividend in the amount of Ch\$4,954.8 million was provisioned which will be paid during 2021, which is equivalent to 50% of consolidated profits.

# **ANNUAL REPORT 2020**

#### INFORMATION ON SUBSIDIARIES AND ASSOCIATES

#### TECNO FAST S.A.C. (PERÚ)

#### COMPANY'S TAX OR IDENTIFIER No: 204118000000

#### TYPE OF COMPANY:

Closely-held Corporation

#### • LINE OF BUSINESS:

Dedicated to carrying out research, construction and execution activities, ranging from participation in proposals and/or tenders to completion, for mining camps, construction and operation of projects related to exploitation of natural resources, comprising manufacturing, fabrication, production, elaboration, integration, assembly and transportation of products, articles, pieces, parts and in general elements destined to the building, preparation and construction of the mentioned camps, as well as providing professional and technical services.

#### SUBSCRIBED AND PAID CAPITAL AS OF DECEMBER 31, 2020:

\$19.7 million new Peruvian soles accounted for as Ch\$3,638 million using the historical exchange rate.

#### DIRECTORS:

Chairman: Rafael Fernández Stoll Directors: Cristián Goldberg Valenzuela, Cristián Concha Soffia and Juan José del Río Silva.

#### MAIN EXECUTIVES:

General Manager: Gustavo Costa Rey (up to November 17, 2020).

#### **TECNO FAST COLOMBIA S.A.S.**

# • COMPANY'S TAX OR IDENTIFIER No.: 900461488-2

#### • LINE OF BUSINESS:

Import, export, lease, sale, installation, repairs, manufacturing, fabrication, production, elaboration, integration, assembly, preparation and construction, among other things, of modular solutions and installations, and providing professional and technical services related to the above.

#### SUBSCRIBED AND PAID CAPITAL AS OF DECEMBER 31, 2020:

\$6,631.1 Colombian pesos, accounted for as Ch\$1,752 million using the historical exchange rate.

#### DIRECTORS:

Chairman: Cristián Goldberg Valenzuela Directors: Cristián Concha Soffia, Raimundo Carvallo Pereira, José Luis del Río Goudie, and Juan José del Río Silva.

#### MAIN EXECUTIVES

Jenny Quinche Castillo.

#### **TECNO FAST ARGENTINA**

#### COMPANY'S TAX OR IDENTIFIER No.: 30707574026

#### • TYPE OF ENTITY:

Sole Proprietorship

#### LINE OF BUSINESS:

Construction, reforming and repairing non-residential buildings (including construction, reforming and repairing restaurants, bars, camps, banks offices, commercial galleries, gas stations, traffic and communications buildings, garages, industrial buildings and deposits.

#### SUBSCRIBED AND PAID CAPITAL AS OF DECEMBER 31, 2020:

\$ 7.6 million Argentinean pesos, accounted for as Ch\$149.3 million, using the historical exchange rate.

#### • REGULAR DIRECTORS AND MANAGEMENT:

Management lies with Tecno Fast S.A. The company did not record relevant activities during 2020.

#### TECNO FAST MÓDULOS DO BRASIL LTDA.

#### COMPANY'S TAX OR IDENTIFIER No.:

13 492 169/0001-58

#### TYPE OF COMPANY:

Limited Liability Company

LINE OF BUSINESS

Leasing of commercial and industrial machinery and equipment.

 SUBSCRIBED AND PAID AS OF DECEMBER 31, 2020: \$24.9 million Brazilian reales, accounted for as Ch\$6,346.6 million Chilean pesos using the historical exchange rate.

#### BOARD OF DIRECTORS:

Management lies with Tecno Fast S.A.

#### MAIN EXECUTIVES

Flavio C. de Andrade

#### **TF FILIALES SpA**

 COMPANY'S TAX OR IDENTIFIER No.: 94.949.410-8

#### • TYPE OF ENTITY:

Stock company

#### LINE OF BUSINESS:

Making all types of investments abroad, including the acquisition, establishment, maintenance and divestiture of companies established abroad, directly or through participation as partner or shareholder in other foreign companies of which it forms part; in addition to other investments abroad in all types of personal property and real estate in foreign currencies abroad.

#### SUBSCRIBED AND PAID CAPITAL AS OF DECEMBER 31, 2020:

Ch\$ 9,199.9 million.

#### REGULAR DIRECTORS AND MANAGEMENT:

Management lies with Tecno Fast S.A.

#### **TECNO TRUSS S.A.**

#### COMPANY'S TAX OR IDENTIFIER No.:

96.756.160-6

#### • TYPE OF ENTITY:

Closely-held Corporation

#### LINE OF BUSINESS:

The design, fabrication and commercialization of lumber, steel and expanded polystyrene products that, individually or altogether, form all or part of the struc-

ture of floors, walls and roofs, destined to construction of single-family dwellings and other complementary buildings required by the real estate market.

#### SUBSCRIBED AND PAID CAPITAL AS OF DECEMBER 31, 2020:

Ch\$ 120.1 million.

#### DIRECTORS:

Chairman: Cristián Goldberg Valenzuela Directors: Cristián Goldberg Valenzuela, Cristián Concha Soffia, and Juan José del Río Silva.

#### MAIN EXECUTIVES:

General Manager: Rodrigo Pinto Soto

#### TECNO FAST MONTAJES SpA.

#### COMPANY'S TAX OR IDENTIFIER No.:

77.197.647-6

#### TYPE OF ENTITY:

Stock Company

#### • LINE OF BUSINESS:

The execution in Chile and abroad of all types of civil and assembly work, especially in the industrial, commercial, agricultural, mining, port, airport and road industries.

#### SUBSCRIBED AND PAID CAPITAL AS OF DECEMBER 31, 2020:

Ch\$ 10 million.

#### • DIRECTORS:

Management lies with Tecno Fast S.A.

#### MAIN EXECUTIVES:

General Manager: Renato Sepúlveda

#### Direct and indirect economic interest of the parent

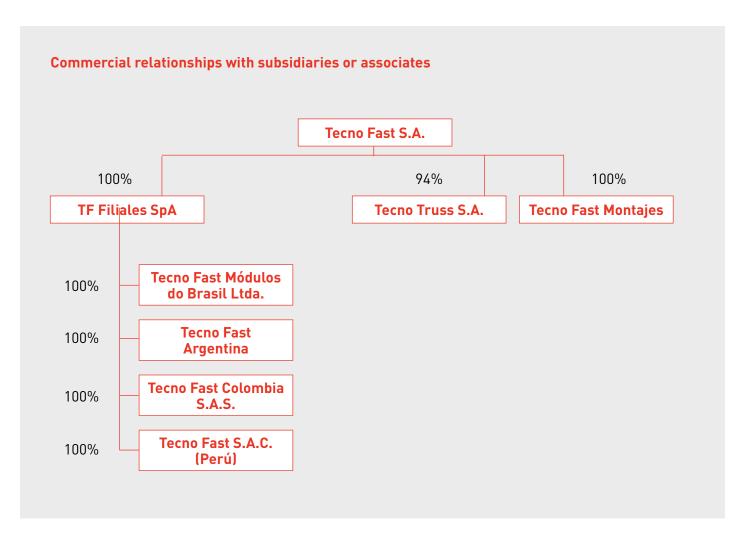
PERCENTAGE OF INTEREST (%) AS PERCENTAGE OF INTEREST (%) AS OF DECEMBER 31, 2020 DECEMBER 31, 2019

TAXPAYER No.	Company name	Direct	Indirect	Total	Direct	Indirect	Total
30707574026	Tecno Fast Argentina	-	100%	100%	-	100%	100%
96.949.410-8	TF Filiales SpA	100%	-	100%	100%	-	100%
2.04118E+11	Tecno Fast S.A.C. (Perú)	-	100%	100%	-	100%	100%
13.492.169/0001-58	Tecno Fast Módulos Do Brasil Ltda.	-	100%	100%	-	100%	100%
900461488-2	Tecno Fast Colombia SAS	-	100%	100%	-	100%	100%
96.756.160-6	Tecno Truss S.A.	94%	-	94%	94%	-	94%
77.197.647-6	Tecno Fast Montajes SpA	100%		100%		100%	100%

#### Percentage represented by the investment in each subsidiary or associate over total individual assets of the parent company

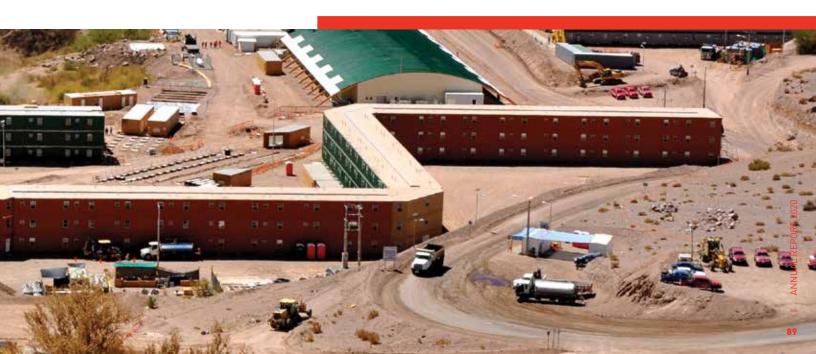
NAME	TOTAL ASSETS IN THCH\$	% INVESTMENT IN RESPECT TO TOTAL ASSETS OF THE PARENT COMPANY
Tecno Fast Argentina	62,295	0.03%
TF Filiales SpA	7,354,543	3.82%
Tecno Fast S.A.C. (Perú)	31,921,218	2.35%
Tecno Fast Módulos Do Brasil Ltda.	2,794,098	0.35%
Tecno Fast Colombia SAS	2,872,293	0.47%
Tecno Truss S.A.	3,442,914	0.07%
TF Montajes	370,911	-0.02%





## SYNTHESIS OF SHAREHOLDER COMMENTS AND PROPOSALS

The Company did not have any comments or proposals from Shareholders or the Directors Committee in 2020.



February 7, 2020 Through Ordinary Letter 4560, dated February 4, 2020, issued by your Commission, the placement of Series A Bonds in the amount of UF2,000,000 was authorized for the concept of capital, with a charge to the dematerialized 30-year bonds line of credit registered with your Commission under number 998 dated January 29, 2020.

On that date all Series A bonds have been placed and sold privately for the total sum of Ch\$56,749,105,618. That amount has been fully paid in cash money to the Company.

Series A Bonds shall (i) mature on January 15, 2041; (ii) accrue interest on outstanding capital, expressed in Unidades de Fomento at a rate of 0.9208% compounded bi-annually, calculated on the basis of equal, 180-

day semesters, which is equivalent to an annual rate of 1.85%; and (iii) The Company can redeem the Series A Bonds in advance as of January 15, 2023.

The funds obtained from the placement of the Series A Bonds issued with a charge to the line of credit will be 80% destined to refinancing the bank liabilities of the Issuer, regardless whether they are expressed in local or foreign currency and 20% to finance its expansion plan up to 2023, consisting in increasing the square meters available for lease in its commercial and industrial fleet.

April 14, 2020 At the Board of Directors Meeting held on March 31, 2020, the directors agreed to call and Ordinary Shareholders' Meeting on April 29, 2020, at 10:00 hour to be held at Avenida Santa María 2670, Office 302, Providencia, Santiago. The purpose of the Meeting is to learn about and make a pronouncement on the following matters:

- 1. Review the situation of the company, the Annual Report, Balance Sheet, Financial Statements and the Report of Independent Auditors for 2019.
- **2.** The distribution of profits or losses for 2019 and distribution of dividends, if applicable.

- Report on transactions with related parties, should there be any.
- Establish the amount of the remuneration of the Company's Board of Directors.
- **5.** Designation of the Company's External Audit Firm.
- **6.** Election of the Company's Directors.
- Establishing the remuneration of the Directors Committee referred to in Article 50 bis of Law 18.046
- 8. Other matters of social interest.

April 30, 2020 At the Ordinary Shareholders' Meeting held on April 29, 2020, the shareholders adopted the following agreements:

- 1. To approve the Annual Report and the Financial Statements for 2019, as well as the Report of External Auditors in respect to the previously mentioned financial statements.
- 2. To agree on the distribution of a final dividend with a charge to 2019 profits, for the sum of Ch\$5,031,126,937, which corresponds to approximately 50% of the profits for that year. The shareholders agreed to pay this final dividend on Thursday, April 30, 2020.
- **3.** Report on operations with related parties.
- **4.** Designate EY Servicios Profesionales de Auditoría y Asesorías SPA as external auditors for 2020.
- Designate Feller Rate and International Credit Rating (ICR-Chile) as the risk raters for 2020.

- **6.** Designate El Mercurio and Diario Financiero for the publication of the dates of future shareholder's meetings.
- 7. The members of the Board of Directors were elected, leaving the Board as follows
- Mr. Cristián Goldberg Valenzuela.
- Mr. José Luis Del Río Goudie.
- Mr. Cristián Concha Soffia.
- Mr. Juan José Del Río Silva.
- Mr. Raimundo Carvallo Pereira.
- Mr. Ricardo Larraín Llona.
- Mr. Felipe Larraín Tejeda.
- **8.** Approve remuneration of the Company's Board for 2020.
- 9. At Board of Directors Meeting held on April 29, 2020, held after the Ordinary Shareholders' Meeting, the shareholders elected Mr. Cristián Goldberg Valenzuela as Chairman of the Board and therefore of the Company



ANTAMINA - PERU PROJECT







# DECLARATION OF RESPONSIBILITY

The directors of Tecno Fast and its General Manager, who undersign this declaration, take responsibility, under oath, as to the veracity of all the information provided in this annual report, in accordance with General Character Standard No. 30, dated November 10, 1989, issued by the Superintendency of Securities and Insurance (SVS) and its respective updates in accordance with what is established by the Commission for the Financial Market (CMF).

Nombre	Cargo	C.I
Cristián Goldberg Valenzuela	Presidente	8.114.3544
Cristián Concha Soffia	Director	6.375.297-5
José Luis del Rio Goudie	Director	4.773.832-6
Juan José del Río Silva	Director	12.852.083-K
Raimundo Carvallo Pereira	Director	7.053.709-5
Ricardo Larrain Llona	Director	9.485.276-5
Felipe Mario Larraín Tejeda	Director	7.049.011-0
Rodrigo Prado Romani	Gerente General	13.242.017-3





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# CONSOLIDATED FINANCIAL STATEMENTS TECNO FAST S.A. AND SUBSIDIARIES

As of December 31, 2020 and 2019





EY Chile Avda. Presidente Riesco 5435, piso 4, Las Condes, Santiago Tel: +56 (2) 2676 1000 www.eychile.cl

#### **Independent Auditor's Report**

(Translation of a report originally issued in Spanish - See Note 2)

To Shareholders and Directors Tecno Fast S.A.

We have audited the accompanying consolidated financial statements of Tecno Fast S.A. and Subsidiaries, which comprise the consolidated statements of financial position as of December 31, 2020 and 2019, and the related consolidated statements of comprehensive income, changes in shareholders' equity and cash flows for the years then ended and the related notes to the consolidated financial statements.

#### Management's Responsibility for the consolidated financial statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with International Financial Reporting Standards. This responsibility includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### **Auditor's Responsibility**

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with Auditing Standards Generally Accepted in Chile. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit includes performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence that we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



#### **Opinion**

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Tecno Fast S.A. and Subsidiaries as of December 31, 2020 and 2019 and the results of its operations and cash flows for the years then ended in accordance with International Financial Reporting Standards.

Santiago, Chile Mach 30, 2021

Gastón Villarroel O.

EY Audit SpA



#### Consolidated Financial Statements

#### **TECNO FAST S.A. AND SUBSIDIARIES**

As of December 31, 2020 and 2019

(Translation of Financial Statements originally issued in Spanish, see Note 2)

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#### Consolidated Financial Statements

#### **TECNO FAST S.A. AND SUBSIDIARIES**

As of December 31, 2020 and 2019

(Translation of Financial Statements originally issued in Spanish, see Note 2)

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# TECNO FAST

#### **Consolidated Financial Statements**

#### **TECNO FAST S.A. AND SUBSIDIARIES**

#### As of December 31, 2020 and 2019

(Translation of Financial Statements originally issued in Spanish, see Note 2)

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Ch\$, CLP : Chilean pesos

ThCh\$: Thousands of Chilean pesos

USD : US dollars

UF : Unidades de Fomento PEN : Peruvian nuevos soles

ARG PESOS : Argentine pesos COL PESOS : Colombian pesos REAL : Brazilian reals

## **Consolidated Financial Statements**

## **TECNO FAST S.A. AND SUBSIDIARIES**

As of December 31, 2020 and 2019

# TECNO FAST\*

#### **TECNO FAST S.A. AND SUBSIDIARIES**

#### Consolidated Statements of Financial Position

As of December 31, 2020 and 2019

(In thousands of Chilean pesos, ThCh\$)

ASSETS	Note	12.31.2020 ThCh\$	12.31.2019 ThCh\$
Current Asset			
Cash and cash equivalents Other current financial assets Other current non-financial assets Trade and other current accounts receivable Current accounts receivable from related entities Inventory Current tax assets Total current asset	(6) (8) (8) (9) (10) (11) (12)	22,462,083 206,191 29,888,587 3,625,582 11,368,083 2,206,610 69,757,136	8,103,756 38,867 95,395 17,910,526 11,741,910 8,408,795 2,319,944 48,619,193
Non-current Asset			
Trade and other non-current accounts receivable Investments recorded through the equity method Intangible assets other than goodwill Goodwill Property, plant and equipment Right-of-use assets Current tax assets, non-current Deferred tax assets Total non-current asset Total Assets	(9) (13) (14) (15) (16) (17) (12) (18)	3,204.302 109,766 480,953 40,756,043 92,606,187 5,958,318 246,837 1,119,851 144,482,257 214,239,393	3,704,364 72,402 405,195 40,756,043 82,129,167 7,112,747 - 1,077,312 135,257,230 183,876,423

# TECNO FAST\*

#### **TECNO FAST S.A. AND SUBSIDIARIES**

#### Consolidated Statements of Financial Position

As of December 31, 2020 and 2019

(In thousands of Chilean pesos, ThCh\$)

Note	12.31.2020 ThCh\$	12.31.2019 ThCh\$
(19) (17) (20) (10) (21) (12) (22)	8,280,002 831,701 41,395.283 2,803,447 274,330 495,395 1,930,401 56,010,559	41,882,883 782,518 32,728,376 2,160,068 273,697 166,184 1,592,835 79,586,561
(17) (10) (12) (18)	3,408,221 273,342 131,660 9,665,753 78,484,989 134,495,548	4,188,375 400,873 - 7,510,244 26,575,576 106,162,137
(23) (23)	63,796,181 21,032,959 (5,093,933) 79,735,207 8,638 79,743,845	63,796,181 16,078,194 (2,162,071) 77,712,304 1,982 77,714,286 183,876,423
	(19) (17) (20) (10) (21) (12) (22) (19) (17) (10) (12) (18)	Note       ThCh\$         (19)       8,280,002         (17)       831,701         (20)       41,395,283         (10)       2,803,447         (21)       274,330         (12)       495,395         (22)       1,930,401         56,010,559         (19)       65,006,013         (17)       3,408,221         (10)       273,342         (12)       131,660         (18)       9,665,753         78,484,989       134,495,548         (23)       63,796,181         21,032,959       (23)         (5,093,933)       79,735,207         8,638

# TECNO FAST

#### **TECNO FAST S.A. AND SUBSIDIARIES**

#### Consolidated Statements of Comprehensive Income

For the years ended December 31, 2020 and 2019

(In thousands of Chilean pesos, ThCh\$)

(Translation of Financial Statements originally issued in Spanish, see Note 2)

STATEMENT OF INCOME BY FUNCTION	Note	01.01.2020 12.31.2020 ThCh\$	01.01.2019 12.31.2019 ThCh\$
Revenue from ordinary activity Cost of sales Gross profit	(24) (25)	117,081,295 (86,985,812) 30,095,483	111,775,262 (87,698,543) 24,076,719
Administrative expenses Other profits (losses) Financial revenue Financial costs Share in profits (losses) of associates and joint ventures recorded through	(25) (25) (25) (25)	(12,424,456) (361,115) 447,349 (3,078,761)	(11,009,493) 195,622 64,107 (3,224,569)
the equity method Exchange rate difference Income by indexation units	(13) (25) (25)	37,364 (335,335) (1,517,052)	7,628 1,202,083 (82,627)
Profit (loss) before taxes		12,863,477	11,229,470
Profit (loss) by income tax Profit (loss) from continuing operations Profit (loss) from discontinued operations Profit (loss)	(26)	(2,947,293) 9,916,184 - 9,916,184	(1,162,891) 10,066,579 - 10,066,579
Profit (loss) attributable to			
Profit (loss) attributable to the owners of the parent company Profit (loss) attributable non-controlling interest Profit (loss)	-	9,909,528 6,656 9,916,184	10,062,254 4,325 10,066,579
Earnings per share Basic earnings per share		ThCh\$	ThCh\$
From continuing operations From discontinued operations	(23) (23)	0.0124	0.0126
Basic earnings (loss) per share	-	0.0124	0.0126
Diluted earnings per share From continuing operations From discontinued operations	(23) (23)	0.0124	0.0126
Diluted earnings (loss) per share	(20)	0.0124	0.0126

The accompanying notes 1 to 33 are an integral part of these consolidated financial statements.

# TECNO FAST

#### **TECNO FAST S.A. AND SUBSIDIARIES**

#### Consolidated Statements of Comprehensive Income

For the years ended December 31, 2020 and 2019

(In thousands of Chilean pesos, ThCh\$)

STATEMENT OF COMPREHENSIVE INCOME	Note	01.01.2020 12.31.2020 ThCh\$	01.01.2019 12.31.2019 ThCh\$
Profit	(23)	9,916,184	10,066,579
Components of other comprehensive income to be reclassified to the income of the period, before taxes			
Profit (losses) from conversion exchange rate differences  Other components of other comprehensive income, before taxes	(23)	(2,931,862) (2,931,862)	(74,806) (74,806)
Income taxes related to components of other comprehensive income to be reclassified to the income for the period			
Total comprehensive income		6,984,322	9,991,773
Comprehensive income attributable to			
Comprehensive income attributable to the owners of the parent company		6.977.666	9.987.448
Comprehensive income attributable to non-controlling interest	(23)	6.656	4.325
Total comprehensive income	:	6.984.322	9.991.773



#### **TECNO FAST S.A. AND SUBSIDIARIES**

#### Consolidated Statements of Changes in Equity

For the years ended December 31, 2020 and 2019

(In thousands of Chilean pesos, ThCh\$)

	Issued Capital ThCh\$	Retained Earnings (Losses)	Exchange Rate Differences Reserve on Conversions ThCh\$	Equity Attributable to the Owners of the Parent Company ThCh\$	Non-controlling Interest ThCh\$	Total Equity ThCh\$
	ПОПФ	ПОПФ	ПОПФ	ПСПФ	HICH	Попр
Beginning balance of the period as of 01.01.2020	63,796,181	16,078,194	(2,162,071)	77,712,304	1,982	77,714,286
Profit	-	9,909,528	-	9,909,528	6,656	9,916,184
Other comprehensive income	-	-	(2,931,862)	(2,931,862)	· -	(2,931,862)
Dividends (Note 23)	-	(4,954,763)	-	(4,954,763)	-	(4,954,763)
Total changes in equity	-	4,954,765	(2,931,862)	2,022,903	6,656	2,029,559
Final balance of the period as of 12.31.2020	63,796,181	21,032,959	(5,093,933)	79,735,207	8,638	79,743,845
Beginning balance of the period as of 01.01.2019	63,796,181	11,047,067	(2,087,265)	72,755,983	-	72,755,983
Comprehensive income by business combination	-	-	-	-	(2,343)	(2,343)
Profit	-	10,062,254	-	10,062,254	4,325	10,066,579
Other comprehensive income	-	-	(74,806)	(74,806)	· -	(74,806)
Dividends (Note 23)	-	(5,031,127)	-	(5,031,127)	-	(5,031,127)
Total changes in equity	-	5,031,127	(74,806)	4,956,321	1,982	4,958,303
Final balance of the period as of 12.31.2019	63,796,181	16,078,194	(2,162,071)	77,712,304	1,982	77,714,286

## **TECNO FAST S.A. AND SUBSIDIARIES**



#### Consolidated Statements of Cash Flows

For the years ended December 31, 2020 and 2019

(In thousands of Chilean pesos, ThCh\$)

(Translation of Financial Statements originally issued in Spanish, see Note 2)

	01.01.2020 12.31.2020 ThCh\$	01.01.2019 12.31.2019 ThCh\$
Net Cash Flow Provided by (Used in) Operating Activities		
Types of collections by operating activities		
Collections from the sales of goods and the provision of services	113,719,624	103,749,005
Types of Payments		
Payments to suppliers for the supply of goods and the provision of services Payments to and on behalf of employees Payments for premiums and benefits, annuities and other	(76,927,708) (10,543,040)	(87,809,014) (8,974,955)
obligations arising from the policies entered into	(263,377)	(254,965)
Net cash flows provided by (used in) operating activities Income taxes paid (reimbursed) Other inflows (outflows) of cash	25,985,499 (1,872,442) 	6,710,071 (1,859,350) -
Cash flow provided by (used in) operating activities	24,113,057	4,850,721
Net Cash Flow Provided by (Used in) Investment Activities		
Cash flows used to obtain the control of subsidiaries or other businesses Revenue from the sale of property, plant and equipment Purchase of property, plant and equipment Purchase of intangible assets Interest received	2,130,652 (20,501,966) (292,553) 231,569	(4,988,042) 3,238,653 (19,320,455) (203,921) 25,240
Net cash flow provided by (used in) investment activities	(18,432,298)	(21,248,525)

The accompanying notes 1 to 33 are an integral part of these consolidated financial statements.

# TECNO FAST

#### **TECNO FAST S.A. AND SUBSIDIARIES**

#### Consolidated Statements of Cash Flows

For the years ended December 31, 2020 and 2019

(In thousands of Chilean pesos, ThCh\$)

	01.01.2020 12.31.2020 ThCh\$	01.01.2019 12.31.2019 ThCh\$
Net Cash Flows Provided by (Used in) Financing Activities		
Obligations to the public obtained Bank loans obtained Payment of bank loans Bank interest paid Lease payments Dividends paid	56,041,396 30,519,196 (69,987,031) (2,133,895) (730,971) (5,031,127)	87,977,296 (62,176,958) (2,839,331) (726,223) (3,360,725)
Net cash flows provided by (used in) financing activities	8,677.568	18,874,059
Net Increase (Decrease) of Cash and Cash Equivalents before the Effect of Changes in the Exchange Rate	14,358,327	2,476,255
Effects of the Variation of the Exchange Rate on Cash and Cash Equivalents  Effects of the Variation of the Exchange Rate on Cash and Cash Equivalents	<u>-</u>	
Net Increase (Decrease) of Cash and Cash Equivalents	14,358,327	2,476,255
Cash and Cash Equivalents at the Beginning of the Period	8,103,756	5,627,501
Cash and Cash Equivalents at the End of the Period	22,462,083	8,103,756



#### Notes to Consolidated Financial Statements

As of December 31, 2020 and 2019

(Translation of Financial Statements originally issued in Spanish, see Note 2)

#### **Note 1 - General Information**

Tecno Fast S.A. (hereinafter "the Company" or "the Group) was incorporated by public deed on August 23, 2013, granted in the Notary Public of Santiago, Chile, of Mr. Raúl Perry Pefaur.

The corporate purpose of the Company is a) the manufacture, production, preparation, integration, assembly and commercialization, on its own account or on behalf of others, of products, articles, parts, pieces, and elements for any purpose, application or use; b) the construction and disposal of any type of building, whether for housing or industrial, agricultural or commercial purposes; c) the provision of professional and technical services of any kind and the export of such services abroad; d) the use, purchase, sale, disposal, lease, export, import and, in general, the commercialization for its own account and on behalf of others of all types of movable and immovable, tangible and intangible assets; and e) investment in all kinds of assets and property, movable or immovable, tangible or intangible, including, but not limited to, shares, rights or any other type of corporate interest in Chilean or foreign companies whose line of business includes the above.

Tecno Fast S.A. has developed its businesses integrated into the industry of the design of space solutions based on modular construction. This technology has allowed the Company to participate in tenders related to the development, assembly and dismantling of camps, rental of modules according to different needs and hotels open to the public.

The Company has direct and indirect subsidiaries in Chile, Peru, Argentina, Colombia and Brazil (the "Group") and its head office is located in Chile, at Av. La Montaña 692, Lampa, Metropolitan Region.

On December 27, 2013, Tecno Fast Op S.A. was merged into Tecno Fast S.A. through a take-over by public deed. Tecno Fast S.A. subsisted and became the legal successor and holder of all the rights and obligations of Tecno Fast Op S.A.—formerly Tecno Fast Atco S.A.—which was dissolved by operation of law as a result of the aforementioned take-over. An extract of the deed declaring the dissolution of the aforementioned Company was recorded on page 2,131, number 1,459 of the Commercial Registry of Santiago of 2014. It was recorded to the margin of the corporate registry sheet of the Company on page 864, number 684 of the Commercial Registry of Santiago of 1996. The referred extract was published in the Official Gazette number 40,755, dated January 13, 2014.

On December 28, 2018, the Company was modified and divided by public deed granted in the Notary Public of Mr. Jorge Reyes Bessone. The extract was registered on page 15611 No. 8042 of 2019, giving rise to a new Company named Inmobiliaria Lamco S.A. The capital was reduced to Ch\$63,796,180,506 divided into 528,000 shares. As a result of this division, assets (owned and leased land), liabilities associated with these assets and equity were allocated to the new Company.



#### Notes to Consolidated Financial Statements

As of December 31, 2020 and 2019

(Translation of Financial Statements originally issued in Spanish, see Note 2)

#### Note 1 - General Information (continued)

On October 9, 2019, the Parent Company Tecno Fast S.A. acquired 150,887 ordinary shares, without par value and of the same series, of Tecno Truss S.A., equivalent to 94% of its shareholding. The main line of business is the development and manufacture of construction systems and prefabricated components for the real estate market in Chile.

On January 8, 2020, the Parent Company Tecno Fast S.A. completed its registration process in the Securities Registry of the Financial Market Commission (from the Spanish Comisión para el Mercado Financiero, "CMF"). Tecno Fast S.A. was registered under Number 1172, as indicated in Certificate Number 11 issued by the CMF.

On February 6, 2020, the Santiago Stock Exchange officially began the listing, transaction and settlement of Dematerialized Corporate Bearer Bonds, issued by Tecno Fast S.A. with the mnemonic BTECN-A, which corresponds to the first placement of bonds under Line 998, for an amount of U.F. 2,000,000, with a term of 21 years and an annual placement rate of 1.85%.

On July 7, 2020, the subsidiary Tecno Fast Montajes SpA, domiciled in Santiago, Chile, was legally incorporated, and its share capital amounts to ThCh\$10,000, which was subscribed and paid in full by the parent company Tecno Fast S.A. The purpose of the new subsidiary is the execution in Chile and abroad of all kinds of civil and assembly works, especially in the industrial, commercial, agricultural, mining, port, airport and road areas.

#### Note 2 - Basis of Preparation

The main accounting policies adopted in the preparation of these consolidated financial statements are detailed as follows.

# 2.1) Consolidated financial statements

The consolidated financial statements of Tecno Fast S.A. and Subsidiaries as of December 31, 2020 and 2019, and for the years then ended, with their corresponding explanatory notes, were prepared and presented in accordance with International Financial Reporting Standards (IFRS), issued by the International Accounting Standards Board (IASB) and interpretations issued by the IFRS Interpretations Committee, considering additional reporting requirements of the Financial Market Commission ("CMF") which do not contradict IFRS standards.

These consolidated financial statements were approved at the Ordinary Meeting of the Board of Directors held on March 30, 2021.

For the convenience of the reader, the consolidated financial statements and their accompanying notes have been translated from Spanish to English.

# TECNO FAST\*

#### **TECNO FAST S.A. AND SUBSIDIARIES**

#### Notes to Consolidated Financial Statements

As of December 31, 2020 and 2019

(Translation of Financial Statements originally issued in Spanish, see Note 2)

# Note 2 - Basis of Preparation (continued)

# 2.2) Basis of measurement

The consolidated financial statements were prepared based on the historical cost, except for the valuation of certain financial assets and liabilities (including derivative financial instruments) valued at fair value.

The preparation of the consolidated financial statements in conformity with IFRS requires the use of some critical accounting estimates. It also requires Management to exercise judgment in the process of applying the accounting policies of the Group. Note 5 of estimates and judgments or critical criteria by Management, the areas involving a higher degree of judgment or complexity or the areas where assumptions and estimates are significant to the consolidated financial statements are disclosed.

# 2.3) Functional and presentation currency

These consolidated financial statements are presented in Chilean pesos, which is the functional and presentation currency of the Parent Company.

The functional currency for each Subsidiary is detailed as follows:

Taxpayer ID Number	• • • • • • • • • • • • • • • • • • • •		f Functional Currency	
30707574026 13.492.169/0001-58 900461488-2 96.949.410-8 96.756.160-6	Tecno Fast S.A.C. Peru Tecno Fast Argentina Tecno Fast Módulos Do Brazil Tecno Fast Colombia SAS TF Filiales SpA (*) Tecno Truss S.A. (**) TF Montajes SpA (***)	Peru Argentina Brazil Colombia Chile Chile Chile	Peruvian nuevos soles Argentine peso Brazilian real Colombian peso US dollar Chilean peso Chilean peso	

(\*) On November 19, 2019, at the Extraordinary Shareholders Meeting of the subsidiary TF Filiales SpA, it was agreed to modify its corporate purpose, establishing it as conducting all kinds of investments abroad, including the acquisition, incorporation, maintenance and disposal of companies located abroad, directly or through its participation as partner or shareholder in other foreign companies of which it is part, as well as other investments abroad in all kinds of movable and immovable property in foreign currency abroad.

Subsequently, on December 10, 2019, at an Extraordinary Shareholders Meeting, it was agreed to increase the share capital in ThCh\$9,196,000, through the issue of 91,960 new ordinary nominative shares, with no par value, all of the same series and without any privilege. Finally, the share capital amounted to ThCh\$9,199,970 divided into 92,294 shares. This capital increase was subscribed and would be paid in partly in kind, through the contribution in domain of the total shareholding that Tecno Fast S.A. had in the subsidiaries Tecno Fast Argentina, Tecno Fast Módulos Do Brazil Ltda., Tecno Fast Colombia S.A.S. and Tecno Fast S.A.C. (Peru), valued by the shareholders at ThCh\$9,172,043. The rest will be paid in cash with ThCh\$23,957. The issue and delivery of such shares in payment or as consideration for the contributions made to the Company by the shareholder Tecno Fast S.A. in the same Shareholders Meeting is subject to the condition that the corresponding notifications are made, and the corresponding authorizations and certifications are obtained from the relevant authorities in Argentina, Brazil, Colombia and Peru.

As a result of these events, the subsidiary TF Filiales SpA. changed its functional currency to the U.S. dollar, a currency that more accurately represents the economic effects of the underlying transactions, events, and conditions relevant to the Entity from now on.



# Notes to Consolidated Financial Statements

As of December 31, 2020 and 2019

(Translation of Financial Statements originally issued in Spanish, see Note 2)

#### Note 2 - Basis of Preparation (continued)

# 2.3) Functional and presentation currency (continued)

- (\*\*) On October 9, 2019, the Parent Company Tecno Fast S.A. acquired 150,887 ordinary shares, without par value and of the same series, of Tecno Truss S.A., equivalent to 94% of its shareholding. The main line of business of this new subsidiary is the development and manufacture of construction systems and prefabricated components for the real estate market in Chile. Therefore, its functional currency is the Chilean peso.
- (\*\*\*) On July 7, 2020, the subsidiary Tecno Fast Montajes SpA, domiciled in Santiago, Chile, was legally incorporated, and its share capital amounts to ThCh\$10,000, which was subscribed and paid in full by the parent company Tecno Fast S.A. The purpose of the new subsidiary is to execute all types of civil and assembly works, especially in the industrial, commercial, agricultural, mining, port, airport and road areas in Chile. Therefore, its functional currency is the Chilean peso.

All information presented in thousands of Chilean pesos has been rounded to the nearest unit unless otherwise stated.

Exchange differences and adjustments are charged or credited to income, as appropriate, in conformity with IFRS, except for the conversion of the financial statements of the foreign subsidiaries and the Chilean subsidiary TF Filiales SpA, which have functional currencies other than the Chilean peso, which are recorded in other reserves, within the equity of the Parent Company. For the conversion of the income and financial position of each corresponding Subsidiary, the method established in IAS 21 has been used.

#### 2.4) Changes in the accounting policy and disclosures

For the presentation of financial statements in conformity with IFRS, all the criteria established in IAS 1 "Presentation of Financial Statements," which establishes, among others, to describe the accounting policies applied by the reporting Company, must be met.

IAS 8 "Accounting Policies, Changes in Accounting Estimates and Errors" in paragraph 30 requires disclosing information about an imminent change in an accounting policy, if the Entity has yet to apply a new standard that has been issued but has not yet become effective. It also requires disclosing relevant information, either known or reasonably estimated, to assess the possible impact that the application of a new standard will have on the financial statements of the Entity in the period of initial application. The consolidated financial statements of the Group as of December 31, 2019, present changes in accounting policies in comparison with the previous period due to the application of IFRS 16 as of January 1, 2019, and also in respect of the change in the functional currency of the subsidiary TF Filiales SpA due to the change in its corporate purpose.



# Notes to Consolidated Financial Statements

As of December 31, 2020 and 2019

(Translation of Financial Statements originally issued in Spanish, see Note 2)

#### Note 2 - Basis of Preparation (continued)

# 2.5) New accounting pronouncements

# New Standards, Interpretations and Amendments for annual periods commencing on or after January 1, 2020

The Group applied certain standards, interpretations and amendments for the first time, which are effective for annual periods commencing on or after January 1, 2020. The Group has not opted for the early adoption of any standard, interpretation or amendment that has been issued but not yet gone into effect.

The standards, interpretations and amendments to IFRS that went into effect as of the date of these consolidated financial statements, as well as their nature and impact, are detailed as follows:

	Standards and Interpretations	Date of Mandatory Application	
Conceptual Framework	Conceptual Framework (Revised)	January 1, 2020	

#### **Conceptual Framework (revised)**

The IASB issued the Conceptual Framework (revised) in March 2018. It incorporates new concepts, provides updated definitions and recognition criteria for assets and liabilities, and clarifies some important concepts.

Changes to the Conceptual Framework may affect the application of IFRS when no standard applies to a particular transaction or event. The revised Conceptual Framework goes into effect for periods that begin on or after January 1, 2020.

The Group has not identified any significant impacts on the Conceptual Framework from the application of this amendment

	Amendments	Date of Mandatory Application	
IFRS 3	Definition of a business	January 1, 2020	
IAS 1 and IAS 8	Definition of material	January 1, 2020	
IFRS 9, IAS 39 and IFRS 7	Interest Rate Benchmark Reform	January 1, 2020	
IFRS 16	COVID-19-Related Rent Concessions	January 1, 2020	



#### Notes to Consolidated Financial Statements

As of December 31, 2020 and 2019

(Translation of Financial Statements originally issued in Spanish, see Note 2)

#### **Note 2 - Basis of Preparation (continued)**

# 2.5) New accounting pronouncements (continued)

#### IFRS 3 Business Combinations – Definition of a business

The IASB issued amendments to the definition of a business in IFRS 3 Business Combinations to help entities determine whether or not an acquired set of activities and assets is a business. The IASB clarifies the minimum requirements to define a business; eliminates assessment of whether market participants are able to replace any missing elements; includes guidance to assist entities in assessing whether an acquired project is substantive; narrows the definition of a business and of products; and introduces an optional fair value concentration test.

Entities do not have to revisit transactions occurred in periods before January 1, 2020. However, entities considering the acquisition of a set of activities or assets after applying the amendments must, in the first place, update their accounting policies in a timely manner. The amendments could be relevant in other areas of IFRS (for example, they may be relevant where a parent loses control of a subsidiary and has early adopted the sale or contribution of assets between an investor and its associate or joint venture) (Amendments to IFRS 10 and IAS 28)

The Group assessed the impact of this amendment and determined that its application had no significant effects on its consolidated financial statements.

# IAS 1 Presentation of Financial Statements and IAS 8 Accounting Policies, Changes in Accounting Estimates and Errors - Definition of Material

In October 2018, the IASB issued amendments to IAS 1 Presentation of Financial Statements and IAS 8 Accounting Policies, Changes in Accounting Estimates and Errors, to align the definition of "material" in all standards and clarify certain aspects of the definition. The new definition establishes that information is material if omitting, misstating or obscuring it could reasonably be expected to influence the decisions that the primary users of general purpose financial statements make on the basis of those financial statements, which provide financial information about a specific reporting entity.

Although it is not expected that the amendments to the definition of material will have a significant effect on an entity's financial statements, the introduction of the term "obscure" in the definition could impact the way judgments of materiality are made in practice, increasing the importance of how information is communicated and organized in the financial statements.

The Group assessed the impact of this amendment and determined that its application had no significant effects on its consolidated financial statements.



#### Notes to Consolidated Financial Statements

As of December 31, 2020 and 2019

(Translation of Financial Statements originally issued in Spanish, see Note 2)

#### Note 2 - Basis of Preparation (continued)

# 2.5) New accounting pronouncements (continued)

# IFRS 9, IAS 39 and IFRS 7 Interest Rate Benchmark Reform

In September 2019, the IASB issued amendments to IFRS 9, IAS 39, and IFRS 7, finalizing Phase I of the project to address the effects of the reform to interbank offered rates (IBORs) in financial reporting. The amendments provide temporary exceptions that allow hedge accounting to continue over the period of uncertainty before existing interest rate benchmarks are replaced by alternative interest risk free rates.

The Group assessed the impact of this amendment and determined that its application had no significant effects on its consolidated financial statements.

#### IFRS 16 COVID-19-Related Rent Concessions

In May 2020, the IASB issued an amendment to IFRS 16 Leases to provide relief to lessees applying IFRS 16 guidance in connection with lease modifications and rent concessions that occur as a direct consequence of COVID-19 pandemic. The amendment does not apply to lessors.

As a practical expedient, a lessee may opt to not assess whether COVID-19-related rent concession —an exemption provided by a lessor— is a lease modification. A lessee that applies the exemption will recognize changes in lease payments derived from COVID-19-related rent concessions as it would recognize changes under IFRS 16 as if such changes were not lease modifications.

A lessee will apply this practical expedient retroactively and recognize the cumulative effect of the amendment initial application as an adjustment to the initial balance of retained earnings (or another equity component, as appropriate) at the beginning of the annual reporting period in which the lessee applies the amendment for the first time.

A lessee will apply this amendment for annual periods beginning on June 1, 2020. Early application is permitted, including the financial statements that as of May 28, 2020 are not authorized for issue.

The Group assessed the impact of this amendment and determined that its application had no significant effects on its consolidated financial statements.



#### Notes to Consolidated Financial Statements

As of December 31, 2020 and 2019

(Translation of Financial Statements originally issued in Spanish, see Note 2)

#### Note 2 - Basis of Preparation (continued)

# 2.5) New accounting pronouncements (continued)

# New Standards, Interpretations and Amendments with effective application for periods commencing on or after January 1, 2021

The standards and interpretations, and amendments to IFRS that have been issued, but have not yet come into effect as of the date of these financial statements, are detailed below. The Company has not applied these standards in advance:

	Standards and Interpretations	Date of Mandatory Application
	New Standards	
IFRS 17	Insurance contracts	January 1, 2023
	Amendments to the Standards	•
IFRS 9, IAS 39, IFRS	Interest Rate Benchmark Reform Phase 2	January 1, 2021
7, IFRS 4 and IFRS		•
16		
IAS 1	Classification of liabilities as current or non-current	January 1, 2022
IFRS 3	Reference to the Conceptual Framework	January 1, 2022
IAS 16	Property, plant and equipment: proceeds before	January 1, 2022
	intended use	•
IAS 37	Onerous contracts – cost of fulfilling a contract	January 1, 2022
IFRS 10 and IAS 38	Consolidated Financial Statements – sales or	To be determined
	contributions of assets between and investor and its	
	associates or joint ventures	

# IFRS 9, IAS 39, IFRS 7, IFRS 4 and IFRS 16 Interest Rate benchmark Reform – Phase 2

In August 2020, the IASB issued the Interest Rate Benchmark Reform – Phase II that comprises amendments to IFRS 9, IAS 39, IFRS 7, IFRS 4 and IFRS 16. Thus, the IASB finalizes its work to address the effects of the reform to interbank offered rates (IBORs) in financial reporting.

The amendments provide temporary exemptions that address the effects on financial reporting when interest rate benchmarks (IBORs) are replaced with alternative interest risk-free rates.

Amendments are required and early application is permitted. A hedge relationship must be resumed if the hedge relationship was solely discontinued because of the changes implemented by the interest rate benchmark reform and thus, it would have not been discontinued if Phase II of the project had been applied then. While amendments must be applied retrospectively, an entity is not required to restate prior periods.

The Company estimates that this new standard will not affect the financial statements.



#### Notes to Consolidated Financial Statements

As of December 31, 2020 and 2019

(Translation of Financial Statements originally issued in Spanish, see Note 2)

# **Note 2 - Basis of Preparation (continued)**

# 2.5) New accounting pronouncements (continued)

#### **IFRS 17 Insurance Contracts**

In May 2017, the IASB issued IFRS 17 Insurance Contracts, a new insurance contract specific accounting standard that addresses recognition, measurement, presentation, and disclosure issues. After going into effect, it will supersede IFRS 4 Insurance Contracts issued in 2005. The new standard applies to all kinds of insurance contracts, regardless of the type of entity that issues them, as well as certain guarantees and financial instruments with specific discretionary participation features. Some exceptions within the scope might be applied. Early application is permitted as long as the entity also applies IFRS 9 Financial Instruments on or before IFRS 17 first application.

The Company estimates that this new standard will not affect the financial statements.

# IAS 1 Presentation of Financial Statements – Classification of liabilities as current or non-current

In June 2020, the IASB issued amendments to paragraphs 69 to 76 of IAS 1 to specify the requirements for classification of liabilities as current or non-current. Entities must carefully evaluate whether any aspect of the amendments might suggest that the terms of their existing loan agreements should be renegotiated. In this context, it is worth noting that amendments shall be applied retrospectively.

The Company will assess the impact of the amendment when it goes into effect

## IFRS 3 Reference to the Conceptual Framework

In May 2020, the IASB issued amendments to IFRS 3 Business Combinations – Reference to the Conceptual Framework. These amendments will replace reference to a previous version of the IASB Conceptual Framework (1989 Framework) with a reference to the current version issued in March 2018; however, requirements have not substantially changed. Early application is permitted if at the same time or earlier an entity also applies all the amendments contained in the amendments to the Reference to the Conceptual Framework of IFRS issued in March 2018. The amendments will provide consistency in financial reporting and avoid potential confusion from having more than one version of the Conceptual Framework in use.

The Company will assess the impact of the amendment when it goes into effect



#### Notes to Consolidated Financial Statements

As of December 31, 2020 and 2019

(Translation of Financial Statements originally issued in Spanish, see Note 2)

# Note 2 - Basis of Preparation (continued)

# 2.5) New accounting pronouncements (continued)

#### IAS 16 Property, plant and equipment: Proceeds Before Intended Use

The amendment prohibits entities from deducting from the cost of an item of property, plant and equipment, any sale while bringing the asset to the location and conditions necessary for the asset to be capable of operating as intended by management. Instead, an entity will recognize the proceeds from a sale and cost of these elements in the income for the period, in accordance with the applicable Standards.

The Company will assess the impact of the amendment when it goes into effect

# IAS 37 Onerous contracts – Cost of fulfilling a contract

In May 2020, the IASB issued amendments to IAS 37 Provisions, Contingent Liabilities and Contingent Assets to specify the costs that an entity should include when assessing whether a contract is onerous or triggers losses. Early application is permitted and must be disclosed. Entities that have previously applied the incremental cost approach, will see an increase in provisions to reflect the inclusion of costs directly related to the contract activities, while entities that have previously recognized allowances for contractual losses based on the previous standard guidance, IAS 11 Construction Contracts, shall exclude the indirect cost allocation from their provisions.

The Company will assess the impact of the amendment when it goes into effect

# IFRS 10 Consolidated Financial Statements and IAS 28 Investments in Associates and Joint Ventures— sale or contribution of assets between an investor and its associate or joint venture

The amendments to IFRS 10 Consolidated Financial Statements and IAS 28 Investments in Associates and Joint Ventures (2011) address an inconsistency recognized between the requirements of IFRS 10 and those of IAS 28 (2011) in the treatment of the sale or contribution of assets between an investor and its associate or joint venture. Amendments issued in September 2014 establish that when the transaction involves a business (found in a subsidiary or not), a complete profit or loss is recognized. A partial profit or loss is recognized when the transaction involves assets that do not constitute a business, even when the assets are found in a subsidiary. The date of mandatory application of these amendments is yet to be determined, because the IASB is waiting for the results of its investigation project on the accounting using the equity method. The amendments must be applied retrospectively and early adoption is permitted, which must be disclosed.

The Company will assess the impact of the amendment when it goes into effect



#### Notes to Consolidated Financial Statements

As of December 31, 2020 and 2019

(Translation of Financial Statements originally issued in Spanish, see Note 2)

# Note 2 - Basis of Preparation (continued)

# 2.6) Period covered

The consolidated financial statements of Tecno Fast S.A. and Subsidiaries include the consolidated statements of financial position as of December 31, 2020 and 2019, and the consolidated statements of comprehensive income, the consolidated statements of changes in net equity and the consolidated statements of direct cash flows for the years then ended and the corresponding notes to the consolidated financial statements.

# Note 3 - Summary of the Main Accounting Criteria

The accounting policies established below have been consistently applied to the consolidated financial statements and to the financial statements of all the companies of the Group:

# 3.1) Basis of consolidation

#### 3.1.1) Subsidiaries

Subsidiaries are all entities over which Tecno Fast S.A. has direct or indirect control. According to IFRS 10, control is exercised if and only if the following elements are present: i) control over the subsidiary, ii) exposure, or right, to variable returns from participation in the subsidiary, and iii) ability to affect returns through control over the subsidiary.

When assessing whether the Company controls another entity, the existence and effect of potential voting rights that are currently exercisable or convertible are considered. Subsidiaries are consolidated from the date on which control is transferred and are excluded from consolidation on the date on which control ends.

The acquisition method is used to record the purchase of subsidiaries. The acquisition cost is the fair value of assets delivered, equity instruments issued and liabilities incurred or undertaken at the date of exchange. Identifiable assets acquired and identifiable liabilities and contingencies undertaken in a business combination are initially measured at their fair value at the acquisition date, regardless of the extent of minority interest. The excess of the acquisition cost over the fair value of the interest of the Company in the identifiable net assets acquired is recognized as purchased goodwill. If the acquisition cost is lower than the fair value of the net assets of the subsidiary acquired, the difference is recognized directly in the statement of income.

# TECNO FAST\*

#### **TECNO FAST S.A. AND SUBSIDIARIES**

#### Notes to Consolidated Financial Statements

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(Translation of Financial Statements originally issued in Spanish, see Note 2)

# **Note 3 - Summary of the Main Accounting Criteria (continued)**

# 3.1) Basis of consolidation (continued)

#### 3.1.1) Subsidiaries (continued)

Balances of intercompany transactions and unrealized expenses and revenue from transactions between related entities are eliminated. Losses arising on a transaction between related parties are also eliminated, unless the transaction provides evidence of an impairment loss on the transferred asset. The disposal or purchase of non-controlling interests, which do not result in a change of control, is an equity transaction with no recognized effect in the statement of income. When necessary, to ensure consistency with the policies adopted by the Group, the accounting policies of the subsidiaries are modified.

# 3.1.2) Non-controlling interest

Non-controlling interests (minority interest) represent the portion of profits and losses and net assets of subsidiaries, of which, directly or indirectly, the Group is not the owner. These participations are presented under the Equity title "Non-controlling interests" in the Consolidated Statement of Financial Position. The profit or loss attributable to non-controlling interest are presented in the Consolidated Statement of Comprehensive Income; "Profit Attributable to Non-controlling Interest," after the consolidated profit for the financial year. In case the losses applicable to the minority interest exceed their balance in the equity of the Subsidiary, the excess will be allocated as a decrease in the items of the parent company, unless the minority shareholders have the obligation to hedge such losses.

# 3.2) Subsidiary entities

The subsidiaries included in the consolidation, over which the Company has control, are the detailed as follows:

Taxpayer ID	Company Name	Interest Percentage (%)				
Number			2019			
		Direct %	Indirect %	Total %	Total %	
		,,,	,,,	,,,	70	
30707574026	Tecno Fast Argentina (*)	0.00	100.00	100.00	100.00	
96.949.410-8	TF Filiales SpA	100.00	0.00	100.00	100.00	
204118000000	Tecno Fast S.A.C. Peru (*)	0.00	100.00	100.00	100.00	
13.492.169/0001-58	Tecno Fast Módulos Do Brazil (*)	0.00	100.00	100.00	100.00	
900461488-2	Tecno Fast Colombia SAS (*)	0.00	100.00	100.00	100.00	
96.756.160-6	Tecno Truss S.A. (**)	94.00	0.00	94.00	94.00	
77.197.647-6	TF Montajes SpA. (***)	100.00	0.00	100.00	0.00	



# Notes to Consolidated Financial Statements

As of December 31, 2020 and 2019

(Translation of Financial Statements originally issued in Spanish, see Note 2)

# Note 3 - Summary of the Main Accounting Criteria (continued)

# 3.2) Subsidiary entities (continued)

- (\*) On December 10, 2019, at an Extraordinary Shareholders Meeting, it was agreed to increase the share capital of TF Filiales SpA in ThCh\$9.196.000, which was subscribed and would be paid in through the contribution in domain of the total shareholding that Tecno Fast S.A. had in the subsidiaries Tecno Fast Argentina, Tecno Fast Módulos Do Brazil Ltda., Tecno Fast Colombia S.A.S. and Tecno Fast S.A.C. (Peru), valued by the shareholders at ThCh\$9,172,043. The rest will be paid in cash with ThCh\$23,957. Consequently, as of December 10, 2019, Tecno Fast S.A. only has an indirect interest in these subsidiaries.
- (\*\*) On October 9, 2019, the Parent Company Tecno Fast S.A. acquired 150,887 ordinary shares, without par value and of the same series, of Tecno Truss S.A., equivalent to 94% of its shareholding for an amount of UF 171,758. The consolidated financial statements as of December 31, 2019 are the first to include the subsidiary Tecno Truss S.A. in the consolidation.
- (\*\*\*) On July 7, 2020, the subsidiary Tecno Fast Montajes SpA, domiciled in Santiago, Chile, was legally incorporated and its share capital amounts to ThCh\$10,000, which was subscribed and paid in full by the parent company Tecno Fast S.A. The consolidated financial statements as of December 31, 2020 are the first to include the subsidiary TF Montajes SpA in the consolidation.

# 3.3) Exchange rate and indexation units

Assets and liabilities denominated in foreign currencies and those indexation units agreed in Unidades de Fomento (Chilean monetary unit indexed to the inflation index) are presented in relation to the Chilean peso at the following exchange rates and closing values, respectively:

Date	CLP / USD	CLP / PEN	CLP / REAL	CLP / ARG PESOS	CLP / COL PESOS	CLP / UF
	Ch\$	Ch\$	Ch\$	Ch\$	Ch\$	Ch\$
12.31.2020	710.95	196.36	137.33	8.45	0.21	29,070.33
12.31.2019	748.74	226.14	186.51	12.51	0.23	28,309.94
12.31.2018	694.77	206.35	179.59	18.41	0.21	27,565.79

# 3.4) Foreign currency transactions

# a) Transactions and balances

Transactions in foreign currency are converted into the functional currency by using the valid exchange rates on the transaction dates. Losses and profits in foreign currency resulting from the settlement of these transactions and the conversion at the closing exchange rates of monetary assets and liabilities denominated in foreign currency are recognized in the consolidated statement of comprehensive income.

# TECNO FAST®

#### **TECNO FAST S.A. AND SUBSIDIARIES**

#### Notes to Consolidated Financial Statements

As of December 31, 2020 and 2019

(Translation of Financial Statements originally issued in Spanish, see Note 2)

# **Note 3 - Summary of the Main Accounting Criteria (continued)**

# 3.4) Foreign currency transactions (continued)

# b) Entities of the Group

The income and financial position of all the entities of the Group with a functional currency different from the presentation currency are converted into the presentation currency as follows:

- Assets and liabilities of each statement of financial position presented are converted into the closing exchange rate at the date of the consolidated statement of financial position.
- ii) Revenue and expenses for each income account are converted into the average monthly exchange rates existing at the dates of the transaction.
- iii) All resulting exchange rate differences are recognized in other comprehensive income.

On consolidation, exchange rate differences arising from the conversion of a net investment in foreign entities (or domestic entities with a functional currency other than the parent company), and of loans and other foreign currency instruments designated as hedges of those investments, are recognized in net equity. When the investment is sold, these exchange rate differences are recognized in the consolidated statement of income as part of the profit or loss on the sale.

Goodwill and fair value adjustments arising on the acquisition of a foreign entity are treated as assets and liabilities of the foreign entity and are converted at the closing exchange rate of the financial year.

As of July 1, 2018, the International Practice Task Force (IPFT) of the Center for Audit Quality (CAQ) declared the economy of the subsidiary Tecno Fast Argentina to be hyperinflationary, considering that the accumulated inflation in Argentina during the last 3 years exceeded 100%. According to the application of IAS 29 "Financial Reporting in Hyperinflationary Economies," the financial statements of this subsidiary have been restated retrospectively by applying a general price index, to reflect the changes in the purchasing power of the Argentine peso at the closing date of these financial statements.

# 3.5) Property, plant and equipment

Property, plant and equipment are recorded at cost, and are presented net of their accumulated depreciation and accumulated impairment, except for land, which is not subject to depreciation.

The cost includes the acquisition price plus all costs directly related to the location of the asset and conditions necessary for the asset to be capable of operating as intended by Management.

# TECNO FAST\*

#### **TECNO FAST S.A. AND SUBSIDIARIES**

#### Notes to Consolidated Financial Statements

As of December 31, 2020 and 2019

(Translation of Financial Statements originally issued in Spanish, see Note 2)

# **Note 3 - Summary of the Main Accounting Criteria (continued)**

# 3.5) Property, plant and equipment (continued)

Construction or work in progress include, among others, the following items incurred during the construction period:

- Financial expenses related to external financing that are directly attributable to constructions. Capitalized financial expenses are obtained by applying the weighted average cost of long-term financing to the accumulated average investment subject to capitalization that is not specifically financed.
- Personnel expenses directly related and other expenses of an operating nature, attributable to construction.

Costs of expansion, modernization or improvements that represent an increase in productivity, capacity or efficiency and, therefore, an extension of the useful lives of the assets, are capitalized as an increase in the cost of the corresponding assets. Regular maintenance, conservation and repair expenses are charged to income as a cost for the financial year in which they are incurred. An item of property, plant and equipment is derecognized upon the transaction or when no future economic benefits are expected from its use or transaction.

Any profit or loss arising from derecognition of the asset (calculated as the difference between the net transaction value and the carrying amount of the asset) is included in the statement of income by function in the financial year in which the asset is derecognized.

Modules under construction for the leasing fleet of the Company (called modules for lease) have been classified under operating property, plant and equipment.

Depreciation is calculated at the depreciable amount, which corresponds to the cost of an asset minus its residual value. Depreciation is recognized in income based on the straight-line method over the estimated useful lives of each part of an item of property, plant and equipment, as these more accurately reflect the expected consumption pattern of the future economic benefits associated with the asset.

When parts of an item of property, plant and equipment have different useful lives, they are recorded as separate items (major components) of property, plant and equipment. Depreciation methods, useful lives and residual values are reviewed at each financial year and adjusted, if necessary, as a change in the estimates on a prospective basis. Estimates for certain items of property, plant and equipment are reviewed periodically.

For the financial year 2019, the Company reviewed the useful life of its modular fleet given that the first capitalized modules turned 20 years of age. As a result of this assessment, the useful life of the modules was increased from 5 to 10 years, for a total of 25 to 30 years given their structural behavior and current condition with a residual value of 0 (previously, it was 10% of the capitalized value).



#### Notes to Consolidated Financial Statements

As of December 31, 2020 and 2019

(Translation of Financial Statements originally issued in Spanish, see Note 2)

# **Note 3 - Summary of the Main Accounting Criteria (continued)**

# 3.5) Property, plant and equipment (continued)

When the value of an asset exceeds its estimated recoverable amount, its value is immediately reduced to its recoverable amount through the application of impairment tests.

Profits or losses from the sale of property and equipment are calculated by comparing the revenue obtained from the sale with the carrying amount and are included in the statement of income by function.

# 3.6) Intangible assets

Intangible assets acquired separately are measured at cost on initial recognition. The cost of intangible assets acquired in a business combination is their fair value at the acquisition date.

After initial recognition, intangible assets are recorded at cost, minus any accumulated amortization and any accumulated impairment losses. Internally generated intangible assets are capitalized if they meet the conditions of identifiability, control over the resource and existence of future economic benefits and are realized during the development phase, according to the provisions of IAS 38 "Intangible Assets". If the above conditions are not met, the expense is recorded in the statement of income in the financial year in which the expense is incurred.

Profits or losses when an intangible asset is derecognized are measured as the difference between the net transaction proceeds and the carrying amount of the asset and are recognized in the Statement of Income for the financial year when the item is derecognized.

The main intangible assets identified by the Group correspond to software licenses acquired are capitalized based on the costs incurred to acquire and prepare them for use of the specific software minus accumulated amortization and accumulated impairment losses. Amortization is calculated on a straight-line basis.

Expenses related to the development or maintenance of computer software are recognized as an expense when incurred.

#### 3.7) Goodwill

Goodwill generated in business combinations and reflected in the consolidation represents the excess of the value of the consideration transferred plus the amount of any non-controlling interest over the net identifiable assets acquired and liabilities assumed, measured at fair value at the date of the acquisition of the subsidiary.



#### Notes to Consolidated Financial Statements

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(Translation of Financial Statements originally issued in Spanish, see Note 2)

# **Note 3 - Summary of the Main Accounting Criteria (continued)**

# 3.7) Goodwill (continued)

After initial recognition, goodwill is not amortized, but at the end of each accounting period, or when there are signs of impairment, an estimate is made to determine whether impairment has occurred that reduces its recoverable amount to an amount lower than the net cost recorded. If this is the case, the impairment is recorded in the income for the period. For impairment testing purposes, goodwill generated in a business combination is allocated, from the acquisition date, to each cash-generating unit of the Group that is expected to benefit from the combination, regardless of whether there are other assets or liabilities of the acquiree allocated to those units.

When goodwill is part of a cash-generating unit and a part of the operations of this unit are derecognized, the goodwill associated with such disposed operations is included in the carrying amount of the operation when determining the profit or loss on disposal. Under these circumstances, the derecognized goodwill is valued based on the relative values of the disposed operation and the part of the cash-generating unit that is held.

Profits and losses from the sale of an entity include the carrying amount of goodwill related to the entity sold.

#### 3.8) Financing costs

Interest costs incurred for the construction of any qualified asset are capitalized over the period of time necessary to complete and prepare the asset for its intended use. Other interest costs are recorded in income (expenses).

# 3.9) Impairment of non-financial assets

On each closing date, the Group evaluates whether there is any sign that the asset may be impaired. In the case of any sign of impairment, or when the annual impairment test is required, the Group estimates the recoverable amount of the asset, being the higher value between (i) the fair value of the asset or cash-generating units minus the costs sale or disposal and (ii) its value in use. The recoverable amount is determined separately for each asset, unless it does not generate cash flows that are independent of other assets or groups of assets. In that case, the recoverable amount is determined for the cash-generating unit to which it belongs.

To determine the fair value of the asset minus costs of transaction, recent market transactions are taken into account. If such transactions cannot be identified, a more appropriate valuation model is used. These calculations are supported by multiple valuations, listed prices of companies or other available fair value indicators.



#### Notes to Consolidated Financial Statements

As of December 31, 2020 and 2019

(Translation of Financial Statements originally issued in Spanish, see Note 2)

#### Note 3 - Summary of the Main Accounting Criteria (continued)

# 3.9) Impairment of non-financial assets (continued)

To determine value in use, estimated future cash flows are discounted at their present value using a discount rate before taxes that reflects the current market assessments of the time value of money and the specific risks that the asset might have. The Group bases its impairment calculations on detailed budgets and forecasted projections, which are individually prepared for each cash-generating unit to which the asset is allocated. These budgets and projections normally cover a five-year period. From the fifth year on, a long-term growth rate is calculated to estimate future cash flows. Cash flows do not include restructuring activities to which the Group has not yet committed, or significant future investments that will increase the return on assets of the cash-generating units being analyzed.

When the carrying amount of an asset or a group of assets exceeds its recoverable amount, this will be considered to be impaired and its carrying amount will be reduced up to its recoverable amount, recognizing the loss in income.

Intangible assets with an indefinite useful life are not subject to amortization and are periodically tested for impairment.

Assets subject to depreciation or amortization, such as property, plant and equipment, are tested for impairment losses provided that any event or change in circumstances indicates that the carrying amount may not be recoverable.

For goodwill, an annual impairment test is conducted when circumstances indicate that the carrying amount may be impaired. This test is performed through an assessment of the recoverable amount of each cash-generating unit (or group of cash-generating units) associated with the goodwill. If the recoverable amount of the cash-generating units is lower than their carrying amount, an impairment loss is recorded. Impairment losses on goodwill are not reversed in subsequent financial years.

For all assets, except goodwill, an assessment is made at each reporting date to determine whether there is any indication that the impairment loss recorded in previous years no longer exists or has decreased. If there is any indication, the Group estimates the recoverable amount of the asset or cash-generating units. An impairment loss recorded in previous years is reversed only if there has been a change in the assumptions used to determine the recoverable amount of the asset since the last impairment loss was recognized. The reversal is limited so the carrying amount of the asset does not exceed its recoverable amount, or exceed the carrying amount that would have been determined, net of depreciation or amortization, if the impairment loss had not been recognized in previous financial years. Such reversal is recorded in the statement of income unless the asset is recorded at its revalued amount, in which case the reversal is recorded as a revaluation increase.



#### Notes to Consolidated Financial Statements

As of December 31, 2020 and 2019

(Translation of Financial Statements originally issued in Spanish, see Note 2)

#### Note 3 - Summary of the Main Accounting Criteria (continued)

# 3.10) Categories of non-derivative financial instruments

#### a) Financial assets

# Initial recognition and measurement

The Group classifies its financial assets in the initial recognition and subsequently valued at (i) at fair value through profit or loss, (ii) at amortized cost, (iii) at fair value through other comprehensive income. The classification depends on the characteristics of the financial assets from the point of view of the contractual cash flows and the business model of the Group for their management.

The Group initially measures the aforementioned assets at fair value plus transaction costs, in case the financial assets that are not measured at fair value through profit or loss. Trade account receivables that do not contain a significant financing component or for which the Group has applied the practical solution are measured at the transaction price determined in conformity with IFRS 15.

Financial assets are not reclassified after initial recognition, except if the Group changes its business model. In that case, all affected assets are reclassified on the first day of the first reporting period after the change.

Purchases or sales of financial assets that require the delivery of the assets within a period established by regulation or by an agreement in the corresponding market (conventional purchases or sales) are recognized on the trade date. For example, the date on which the Group commits to purchase or sell the asset.

#### Subsequent measurement

For their subsequent valuation, the financial assets held by the Group are classified in the following categories:

#### 3.10.1) Financial assets at amortized cost

The Group values financial assets at amortized cost if the following two conditions are met:

 The financial asset is held under a business model whose objective is to hold them to obtain contractual cash flows.



#### Notes to Consolidated Financial Statements

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(Translation of Financial Statements originally issued in Spanish, see Note 2)

# **Note 3 - Summary of the Main Accounting Criteria (continued)**

# 3.10) Categories of non-derivative financial instruments (continued)

a) Financial assets (continued)

# **Subsequent measurement (continued)**

- 3.10.1) Financial assets at amortized cost (continued)
  - The contractual terms of the financial asset give rise, at specified dates, to cash flows that are solely payments of principal and interest on the outstanding principal amount.

These financial assets are subsequently measured using the effective interest rate method, minus any impairment losses according to an expected loss methodology. Profits and losses are recognized in income when the asset is derecognized, modified or impaired.

These assets mainly include trade and other accounts receivable and accounts receivable from related entities.

# 3.10.2) Financial assets at fair value through profit or loss

This category includes the financial assets held for trading, the financial assets designated in their initial recognition at fair value through profit or loss or financial assets that mandatorily require to be measured at fair value. These assets are classified as held for trading if they are acquired with the purpose of being sold or repurchased in a near future.

Financial assets with cash flows that are not sole payments of principal and interest are classified and valued at fair value through profit or loss, regardless of the business model. Despite the criteria for debt instruments classified at amortized cost or at fair value through other comprehensive income, as described above, debt instruments may be measured at fair value through profit or loss if this would eliminate or significantly reduce an accounting mismatch.

These assets are recorded in the statement of financial position at fair value and net changes in fair value are recognized in the statement of income.



#### Notes to Consolidated Financial Statements

As of December 31, 2020 and 2019

(Translation of Financial Statements originally issued in Spanish, see Note 2)

#### Note 3 - Summary of the Main Accounting Criteria (continued)

# 3.10) Categories of non-derivative financial instruments (continued)

# a) Financial assets (continued)

# Derecognition

A financial asset (or when applicable, a part of a financial asset or a part of a group of similar financial assets) is initially recognized when:

- The rights to receive the cash flows derived from the asset expire, or
- the Group has transferred the rights to receive the cash flows from the asset are or has undertaken the obligation to pay the total cash flows received to a third-party under a transfer agreement, and the Group (a) has substantially transferred all the risks and benefits of the asset, or the Group (b) has not substantially transferred or held all risks and benefits of the asset, but it has transferred its control.

When the Group has not substantially transferred or held all risks and benefits of the asset nor has it transferred its control, the Group keeps recognizing the transferred asset based on its continuous involvement and also recognizes the associated liability. The transferred asset and the associated liability are valued according to a criterion that reflects the rights and obligations that the Group has held.

When the continuous involvement is due to a guarantee on the transferred assets, it is valued at the lowest value between the original carrying amount of the asset and the maximum amount of the consideration that the Group could be required to pay for the guarantee.

#### **Impairment**

The treatment of the impairment of financial assets is detailed in Note 3.12.

# b) Financial liabilities

#### Initial recognition and measurement

Financial liabilities are classified at the date of their initial recognition, as applicable, as (i) financial liabilities at fair value through profit or loss (ii) loans or credits, (iii) accounts payable to related entities, or (iv) derivative instruments designated as hedging instruments in an effective hedge.

All financial liabilities are initially recognized at fair value and in the case of loans or credits and accounts payable the transaction costs directly attributable are netted.



#### Notes to Consolidated Financial Statements

As of December 31, 2020 and 2019

(Translation of Financial Statements originally issued in Spanish, see Note 2)

#### Note 3 - Summary of the Main Accounting Criteria (continued)

# 3.10) Categories of non-derivative financial instruments (continued)

#### b) Financial liabilities (continued)

# Initial recognition and measurement (continued)

The financial liabilities of the Group include other financial liabilities, trade and other accounts payable, accounts payable to related entities, and derivative financial instruments.

# Subsequent measurement

The Group classifies all financial liabilities as subsequently measured at amortized cost, except for those measured at fair value:

#### 3.10.1) Financial liabilities measured at amortized cost

After initial recognition, they are measured at amortized cost through the effective interest rate method. Losses and profits are recognized in the statement of income when the liabilities are derecognized, as well as the accrued interest according to the effective interest rate method.

The amortized cost is calculated, taking into account any discount or acquisition premium and costs that are an integral part of the effective interest rate method. Interest accrued in conformity with the effective interest rate is included in the statement of income.

# 3.10.2) Financial liabilities at fair value through profit or loss

This category includes financial liabilities held for trading and financial liabilities designated at initial recognition at fair value through profit or loss that meet the criteria established in IFRS 9.

These liabilities are classified as held for trading if they are incurred for the purpose of being repurchased in the short term. This category includes derivative financial instruments hired by the Group that have not been designated as hedging instruments in hedging relationships as defined by IFRS 9. Embedded derivatives that have been separated are also classified as held for trading, unless they are designated as effective hedging instruments.

Losses or profits of liabilities held for trading are recognized in the statement of income.



#### Notes to Consolidated Financial Statements

As of December 31, 2020 and 2019

(Translation of Financial Statements originally issued in Spanish, see Note 2)

#### Note 3 - Summary of the Main Accounting Criteria (continued)

# 3.10) Categories of non-derivative financial instruments (continued)

#### b) Financial liabilities (continued)

# Derecognition

A financial liability is derecognized when the obligation is terminated, cancelled or expired. When an existing financial liability is replaced by another from the same lender on substantially different terms, or when the terms of an existing liability are substantially modified, such exchange or modification is treated as a derecognition of the original liability and a recognition of the new obligation. The difference in the respective carrying amounts is recognized in the statement of income.

# c) Offsetting of financial instruments

Financial assets and liabilities are offset and the corresponding net amount is presented in the statement of financial position if:

- There is currently a legally enforceable right to offset the recognized amounts.
- There is an intention to settle them on a net basis or to realize the assets and settle the liabilities simultaneously.

#### 3.11) Derivative financial instruments and hedge accounting

Tecno Fast S.A. contracts derivatives to hedge against financial risks related to exchange rate variations associated with its current financial liabilities in foreign currency. All derivative financial instruments are initially recognized at fair value at the initial date of the contract and are held (in any subsequent measurement) also at fair value. Derivatives are recorded as assets when their fair value is positive and as liabilities when their fair value is negative. Changes in fair value are recorded directly as profit or loss in the income of the period, unless they qualify as hedging derivatives.

If the derivative instruments qualify as hedging derivatives, they are initially recognized at contract value and subsequently remeasured at the closing date of the consolidated financial statements at fair value. Profits or losses resulting from the fair value measurement are recorded in the comprehensive income of equity for the effective part as profits or losses from cash flow hedges of financial instruments. Once the derivative contract is settled, the balances accumulated in equity are reclassified to the statement of comprehensive income for the period.



#### Notes to Consolidated Financial Statements

As of December 31, 2020 and 2019

(Translation of Financial Statements originally issued in Spanish, see Note 2)

# **Note 3 - Summary of the Main Accounting Criteria (continued)**

#### 3.12) Impairment of financial assets

On each closing date, the Group assesses whether a financial asset or group of financial assets are impaired. The main financial assets subject to impairment as a result of contractual noncompliance by the counterparty are assets recorded at amortized cost.

IFRS 9 requires that expected credit losses of financial assets or groups of financial assets are recorded either on a twelve-month basis or over the total remaining months of the life of the financial asset. In this regard, the Group applies the simplified model established in IFRS 9 to record the allowance for expected losses. This model does not track changes in credit risk, but rather recognizes at each reporting date an adjustment for expected credit losses over the life of the asset, based on the circumstances and existing forecasts at each reporting date. Accordingly, the Group has established a provision matrix based on its history of credit losses, which is adjusted for specific prospective factors for trade and other accounts receivable, and the economic environment in which it conducts its normal operations.

When a specific inability of the customer to meet its financial obligations to the Group is known, a specific allowance for doubtful accounts is estimated and recorded, reducing the amount receivable to the estimated balance expected to be collected. Apart from identifying potential doubtful accounts from customers, doubtful accounts charges (impairment loss) are recorded, based on a value adjustment for expected credit losses in accordance with IFRS 9 as mentioned above.

If, in a subsequent period, the amount of the impairment loss decreases and this fact can be objectively related to an event occurring after the recognition of the impairment, the previously recognized loss is then reversed. Any subsequent reversal of this loss is recognized in income, to the extent that the carrying amount of the asset does not exceed its amortized cost at the date of reversal.

#### 3.13) Inventory

The inventory is valued at the acquisition cost or at its net realizable value, whichever is lower, net of impairment due to obsolescence. The cost is determined through the weighted average price method.

The net realizable value is the price of sale estimated in the regular course of the operation, minus applicable costs of sale.

Also, the inventory includes the balance of unaccrued costs (through WIP methodology) of the projects in progress.

Costs include the purchase price plus costs incurred necessary to bring them to their present condition and location, net of trade discounts and other rebates.

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# **Note 3 - Summary of the Main Accounting Criteria (continued)**

# 3.14) Investments in joint ventures

A joint venture is the right to the net assets of an entity on which two or more parties share control and therefore require unanimous consent to make decisions about the significant activities of that entity. The joint ventures held by Tecno Fast S.A. are recorded through the equity method.

The equity method (EV) consists of recording the interest in the Statement of Financial Position at the proportion of its equity represented by the interest of Tecno Fast S.A. in its capital, after adjusting, if applicable, the effect of the transactions carried out by the entire Group, plus the goodwill generated in the acquisition of the joint venture.

After the application of the equity method (EV), it is determined whether it is necessary to recognize an additional impairment loss on the investment in the joint venture. The Company determines in each accounting period whether there is any objective evidence that the investment in the associate has been impaired. If this is the case, the Company calculates impairment amounts as the difference between the recoverable amount of the associate and the carrying amount and recognizes the amount in the Statement of Income.

#### 3.15) Cash and cash equivalents

Cash and cash equivalents include cash on hand and in banks, investments in installments of fixed-rate mutual funds and term deposits with high liquidity and low risk of change in value originally maturing in three months or less. In the statement of financial position, overdrafts, if any, are classified as financial liabilities in the current liability at amortized cost.

# 3.16) Share capital

The share capital is represented by ordinary, single class shares.

Incremental costs directly attributable to the issue of new shares or options are presented in net equity as a deduction, net of taxes.

The minimum legal dividends on common shares are recognized as a reduction in equity through a provision, when approved by the Shareholders Meeting.

# 3.17) Income and deferred taxes

Income tax is recorded in the statement of income by function of the financial year and includes current and deferred income taxes.

Income tax is recognized directly in the statement of income by function, except for those items that are recognized directly in equity.



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# **Note 3 - Summary of the Main Accounting Criteria (continued)**

#### 3.17) Income and deferred taxes (continued)

The current income tax is the tax expected to be recoverable or payable to the tax authorities of each country for the financial year. It is calculated using tax rates and tax laws effective at the balance sheet date and also considers any adjustment to the tax payable related to previous years.

Deferred tax is calculated considering the differences between the carrying amounts of assets and liabilities reported for financial purposes and the amounts used for tax purposes.

Deferred taxes are measured at the tax rates that are expected to apply to temporary differences when they are reversed, based on the laws that have been enacted or substantively enacted at the balance sheet date. Deferred tax assets and liabilities are adjusted if there is a legally enforceable right to adjust current tax liabilities and assets, and they relate to income taxes levied by the same tax authority on the same taxable entity, or on different taxable entities, but are intended to settle current tax liabilities and assets on a net basis, or their tax assets and liabilities will be realized at the same time.

The Company does not record deferred taxes on temporary differences arising on investments in subsidiaries and associates, as it controls the date on which they will be reversed and it is probable that they will not be reversed in the foreseeable future.

A deferred tax asset is recognized for unused tax losses, tax credits and deductible temporary differences to the extent that it is probable that future taxable profits will be available for use. Deferred tax assets are reviewed at each balance sheet date and are reduced to the extent that it is not probable that the related tax benefits will be realized.

#### 3.18) Employee Benefits

The Company provides a series of compensations intended to meet the needs of the employees of the Company. These compensations and benefits are defined in the individual employment contracts or are granted on a regular basis to the employees when they meet certain preestablished requirements. In general terms, we can mention:

#### 3.18.1) Personnel vacations

The Group recognizes a personnel vacation expense through the accrual method, which is recognized at nominal value. In some subsidiaries, an expense is recognized for holiday bonuses because there is a contractual obligation with the non-managerial personnel. This holiday bonus is equivalent to a fixed amount according to the employment contract. It is recorded as an expense when the employee takes his or her vacation and is recorded at its nominal value.

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# **Note 3 - Summary of the Main Accounting Criteria (continued)**

# 3.18) Employee Benefits (continued)

#### 3.18.2) Personnel benefits

The Group recognizes an expense for production bonuses when Board of Directors decides that the bonus is effective. The Group recognizes a provision when it is contractually obliged or when past practice has created a constructive obligation, and when a reliable estimate of the obligation can be made. This bonus is recorded at its nominal value.

#### 3.18.3) Bonuses

Tecno Fast S.A. has an annual bonus plan for its executives based on the fulfillment of objectives and the individual contribution to the income of the Company. This plan includes a bonus range definition according to the hierarchical level of the executives as defined by their leadership. The bonuses that may be given to the executives consist of a certain number or fraction of gross monthly salaries.

# 3.18.4) Personnel compensation for length of service (Tecno Fast S.A.C. - Peru)

Personnel compensation for length of service (CTS) is calculated in conformity with the current Peruvian legislation, for the full amount of the compensation rights of the employees and must be paid through deposits in the financial institutions chosen by them. It is included in the provisions title.

#### 3.19) Provisions

Provisions are recognized when the Group has a present (legal or implicit) obligation as a result of past events and it is probable that an outflow of resources will be required to settle the obligation and the amount of this obligation can be estimated reliably. When the Group expects that part or the entire provision will be reimbursed, for example, under an insurance contract, the reimbursement is recognized as a separate asset, but only when the reimbursement is virtually assured. The expense related to any provision is presented in the statement of income net of any reimbursement. If the effect of the value of money over time is material, provisions are discounted using a rate before taxes that reflects, where appropriate, the specific risks of the liability. When the discount is used, the increase in the provision due to the passing of time is recognized as a financial cost.

Management determines that for those provisions classified as current, disbursements will be made within twelve months after the issue of the consolidated financial statements; while for those classified as non-current, disbursements will be made in a longer period.



#### Notes to Consolidated Financial Statements

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# **Note 3 - Summary of the Main Accounting Criteria (continued)**

# 3.20) Revenue from ordinary activities

Revenue is recognized at an amount that reflects the consideration received or receivable to which the Group is entitled in exchange for transferring goods or services to a customer. The Group analyzes and considers all relevant facts and circumstances when applying each step of the model established in IFRS 15 to contracts with its customers, which are detailed as follows: (i) identifying the contract, (ii) identifying performance obligations, (iii) determining the transaction price, (iv) allocating the price and (v) recognizing revenue.

Revenue is measured at the fair value of the payment received, excluding (if applicable) discounts, rebates and other taxes involved in the sale. The following specific criteria associated with the businesses of the Group must be met before the revenue from ordinary activities is recognized:

# Space solutions

In relation to the revenue from the sales of space solutions, which are different from the sales of modules, the Group carries out transactions mainly related to (i) sales of construction projects, which include preparation and installation, with advance deliveries based on contracts and deadlines determined by both parties, and (ii) sales of projects and/or assets.

In relation to the aforementioned sales of projects, to the extent it complies with the conditions agreed in the contract with customers (considering the agreed degrees of completion, measurements and partial deliveries), the Group allows the transfer of control to them, obtaining the right for collection, and satisfying the performance obligation over time. The presentation refers mainly to the record of accounts receivable, but also contemplates separate asset and liability situations for contracts, depending on the invoicing dates (e.g., receivables in relation to degrees of completion).

Regarding the sales of projects or assets, important aspects associated with the customer, such as physical possession, legal rights, control, use and benefits over the assets, indicate that the satisfaction of the performance obligation is established at a certain point in time. Its accounting presentation is mainly due to the record of accounts receivable.

#### - Leases

This revenue relates to the leased space solutions that are installed in the workplace, with services and equipment tailored to the customer's needs. These operations are outside the scope of IFRS 15 and are recognized in conformity with the guidelines of IFRS 16.



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#### Note 3 - Summary of the Main Accounting Criteria (continued)

# 3.20) Revenue from ordinary activities (continued)

#### - Leases (continued)

Revenue from leasing services is recognized on a straight-line basis over the period the service is rendered. Its accounting presentation is mainly due to the record of accounts receivable.

# **3.21) Leases**

#### a) The Group as a lessee

# Rights-of-use assets

The Group recognizes right-of-use assets on the initial date of the lease (i.e., the date on which the underlying asset is available for use). Rights-of-use assets are measured at cost, less any accumulated depreciation and impairment losses, and are adjusted for any remeasurement of lease liabilities. The cost of right-of-use assets includes the amount of lease liabilities recognized, initial direct costs incurred and lease payments made on or before the initial date, minus lease incentives received.

Unless the Group is reasonably certain of obtaining ownership of the leased asset at the end of the lease term, rights-of-use assets are depreciated on a straight-line basis over the shortest period of their estimated useful lives and the lease term. Rights-of-use assets are subject to impairment in conformity with IAS 36, Impairment of Assets.

#### Lease liabilities

At the initial date of the lease, the Group recognizes lease liabilities measured at the present value of the lease payments to be made during the lease term (which have not been paid at that date). Lease payments include fixed payments (including fixed payments in substance) minus lease incentives receivable, variable lease payments that depend on an index or rate, and amounts expected to be paid as residual value guarantees. Lease payments also include the price of exercising a purchase option if the Group is reasonably certain to exercise it and incur in penalty payments for terminating a lease contract if the lease term reflects that the Group will exercise the option to terminate. Variable lease payments that are not dependent on an index or rate are recognized as an expense in the period in which the event or condition that triggers the payment occurs.



#### Notes to Consolidated Financial Statements

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#### **Note 3 - Summary of the Main Accounting Criteria (continued)**

# 3.21) Leases (continued)

# a) The Group as a lessee (continued)

# Lease liabilities (continued)

When calculating the present value of lease payments, the Group uses the incremental debt rate at the initial date of the lease if the interest rate implicit in the lease cannot be easily determined. After the initial date, the balance of lease liabilities will be increased to reflect the accrual of interest and reduced by the lease payments made. In addition, the carrying amount of lease liabilities is remeasured if there is a modification, a change in the lease term, a change in the fixed lease payments in substance or a change in the assessment to purchase the underlying asset.

#### Short-term leases and leases of low-value assets

The Group applies the short-term lease recognition exemption to leases with a lease term of 12 months or less from the initial date and does not include a purchase option. Leasing of low-value asset recognition exemptions (i.e., when the underlying asset is below USD5,000) is also applicable. Lease payments on short-term leases and leases of low-value assets are recognized as expenses on a straight-line basis over the lease term.

#### Significant judgments in determining the lease term of contracts with renewal options

The Group determines the lease term as the non-cancelable period of the lease, together with any periods covered by an option to extend the lease if it is reasonably certain that it will be exercised, or any period covered by an option to terminate the lease if it is reasonably certain that it will not be exercised.

For some of its leases, the Group has the option to lease the assets for additional terms. The Group applies its judgment in assessing whether it is reasonably safe to exercise the renewal option. That is to say, it considers all the relevant factors that create an economic incentive to exercise the renewal. After the initial date, the Group reassesses the lease term if there is a significant event or change in the circumstances that are within its control and affect its ability to exercise (or not) the renewal option.



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# **Note 3 - Summary of the Main Accounting Criteria (continued)**

# 3.21) Leases (continued)

# b) The Group as a lessor

When assets are leased under finance leases, the Group will recognize in its statement of financial position the assets held under finance leases and present them as a receivable item for an amount equal to the net investment in the lease. Assets leased to third parties under operating lease contracts are included in property, plant and equipment title.

Finance revenue from finance leases is recognized over the lease term, based on a pattern that reflects a constant return rate on the net financial investment that the lessor has realized in the lease. Revenues from operating leases are recognized on a straight-line basis over the lease term.

# 3.22) Distribution of dividends

Dividends are recognized when the payment obligation is established.

Dividends payable to the Shareholders of the Company are recognized as a liability in the financial statements in the period they are disclosed and approved by the Shareholders of the Company or when the corresponding obligation is incurred in conformity with the effective legal provisions or the distribution policies established in the Shareholders Meeting.

#### 3.23) Other non-financial assets

Deferred charges are recorded related to prepaid expenses and insurance as a result of the different operations of the companies of the Group. The aforementioned prepaid expenses are recorded at historical cost and amortized over the term of the respective contracts.

#### 3.24) Revenue and financial costs

Financial revenue is comprised of revenue from interest on invested funds and changes in the fair value of financial assets at fair value through profit or loss. Revenue from interest is recognized in income using the effective interest rate method.

Financial costs consist of interest expense on bank loans, leases, both operating and finance leases, changes in the fair value of financial assets at fair value through profit or loss and impairment losses recognized on financial assets. Borrowing or leasing costs that are not directly attributable to the acquisition, construction or production of a qualifying asset are recognized in income using the effective interest rate method.



#### Notes to Consolidated Financial Statements

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# **Note 3 - Summary of the Main Accounting Criteria (continued)**

#### 3.25) Fair value of assets and liabilities

In some instances, IFRSs require assets and liabilities to be recorded at fair value. The fair value is the amount at which an asset could be bought or sold, or the amount at which a liability could be incurred or settled in a current transaction between duly informed parties on an arm's-length basis, other than a forced liquidation. The basis for measuring assets and liabilities at fair value is the effective prices in active markets. In their absence, the Company estimates such values based on the best information available, including the use of models or other valuation techniques.

Financial assets and liabilities recorded at fair value in the statement of financial position are classified as follows, based on the way their fair value was obtained:

Level 1: Fair value obtained through direct reference to quoted prices, without any adjustment.

Level 2: Fair value obtained by using valuation models accepted in the market and based on prices other than those indicated in level 1, that are directly or indirectly observable at the measurement date (adjusted prices).

Level 3: Fair value obtained through internally developed models or methodologies that use information that is not observable or not very net.

In cases where it is not possible to determine the fair value of a financial asset or liability, it is measured at amortized cost.

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# Note 3 - Summary of the Main Accounting Criteria (continued)

#### 3.26) Reclassifications

Some items in the Consolidated Financial Statements as of December 31, 2019, were reclassified or modified to ensure they can be compared to the presentation of the current year. The reclassifications made are detailed as follows:

Statement of Financial Position Title	Ref	Previous Balance ThCh\$	Reclassificatio n ThCh\$	Current Balance ThCh\$
Trade and other current accounts receivable	b) a)	19,301,860	(1,015,651) (375,683)	17,910,526
Trade and other non-current accounts receivable	a)	3,328,681	375,683	3,704,364
Rights-of-use assets	c) b)	-	6,097,096 1,015,651	7,112,747
Property, plant and equipment	c)	88,226,263	(6,097,096)	82,129,167
Current accounts payable to related entities	d)	1,969,624	190,444	2,160,068
Non-current accounts payable to related entities	e)	-	400,873	400,873
Other current financial liabilities	j) d) h)	43,235,910	(782,518) (190,444) (380,065)	41,882,883
Other non-current financial liabilities	i) e)	18,685,267	(3,808,310) (400,873)	14,476,084
Current lease liabilities	j)	-	782,518	782,518
Non-current lease liabilities	h) i)	-	380,065 3,808,310	4,188,375
Other current provisions	f)	1,662,319	(1,388,622)	273,697
Current provisions for employee benefits	g) f)	-	204,213 1,388,622	1,592,835
Trade and other current accounts payable	g)	32,932,589	(204,213)	32,728,376

The nature of the reclassifications is detailed as follows:

- a) Corresponds to a customer of the Subsidiary in Brazil that was in current trade accounts receivable.
- b) Corresponds to rights-of-use assets that were in current trade accounts receivable.
- c) Corresponds to rights-of-use assets that were in property, plant and equipment.
- d) Corresponds to current rights-of-use liabilities with related entities that were in other current financial liabilities.
- e) Corresponds to non-current rights-of-use liabilities with related entities that were in other non-current financial liabilities.
- f) Corresponds to employee benefits that were in other provisions.
- g) Corresponds to employee benefits that were in trade and other accounts payable.
- h) Corresponds to non-current rights-of-use liabilities that were in other non-current financial liabilities.



#### Notes to Consolidated Financial Statements

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# **Note 3 - Summary of the Main Accounting Criteria (continued)**

#### 3.26) Reclassifications (continued)

- Corresponds to non-current lease liabilities (leasing) that were in other non-current financial liabilities.
- j) Corresponds to current rights-of-use liabilities that were in other current financial liabilities.

# Note 4 - Risk Management Policy

In its daily operations, Tecno Fast S.A. is exposed to risks or vulnerability factors that may hinder the achievement of its strategic objectives and profitability goals, as well as its forecasted financial sustainability and future cash flows and income. For this reason, risk variables are constantly reviewed, measured and managed in order to minimize the effects they may have on the operations and position of the Company, both from an internal and market point of view.

Accordingly, Tecno Fast S.A. defines three types of relevant financial risks that may affect its operations: credit, liquidity and market.

# 4.1) Credit risk

The concept of credit risk is used by the Group to refer to the financial uncertainty, at different time horizons, related to the fulfillment of the obligations subscribed by counterparties, at the moment of exercising contractual rights to receive cash or other financial assets from them.

# 4.1.1) Credit and collection policy

The Group uses risk classification processes to accept customers and determine their credit limits. It has credit quality review processes to identify potential changes in their payment capacity in advance, taking timely corrective measures to determine current and potential losses.

Lease and sale transactions involving a possible credit risk are subject to a preliminary assessment stage. This assessment focuses mainly on minimizing the aforementioned risk as well as improving the recovery period of accounts receivable.



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# Note 4 - Risk Management Policy (continued)

# 4.1) Credit risk (continued)

# 4.1.1) Credit and collection policy (continued)

#### **Credit policies**

The Group has specific policies and procedures that indicate the stages and responsibilities for each stage of the course of the business. For this purpose, a Credit and Collection Committee has been created, which is made up of the Rental Area Management, Administration and Finance Management and the Head of Invoicing and Collection.

Regarding the evaluation of customers carried out by the aforementioned Committee, these are segmented from a higher to a lower classification (A, B and C) according to the background information assessed by the Committee. This will involve requirements such as the following (non-exhaustive list):

- a) Signed financial statements, recent income and value added tax returns, updated records with financial and commercial information of the Debt Entity (e.g., through Dicom), request for incorporation history or extract of the Entity subject to credit conditions, etc.
- b) For new project contracts, delivery of collateral or advance payments (if required), purchase order placed, and presentation of guarantees (if required).
- c) In the case of existing customers with new projects, additional requirements will be requested such as updating information, not having overdue debts in the Group, among other requirements.

#### Collection policy

This policy is carried out from the issue of the documents that will be part of the accounting classification "Trade and other accounts receivable" to obtain an effective and efficient collection management. Accordingly, the Group has defined the following collection model, which ranges from proactive aspects to judicial collection. However, and to the extent of incorporating new working tools, the established model may be modified, according to the needs of the Group.



#### Notes to Consolidated Financial Statements

As of December 31, 2020 and 2019

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# Note 4 - Risk Management Policy (continued)

# 4.1) Credit risk (continued)

# 4.1.1) Credit and collection policy (continued)

# **Collection policy (continued)**

The flow of collection management, from the date of the issue of documents is detailed as follows:

#### Day 8 from invoice date

The deadline to accept or reject the invoice is 8 days. If the invoice is not rejected within 8 days it is considered to be irrevocably received. This is in line with the current regulations for the acceptance of documents in Chile.

# Between 15 and 0 days after the invoice is due

The collection executive must send account details to the customer, informing past due and due invoices. The executive must also make a phone call.

# Between 1 and 15 days in arrears

The collection executive must send account details to the customer, reporting past due and due invoices. The executive must also make a phone call. In case the contact does not answer, the executive must contact the head of payment to suppliers. The commercial executive must be aware from day 1 of default.

# Between 16 and 30 days in arrears

The collection executive must send account details to the customer, reporting past due and due invoices. The executive must also submit a certificate of publication of debt (DICOM, SIISA, SINACOFI). In case the contact does not answer, the executive must contact the head of payment to suppliers. The commercial executive must be aware from day 1 of default. In addition to the above, new project approvals will not be released if the customer is more than 15 days past due.

# Between 31 and 45 days in arrears

If the customer has not paid by this date, the collection executive must send a letter of termination of the contract, indicating the removal of the units. The commercial executive must be aware of this. A visit to the customer is recommended.

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#### Note 4 - Risk Management Policy (continued)

#### 4.1) Credit risk (continued)

#### 4.1.1) Credit and collection policy (continued)

#### **Collection policy (continued)**

#### Between 46 and 60 days in arrears

If the customer has not paid by this date, the collection executive should review the case with management and determine if the customer is transferred to pre-judicial collection to request collection support. Reinforce the submission of the letter of termination of contract and removal of units.

#### More than 60 days in arrears

If the customer has not paid by this date, the collection executive must review the case with Management and determine whether the customer is transferred to judicial collection. In addition, the customer must coordinate with the logistics and customer service area the removal of modules.

#### 4.1.2) Provision for credit risk - Expected losses

As mentioned above, this refers to the risk that a financial asset may have credit impairment, which occurs when a customer or any counterparty do not comply with their contractual obligations to itself, associated with the timely payment of their invoices or there is a history of bankruptcy proceedings against said customer or counterparty. The main credit risk to which it is exposed is related to operations with trade receivables (included in Note 9 and Note 3 section 3.12). Accordingly, the Group assesses at each balance sheet date whether such assets are impaired, applying for such purpose a simplified model for recording the provision for expected losses, based on historical experience of credit losses, as well as the application of specific prospective factors affecting the debtors and the economic environment. As of December 31, 2020 (December 31, 2019), the total amount of the aforementioned debtors reached ThCh\$15,004,933 (ThCh\$8,693,993) whose risk rate was around 6.01% (15.77%), with an average collection period in relation to 90 days, counted from the collection right to the effective collection of the invoice.

Regarding the derivative operations of the Group, these are carried out with counterparties with a low-risk rating, which are subject to credit analyses before they are hired.

The Group limits its exposure to credit risk by investing in products with high liquidity and credit ratings, as described below.



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#### Note 4 - Risk Management Policy (continued)

#### 4.1) Credit risk (continued)

#### 4.1.2) Provision for credit risk - Expected losses (continued)

#### Provision for expected credit losses on trade and other accounts receivable

At each reporting date, the Group assesses whether financial assets recorded at (i) amortized cost and those (ii) debt instruments measured at fair value through other comprehensive income, show credit impairment. Such assets show "credit impairment" when one or more events have occurred that have a detrimental impact on the estimated future cash flows of the assets. It may not be possible to identify a single event for such impairment, with the combined effect of several events being the cause of this impairment. The evidence of the impairment is related to observable data such as (non-exhaustive list): (i) significant financial difficulties of the issuer or borrower, (ii) breaches of contract, such as events of default or arrears, (iii) potential bankruptcy or another form of financial reorganization scenarios by the borrower, etc.

The Group uses a provision matrix to calculate expected credit losses for trade and other accounts receivable to measure their expected losses over the life of the accounts according to a simplified approach since these accounts correspond to financial assets subject to credit impairment. The calculation will reflect the weighted probability of uncollectibility, the time value of money and reasonable and supportable information about past events and estimates about the future available at the closing date, current conditions and forecasts of future economic conditions.

Provisions are based on past due days, according to Note 4 section 4.1.1) Credit and collection policy, for groups of customers with similar loss patterns (mainly due to the effect of aspects such as type, rating and segment to which the customer belongs, geographic region and type of product).

The basis for the input data, assumptions and estimation techniques used for the provision matrix is initially based on the historically observed default rates for the Group. The way in which forward-looking information has been included in the determination of such losses comprises the use of macroeconomic information such as estimates of gross domestic product, exchange rates, commodity prices and other factors, thus calibrating, where appropriate, the matrix to adjust the historical experience of credit losses with forward-looking information. In this regard and as an example, if the expected economic conditions are expected to be impaired during the next year or period—which may result in a higher number of defaults in the main sectors that are counterparties of the Group—the historical default rates are adjusted.



#### Notes to Consolidated Financial Statements

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#### **Note 4 - Risk Management Policy (continued)**

#### 4.1) Credit risk (continued)

#### 4.1.2) Provision for credit risk - Expected losses (continued)

### Provision for expected credit losses on trade and other accounts receivable (continued)

The observed historical default rates are updated at each closing date, and changes in forward-looking estimates are analyzed, adjusting the expected loss pattern when necessary.

The assessment of the correlation between observed historical default rates, expected economic conditions and expected credit losses correspond to non-significant estimates in the case of the Group, evidenced by historically experienced and prospectively expected loss levels. Accordingly, the Group has not provided detailed information on how the expected economic conditions have been included in determining expected credit losses since their impact is not material. However, at each closing, the Group analyzes these correlations to determine any necessary adjustments. The historical credit loss experience of the Group and the forecast of economic conditions may also not represent the actual default of the customer in the future.

In general, trade and other accounts receivable are settled in an average period of 90 days. The maximum risk exposure of these financial assets corresponds to the carrying value, broken down by counterparty type, as described in Note 4 section 4.1.3) Maximum exposure to Credit Risk. The Group does not have collateral and other credit enhancements obtained. During the periods presented in these financial statements, it has not obtained financial and non-financial assets by taking collateral possession to secure collection or executing other credit enhancements such as guarantees.

With regard to the changes shown by the aforementioned financial assets, the Group notes that the gross movements of these assets generally result in proportional movements in the corresponding credit risk provisions (see Note 9 - Trade and other current and non-current accounts receivable).

#### 4.1.3) Maximum credit risk exposure

The distribution by the main financial assets of the maximum exposure to credit risk and the concentration of the Group as of December 31, 2020 and 2019, for the various components of the statement of financial position, without considering guarantees and other credit enhancements received, is detailed as follows.



#### Notes to Consolidated Financial Statements

As of December 31, 2020 and 2019

(Translation of Financial Statements originally issued in Spanish, see Note 2)

#### Note 4 - Risk Management Policy (continued)

#### 4.1) Credit risk (continued)

#### 4.1.3) Maximum credit risk exposure (continued)

As of the date of these consolidated financial statements, the Group does not have collaterals and other credit enhancements.

Classifications	Group	Note	Туре	Counterpart y	12.31.2020 Exposure ThCh\$	12.31.2019 Exposure ThCh\$
Trading	Cash and cash		Cash on hand	-	61,347	49,786
	equivalents	(6)	Balances in banks	Banks	2,872,015	7,887,031
		(0)	Mutual funds	Banks	18,487,167	166,939
			Time deposits	Banks	1,041,554	-
Loans and accounts receivable	Trade and other accounts receivable		Trade receivables	Domestic customers	22,505,897	11,714,679
		(9)		Foreign customers	10,586,992	9,900,211
Accounts receivable from related entities	Related entities	(10)	Accounts receivable from related entities	-	3,625,582	11,741,910
Derivative instruments	Other financial assets	(8) Swap derivative -		-	38,867	
Total exposure	•				59,180,554	41,499,423

The credit risk of Cash and Cash Equivalents is reduced by investing the cash surpluses of the Company only in Short-Term Mutual Funds, with duration (average investment term) of less than 90 days, managed by certified Financial Institutions.

The credit risk of accounts receivable is managed basically according to the lines of business of the Company. In the case of Large Projects, the high level of our customers, multinational mining companies with recognized prestige, makes it unlikely that the invoices will not be collected within a reasonable period of time (30 days). In the case of Rental, the large customer base and the diversification of its customers in different sectors of the economy reduces the impact of the risk of default of a particular customer.

For further details of the maximum exposure to credit risk, refer to the specific notes cited above.

#### 4.2) Liquidity risk

Tecno Fast S.A. uses the concept of liquidity risk to refer to the financial uncertainty, at different time horizons, related to its capacity to meet the cash requirements that support its operations, both under normal and exceptional conditions. In this regard, the operating cash flow of the Company provides a substantial portion of the cash requirements of the Company.



#### Notes to Consolidated Financial Statements

As of December 31, 2020 and 2019

(Translation of Financial Statements originally issued in Spanish, see Note 2)

#### **Note 4 - Risk Management Policy (continued)**

#### 4.2) Liquidity risk (continued)

Considering timely compliance with our financial liabilities, the policy of the Company is to seek the most appropriate short and long-term financing structure to meet the operations of the Group.

As of December 31, 2020 and 2019, the analysis of financial liabilities is detailed as follows:

Classifications	Group No		Type	Current					Non-current			
			_		Maturity		Total		Maturity		Total non-	
			•	Up to	From 31 to 90	From 91 days	Current	2nd and 3rd	4th and 5th	More than 5	current	
				30 days ThCh\$	days ThCh\$	to 1 year ThCh\$	12.31.2020 ThCh\$	year ThCh\$	year ThCh\$	years ThCh\$	12.31.2020 ThCh\$	
Non Derivative Financial Liabilities	Trade and other accounts payable	(20)	Trade and other accounts payable	7,153,042	11,519,071	22,723,170	41,395,283	-	-	-	-	
	Other financial	(19)	Unsecured bank loans	313,667	887,898	6,457,377	7,658,942	4,506,033	417,553	2,488,325	7,411,911	
	liabilities	liahilities `´´	Obligations to the public	466,825	-	-	466,825	-	-	57,594,102	57,594,102	
	Accounts payable to related entities	(10)	Accounts payable to related entities	2,196,015	68,022	539,410	2,803,447	273,342	-	-	273,342	
Derivative Instruments	Other financial liabilities	(19)	Forward derivatives	-	-	154.235	154.235	-	-	-	-	
Total				10,129,549	12,474,991	29,874,192	52,478,732	4,779,375	417,553	60,082,427	65,279,355	

Classifications	Group	Group Note	ote Type	Current					Non-cui	rent	
					Maturity		Total		Maturity		Total non-
			•	Up to	From 31 to 90	From 91 days	Current	2nd and 3rd	4th and 5th	More than 5	current
				30 days ThCh\$	days ThCh\$	to 1 year ThCh\$	12.31.2019 ThCh\$	year ThCh\$	year ThCh\$	years ThCh\$	12.31.2019 ThCh\$
Non Derivative Financial Liabilities	Trade and other accounts payable	(20)	Trade and other accounts payable	7,283,803	9,885,699	15,558,874	32,728,376	-	-	-	-
	Other financial liabilities	(19)	Unsecured bank loans	9,225,478	4,365,464	28,291,941	41,882,882	12,124,052	2,140,297	211,735	14,476,084
	Accounts payable to related entities	(10)	Accounts payable to related entities	2,026,446	24,295	109,327	2,160,068	291,543	109,330	-	400,873
Total				18,535,727	14,275,458	43,960,142	76,771,327	12,415,595	2,249,627	211,735	14,876,957



#### Notes to Consolidated Financial Statements

As of December 31, 2020 and 2019

(Translation of Financial Statements originally issued in Spanish, see Note 2)

#### Note 4 - Risk Management Policy (continued)

#### 4.2) Liquidity risk (continued)

The Company estimates that the currency exposure associated with the income of its Subsidiaries is quite minor, from an operating point of view, a +/-10% variation in local exchange rates would have an effect of around ThCh\$20,000 in the consolidated income as of December 31, 2020, and December 31, 2019. Therefore, its impact on the liquidity of the Company would be minimal.

#### 4.3) Market risk

Tecno Fast S.A. uses the concept of market risk to refer to the financial uncertainty, at different time horizons, related to the future trajectory of those market variables relevant to the financial performance of the Company.

With this in mind, the Company identified the following market risk components that could affect its operations.

#### 4.3.1) Exchange rate and indexation units

Tecno Fast S.A. defined the Chilean Peso as its functional currency given the nature of its business and its importance in its portfolio. Exchange rate fluctuations, almost entirely linked to the CLP-USD and CLP-UF parities, may affect the operations and cash flows of the Company, which becomes a threat to its income. This risk is significantly reduced when considering that a great part of the revenue of the Company is inflation-indexed. Especially in Chile, revenue arises from contracts denominated in UF, at the value of the UF on the date of issue of the invoice. Apart from that, a large part of the debt in the Company corresponds to a Corporate Bond for UF 2,000,000 issued in February 2020, which is also indexed to inflation. Therefore, the Company has a natural hedge for this factor since the adjustment of its debt is offset with its revenue, most of which is also indexed to the UF. It is important to mention that costs are mainly denominated in Chilean pesos or in the local currency of each subsidiary.

In the case of the Subsidiaries, TF Peru participates in a highly dollarized economy. For this reason, revenue and costs tend to be indexed to this currency. In the case of TF Brazil, there is an exposure to the Brazilian Real since its revenue and costs are denominated in this currency, with potentially non-significant effects at the consolidated level. The subsidiaries in Argentina and Colombia are in a similar condition.



#### Notes to Consolidated Financial Statements

As of December 31, 2020 and 2019

(Translation of Financial Statements originally issued in Spanish, see Note 2)

#### Note 4 - Risk Management Policy (continued)

#### 4.3) Market risk (continued)

#### 4.3.1) Exchange rate and indexation units (continued)

A part of the costs of TF Chile is related to imports of inputs from abroad. There is a Company policy by which at the moment a request is made abroad and the amount in dollars committed is known, and the dollars are purchased forward, eliminating the impact on costs of any fluctuation that may occur in the exchange rate of such request.

#### 4.3.2) Interest rates

This risk corresponds to the variability that the flows of a financial instrument may have in the future, caused by specific changes in the market interest rate. The policy of Tecno Fast S.A. is to analyze the financial market and quote with the different agents to minimize the volatility of this risk. As mentioned above, the Company has debt in Chilean pesos and Unidades de Fomento, which by their nature reduce the interest rate risk since they accrue at a fixed rate. Also, the portion of its debt subject to variable rates is practically zero, so it is considered irrelevant given its relative importance.

#### 4.3.3) Capital risk management

Regarding the objectives of capital management, Tecno Fast S.A. focuses its management on achieving a risk profile consistent with the guidelines provided by the Board of Directors. It also seeks to maintain an adequate level of its debt/capital ratios and favorable solvency indicators, to facilitate its access to financing through banks and other financial institutions, always considering the maximization of the return of its Shareholders.

The Company estimates that the currency exposure associated with the income of its Subsidiaries is significantly lower. From an operating point of view, +/-10% variation in local exchange rates would have an effect of around ThCh\$20,000 on the consolidated income as of December 31, 2020 and 2019.

It is important to mention that the Group has established policies to address other risks, such as politics, pandemic, asset protection, personnel protection, regulatory changes, environmental impacts, information security, among others.



#### Notes to Consolidated Financial Statements

As of December 31, 2020 and 2019

(Translation of Financial Statements originally issued in Spanish, see Note 2)

#### Note 5 - Estimates and Application of Professional Criteria

The information included in these consolidated financial statements is the responsibility of the Board of Directors of the Company, which expressly states that the principles and criteria included in IFRS have been applied in their entirety.

In the preparation of the consolidated financial statements, certain critical accounting estimates were used to quantify some assets, liabilities, revenue and expenses. Management is also required to exercise judgment in the process of applying the accounting policies of Tecno Fast S.A. and Subsidiaries. Some of the items that involve a higher degree of judgment, complexity or where assumptions and estimates are significant to the consolidated financial statements include (among others):

- The fair value of financial instruments that are not traded in an active market is determined by using valuation techniques. The Company applies its judgment in selecting a variety of methods and applies assumptions, which are based primarily on market conditions existing at the date of each statement of financial position.
- The amounts of property, plant and equipment are reviewed when the events or changes in circumstances indicate that the carrying amount of an asset may be affected. The recoverable amount of an asset is estimated as the highest value between fair value minus costs of sale and value in use, with an impairment charge to be recognized provided that the amount exceeds the recoverable amount. The value in use is calculated using a discounted cash flow model that is more sensitive to the discount rate as well as expected future cash flows.
- Tax assets and liabilities are reviewed periodically and balances are adjusted accordingly. The Company believes that adequate provision has been made for future tax effects based on current facts, circumstances and tax laws. However, the tax position could change, resulting in different incomes with an impact on the amounts reported in the consolidated financial statements.
- The Company determines if goodwill is impaired on an annual basis. This test requires an estimate of the value in use of the cash-generating units to which the goodwill is associated. The estimate of value in use requires Management to estimate the expected future cash flows of the cash-generating unit (or group of CGUs) and also to choose an appropriate discount rate to calculate the present value of those cash flows. The recoverable amount is sensitive to the discount rate used in the discounted cash flow model, the expected future inflows and the growth rate used in the extrapolation (perpetuity). The key assumptions used to determine the recoverable amount of the different cash-generating units, including their sensitivity analysis, are included in greater detail in Note 14.5.

Tecno Fast S.A. and its Subsidiaries have legal proceedings in progress, whose future effects need to be estimated by the Management of the Company, in collaboration with the legal counsel of the Company. It applies judgment when interpreting the reports of its legal counsel, who make this estimate at each accounting closing or at each substantial modification of their causes or origins.



#### Notes to Consolidated Financial Statements

As of December 31, 2020 and 2019

(Translation of Financial Statements originally issued in Spanish, see Note 2)

#### Note 5 - Estimates and Application of Professional Criteria (continued)

Although these estimates have been made based on the best information available at the date of issue of these consolidated financial statements, it is possible that events that may occur in the future may make it necessary to change these estimates (upward or downward) in future periods, which would be done prospectively, recognizing the effects of the change in estimate on the corresponding future consolidated financial statements. In this regard, the consolidated financial statements of the Group as of December 31, 2019, show changes in the estimate of the useful life of its modular fleet, as mentioned in item 3.5), beginning on January 1, 2019.

#### Note 6 - Cash and Cash Equivalents

As of December 31, 2020 and 2019, this account is detailed as follows:

Types of Cash and Cash Equivalents	12.31.2020 ThCh\$	12.31.2019 ThCh\$
Cash on hand	61,347	49,786
Balances in banks	2,872,015	7,887,031
Mutual funds (*)	18,487,167	166,939
Time deposits	1,041,554	-
Cash and Cash Equivalents	22,462,083	8,103,756

The cash and cash equivalents included in the consolidated statement of financial position do not differ from those presented in the consolidated statement of cash flows.

The carrying amount of cash and cash equivalents does not differ from their fair value, and there are no restrictions on its availability.

As of December 31, 2020 and 2019, this account by type of currencies is detailed as follows:

Currency	12.31.2020 ThCh\$	12.31.2019 ThCh\$
Chilean pesos (CLP)	11,613,736	838,522
US dollars (USD)	9,230,331	718,503
Peruvian nuevos soles (PEN) Argentine pesos (ARG PESOS)	1,366,483 9,701	6,421,923 4,931
Colombian pesos (COL PESOS)	235,945	6,510
Brazilian reals (REAL)	5,887	113,367
Total cash and cash equivalents	22,462,083	8,103,756



#### Notes to Consolidated Financial Statements

As of December 31, 2020 and 2019

(Translation of Financial Statements originally issued in Spanish, see Note 2)

#### Note 6 - Cash and Cash Equivalents (continued)

(\*) As of December 31, 2020 and 2019, mutual funds are detailed as follows:

Institution	Currency	12.31.2020 ThCh\$	12.31.2019 ThCh\$
Banco Itaú	Chilean pesos (CLP)	5,412,390	-
Banco Santander	Chilean pesos (CLP)	3,908,527	3,004
Banco Santander	US dollars (USD)	957,650	-
Banco Scotiabank	US dollars (USD)	8,020,934	-
Banchile	US dollars (USD)	17,808	50,587
Banco BBVA	Colombian pesos (COL)	163,972	-
Santander Río	Brazilian reals (REAL)	-	113,348
Banco Itaú	Brazilian reals (REAL)	5,886	
Total Mutual Funds		18,487,167	166,939

#### **Note 7 - Financial Instruments**

#### 7.1) Financial instruments by category

The accounting policies related to financial instruments were applied to the accounts detailed as follows:

#### **December 31, 2020**

Assets	At Amortized Cost	At Fair Value Through Profit	Total
	ThCh\$	and Loss ThCh\$	ThCh\$
Cash and cash equivalents	1,041,554	21,420,529	22,462,083
Trade and other current accounts receivable	29,888,587	-	29,888,587
Trade and other non-current accounts receivable	320,475	2,883,827	3,204,302
Current accounts receivable from related entities	3,625,582	-	3,625,582
Total	34,876,198	24,304,356	59,180,554



#### Notes to Consolidated Financial Statements

As of December 31, 2020 and 2019

(Translation of Financial Statements originally issued in Spanish, see Note 2)

#### Note 7 - Financial Instruments (continued)

#### 7.1) Financial instruments by category (continued)

The accounting policies related to financial instruments were applied to the accounts detailed as follows: (continued)

#### December 31, 2020 (continued)

Liabilities	At Amortized Cost	At Fair Value Through Profit and Loss	Total
	ThCh\$	ThCh\$	ThCh\$
Other current financial liabilities	8,125,767	154,235	8,280,002
Other non-current financial liabilities	65,006,013	-	65,006,013
Trade and other accounts payable	41,395,283	-	41,395,283
Current accounts payable to related entities	2,803,447	-	2,803,447
Non-current accounts payable to related entities	273,342	-	273,342
Total	117,603,852	154,235	117,758,087

#### **December 31, 2019**

Assets	At Amortized Cost	At Fair Value Through Profit and Loss	Total
	ThCh\$	ThCh\$	ThCh\$
Cash and cash equivalents	-	8,103,756	8,103,756
Other financial assets	-	38,867	38,867
Trade and other current accounts receivable	17,910,526	-	17,910,526
Trade and other non-current accounts receivable	375,683	3,328,681	3,704,364
Current accounts receivable from related entities	11,741,910	-	11,741,910
Total	30,028,119	11,471,304	41,499,423



#### Notes to Consolidated Financial Statements

As of December 31, 2020 and 2019

(Translation of Financial Statements originally issued in Spanish, see Note 2)

#### **Note 7 - Financial Instruments (continued)**

#### 7.1) Financial instruments by category (continued)

The accounting policies related to financial instruments were applied to the accounts detailed as follows: (continued)

#### December 31, 2019 (continued)

Liabilities	At Amortized Cost	At Fair Value Through Profit and Loss	Total
	ThCh\$	ThCh\$	ThCh\$
Other current financial liabilities	41,882,883	-	41,882,883
Other non-current financial liabilities	14,476,084	-	14,476,084
Trade and other accounts payable	32,728,376	-	32,728,376
Current accounts payable to related entities	2,160,068	-	2,160,068
Non-current accounts payable to related entities	400,873	-	400,873
Total	91,648,284	-	91,648,284

#### 7.2) Fair Value Estimate

As of December 31, 2020 and 2019, the Company held financial instruments recorded at fair value. The classification according to the level of information used in the valuation is detailed as follows:

Description	Note	Fair Value as of	Fair Value Measurements Using Values Considered as			
		12.31.2020 ThCh\$	Level I ThCh\$	Level II ThCh\$	Level III ThCh\$	
Assets						
Short-term mutual funds	(6)	18,487,167	18,487,167	-	-	
Non-current trade receivables	(9)	1,580,571	-	1,580,571	-	
Non-current unbilled accrued revenue	(9)	1,303,256	-	1,303,256	-	
Liabilities						
Derivatives	(19)	154,235	154,235	-	-	



#### Notes to Consolidated Financial Statements

As of December 31, 2020 and 2019

(Translation of Financial Statements originally issued in Spanish, see Note 2)

#### Note 7 - Financial Instruments (continued)

#### 7.2) Fair Value Estimate (continued)

Description		Fair Value as of	Fair Value Measurements Using Values Considered as			
		12.31.2019 ThCh\$	Level I ThCh\$	Level II ThCh\$	Level III ThCh\$	
Assets						
Short-term mutual funds	(6)	166,939	166,939	-	-	
Derivatives	(8)	38,867	38,867	-		
Non-current trade receivables	(9)	1,827,774	-	1,827,774	-	
Non-current unbilled accrued revenue	(9)	1,500,907	-	1,500,907	-	

#### Note 8 - Other Financial and Non-financial Assets

As of December 31, 2020 and 2019, Other Financial Assets are detailed as follows:

Other Financial Assets	Current Balance as of			
Swap Derivative	12.31.2020 ThCh\$	12.31.2019 ThCh\$		
Swap Derivative		38,867		
Total	<u> </u>	38,867		

As of December 31, 2020 and 2019, the account Other Non-Financial Assets is detailed as follows:

Other non-financial assets	Current Balance as of			
	12.31.2020 ThCh\$	12.31.2019 ThCh\$		
Prepaid insurance	140,027	13,252		
Lease guarantees	52,168	52,168		
Other prepaid expenses	13,996_	29,975		
Total	206,191	95,395		



#### Notes to Consolidated Financial Statements

As of December 31, 2020 and 2019

(Translation of Financial Statements originally issued in Spanish, see Note 2)

#### Note 9 - Trade and Other Current and Non-current Accounts Receivable

Trade accounts receivable correspond to accounts receivable from customers at the domestic level in each of the countries of the Parent Company and its Subsidiaries.

As of December 31, 2020 and 2019, this account is detailed as follows:

Net Trade and Other Accounts Receivable	Current Bal	alance as of		
	12.31.2020 ThCh\$	12.31.2019 ThCh\$		
Trade receivables	15,009,739	8,693,993		
Unbilled accrued revenue (*) Withholdings of payment status (**)	12,059,786 1,907,190	5,733,568 2,988,796		
Miscellaneous debtors (**)	1,813,783	1,864,806		
Bad debt allowance	(901,911)	(1,370,637)		
Total	29,888,587	17,910,526		

- (\*) As of December 31, 2020 and 2019, the unbilled accrued revenue corresponds to the degree of completion of the projects in progress, which do not have any provision for impairment and whose average invoicing and collection is made in 60 days. As of December 31, 2020, the increase in provisioned revenue is mainly explained by payment statements for progress on the Sierra Gorda, Salares and Sol de Lila projects.
- (\*\*) Corresponds mainly to withholdings from customers in payment status, advances to foreign suppliers for imports of materials and other guarantees to be recovered, which do not present provision for impairment.

The different sales methods of the Group imply being subject, on certain occasions, to performing through the transfer of goods or services to the customer before the consideration is paid or the payment is enforceable. In this case, these contracts are recorded as an asset, showing them separately from trade receivables, but emphasizing that the Group is entitled to the consideration in exchange for them.

Net Trade and Other Accounts Receivable	Non-current Balance as			
	12.31.2020 ThCh\$	12.31.2019 ThCh\$		
Trade receivables (*)	1,901,046	2,203,457		
Unbilled accrued revenue (*)	1,303,256	1,500,907		
Total	3,204,302	3,704,364		

(\*) As of December 31, 2020 and 2019, the Company holds past due accounts receivable and in arbitration with the Peruvian Ministry of Education (MINEDU, in the subsidiary Tecno Fast Peru) for ThCh\$2,883,827 and ThCh\$3,328,681, respectively. These balances are valued at fair value, based on a market rate.

In particular, "unbilled accrued income" corresponds to the MINEDU contract, which was fully executed and delivered at the closing of 2016, pending subsequent invoicing. The decrease in 2020 is due to the effect of the exchange rate. Invoicing and collection of these operations will take place in 2021. The "trade receivables" correspond to invoicing already materialized under the same MINEDU contract. The recovery of "unbilled accrued income" and "trade receivables" depends on the success of the arbitration proceedings initiated by the Company.

### TECNO FAST

#### **TECNO FAST S.A. AND SUBSIDIARIES**

#### Notes to Consolidated Financial Statements

As of December 31, 2020 and 2019

(Translation of Financial Statements originally issued in Spanish, see Note 2)

#### Note 9 - Trade and Other Current and Non-current Accounts Receivable (continued)

As of December 31, 2020 and 2019, the composition of the account is detailed as follows: (continued)

According to the opinion of Management and the legal counsel, these receivables are recoverable to a "highly probable" degree and, consequently, no provision for impairment has been recorded for these matters at the closing of the period.

The movement in the allowance for doubtful accounts is detailed as follows:

Provision for past due and unpaid trade and other accounts receivable with impairment	01.01.2020 12.31.2020 ThCh\$	01.01.2019 12.31.2019 ThCh\$
Beginning balance	(1,370,637)	(1,349,027)
Write-offs of the period (****)	526,395	112,473
Constitution of the period	(428,673)	(246,762)
Release of the period (*)	219,951	209,067
Business combination (**)	-	(135,524)
Conversion adjustment (***)	151,053	39,136
Final balance	(901,911)	(1,370,637)

- (\*) For the financial year 2019, the 2018 provision of the Subsidiary in Brazil was reversed, explained by the judicial payment agreement of the customer Abengoa S.A.
- (\*\*) Corresponds to the effect contributed by the subsidiary Tecno Truss S.A. in the business combination occurred on October 9, 2019.
- (\*\*\*) Corresponds to the effects of converting the functional currency of the subsidiaries in Brazil, Peru and Colombia.
- (\*\*\*\*) During the financial year 2020, the Chilean tax authority simplified the conditions for writing off accounts receivable that had been under collection management for years, which explains the increase in write-offs made during the financial year.

As of December 31, 2020, the composition of the trade receivables portfolio is detailed as follows:

Arrears Period		Uı	nsecured Portfo	lio	
	No. of Customers of Non- Renegociated Portfolio	Gross Amount of Non- Renegociated Portfolio	No. of Customers of Renegociated Portfolio	Gross Amount of Renegociated Portfolio	Expected Loss Percentage
		ThCh\$		ThCh\$	
Up to date	1,550	7,647,585	-	-	0.11%
From 1 to 30 days	847	4,875,360	-	-	0.14%
From 31 to 60 days	372	527,643	-	-	1.38%
From 61 to 90- days	219	347,058	-	-	9.50%
From 91 to 120 days	136	150,057	-	-	10.95%
From 121 to 360 days	321	302,863	-	-	22.38%
361+ days	1,348	1,159,173	-	-	65.73%
Total	4,793	15,009,739	-	-	



#### Notes to Consolidated Financial Statements

As of December 31, 2020 and 2019

(Translation of Financial Statements originally issued in Spanish, see Note 2)

#### Note 9 - Trade and Other Current and Non-current Accounts Receivable (continued)

As of December 31, 2020, the trade receivables portfolio is detailed as follows: (continued)

	Non-Securitiz	zed Portfolio
ustomers receivable in judicial collection	Number of Customers	Portfolio Amount ThCh\$
Customers receivable in judicial collection	143_	1,016,197

As of December 31, 2019, the trade receivables portfolio is detailed as follows:

Arrears Period	Unsecured Portfolio						
	No. of Customers of Non- rescheduled Portfolio	Gross Amount of Non- rescheduled Portfolio	No. of Customers of Rescheduled Portfolio	Gross Expected Loss	Expected Loss Percentage		
		ThCh\$		ThCh\$			
Up to date	1,531	4,547,985	-	-	0.13%		
From 1 to 30 days	906	1,461,924	-	-	0.48%		
From 31 to 60 days	443	426,543	-	-	1.45%		
From 61 to 90- days	242	131,635	-	-	4.89%		
From 91 to 120 days	171	463,000	-	-	6.04%		
From 121 to 360 days	419	341,968	-	-	19.95%		
361+ days	1,496	1,320,938	-	-	94.55%		
Total	5,208	8,693,993	-	-			

	Unsecured	Portfolio
	Number of Customers ThCh\$	Portfolio Amount ThCh\$
Customers receivable in judicial collection	47	274,127

#### Note 10 - Balances and Transactions with Related Parties

#### 10.1) Balances and transactions with subsidiaries

Transactions between the Company and its subsidiaries correspond to regular operations in terms of their purpose and conditions. These transactions have been removed in the consolidation process and are not detailed in this note.



#### Notes to Consolidated Financial Statements

As of December 31, 2020 and 2019

(Translation of Financial Statements originally issued in Spanish, see Note 2)

#### Note 10 - Balances and Transactions with Related Parties (continued)

#### 10.2) Accounts receivable from and payable to related entities

Taxpayer ID Number	Accounts Receivable	Currenc	Nature of the Relationship	Current Bala	ance as of	Non-current B	salance as of
- Number		<b>,</b>	reductionship	12.31.2020 ThCh\$	12.31.2019 ThCh\$	12.31.2020 ThCh\$	12.31.2019 ThCh\$
78.739.620-8	Soc. de Inver y Servicios Pro Ingeniería Ltda.	CLP	Related Director (*)	22,958	6,815	-	
	Cristian Goldberg Valenzuela	CLP	Director	-	2,169	-	
76.032.544-9	Ingeniería CG Montaje S.A.	CLP	Related Director (*)	-	6,532	-	
76.161.681-1	ATF Rental S.A.	CLP	Related Director (*)	-	220	-	
96.977.750-9	Ingeniería CG S.A.	CLP	Related Director (*)	4,403	335	-	
77.006.733-2	Inmobiliaria Lamco S.A.	CLP	Related Director (*)	321,108	46,103	-	
76.877.151-0	Consorcio QB Fase Dos SpA. (**)	CLP	Joint Venture	3,277,113	11,524,875	-	
76.894.365-6	Consorcio RT Spa.	CLP	Joint Venture	-	154,861	-	,
Total	•			3,625,582	11,741,910	-	



#### Notes to Consolidated Financial Statements

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#### Note 10 - Balances and Transactions with Related Parties (continued)

#### 10.2) Accounts receivable from and payable to related entities (continued)

Taxpayer ID	Accounts Payable	Currenc	Nature of the		_			
Number		У	Relationship	Current Bala	ance as of	Non-current Balance as of		
				12.31.2020 ThCh\$	12.31.2019 ThCh\$	12.31.2020 ThCh\$	12.31.2019 ThCh\$	
78.739.620-8	Soc. de Inver y Servicios Pro Ingeniería Ltda.	CLP	Related Director (*)	26,180	-	-	-	
76.032.544-9	Ingeniería CG Montaje S.A.	CLP	Related Director (*)	574,561	1,424,078	-	-	
96.977.750-9	Ingeniería CG S.A.	CLP	Related Director (*)	55,944	544,594	-	-	
76.161.681-1	ATF Rental S.A.	CLP	Related Director (*)	<u>-</u>	952	-	-	
77.006.733-2	Inmobiliaria Lamco S.A.	U.F.	Related Director (*)	233,317	17,045	-	-	
sin n°	Inmobiliaria Colina S.A.	U.F.	Related Director (*)	408,126	173,399	273,342	400,873	
76.877.151-0	Consorcio QB Fase Dos SPA	CLP	Joint Venture	1,450,745	-	<u>-</u>	-	
6.375.297-5	Cristian Concha S.	CLP	Director	3,892	-	-	-	
8.114.354-4	Cristian Goldberg Valenzuela	CLP	Director	2,594	-	-	-	
9.485.276-5	Ricardo Larrain Llona	CLP	Director	8,595	-	-	-	
20523676548	Ingenieria CG Peru SAC	PEN	Related Director (*)	39,493	-	-	-	
Total				2,803,447	2,160,068	273,342	400,873	

<sup>(\*)</sup> Director with material influence through his shareholding qualified as key personnel, as this person has authority and responsibility for planning, directing and controlling the activities of the Group.

<sup>(\*\*)</sup> As of December 31, 2020 and 2019, the balances correspond to invoices receivable for the percentage of completion of the Quebrada Blanca Phase II project, which are collected during the first four months of the following year.



#### Notes to Consolidated Financial Statements

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(Translation of Financial Statements originally issued in Spanish, see Note 2)

#### Note 10 - Balances and Transactions with Related Parties (continued)

#### 10.3) Main transactions with related parties and their effects on income

As of December 31, 2020 and 2019, the amounts shown as transactions in the accompanying table correspond to commercial operations with related entities, which are carried out under market conditions in terms of price and payment terms. There are no estimates of bad debt allowance that discount balances receivable and there are no related guarantees.

Taxpayer ID Number	Company	Country of Origin	Nature of	Description of		12.31.2020			12.31.2019	
		_	the Relationship	the Transaction	Collection/(Pa yment) Amount	Transaction Amount	Effect on Income (Charge)/ Payment	Collection /(Payment) Amount	Transaction Amount	Effect on Income (Charge)/ Payment
					ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
78.739.620-8	Soc. de Inversiones y Servicios Proingeniería Ltda.	Chile	Related Director	Sale of Materials	-	16,143	13,566	11,259	7,771	6,530
8.114.354-4	Cristian Goldberg Valenzuela	Chile	Related Director	Reimbursements of expenses	2,169	-	-	20,121	13,686	-
9485276-5	Ricardo Larrain Llona	Chile	Director	Consultancies received	(64,200)	70,200	(70,200)	-	-	-
20523676548	Ingenieria CG Peru SAC	Peru	Related Director	Procurement of WIP services	(914,035)	953,528	(808,075)	-	-	-
76.032.544-9	Ingeniería CG Montaje S.A.	Chile	Related Director	"20" warehouse rental	33,584	27,052	22,733	2,169	-	-
76.161.681-1	ATF Rental	Chile	Related Director	"20" warehouse rental	884	664	558	1,737	1,648	1,385
96.977.750-9	Ingeniería CG S.A.	Chile	Related Director	Provision of WIP service	-	211	177	7,025	6,819	5,730
				Cost recovery	-	4,135	3,475	-	-	-
				Rental of modules	1,352	1,074	903	-	-	-
78.739.620-8	Soc. de Inversiones y Servicios	Chile	Related Director	Engineering services	-	-	-	(426,020)	426,020	(426,020)
	Proingeniería Ltda.			Office lease	-	-	-	(80,154)	80,154	(80,154)
				Procurement of WIP services	(68,883)	95,063	(79,885)	-	-	-
76.032.544-9	Ingeniería CG Montaje S.A.	Chile	Related Director	Procurement of WIP services	(7,063,658)	6,214,141	(5,221,967)	(6,332,573)	7,398,323	(6,217,078)
96.977.750-9		Chile	Related Director	Procurement of WIP services	(4,376,688)	3,888,038	(3,267,259)	(5,334,940)	4,749,953	(3,991,557)
76.161.681-1		Chile	Related Director	Rental of electrical equipment	(4,849)	3,897	(3,275)	(12,432)	11,627	(9,771)
96.756.160-6		Chile	Related Director	Purchase of roof trusses	-	-	-	(259,336)	215,638	(181,850)
77.006.733-2	Inmobiliaria Lamco S.A.	Chile	Related Director	Reimbursement of property taxes	-	136,199	-	-	46,103	-
				Reimbursement of tax payments	-	138,806	-	-	-	-
				Real estate lease	(74,511)	290,783	(290,783)	(601,563)	618,608	(618,608)
sin n°	Inmobiliaria Colina S.A.	Chile	Related Director	Real estate lease	(50,766)	157,962	(52,524)	(23,948)	598,220	(23,775)
76.877.151-0	Consorcio QB Fase Dos SpA.	Chile	Joint Venture	Provision of WIP service	35,369,162	25,670,586	21,571,921	41,798,660	53,323,535	44,809,693
76.894.365-6	Consorcio RT Spa.	Chile	Joint Venture	Provision of WIP service	924,772	769,911	646,984	2,813,727	2,968,588	2,494,612

<sup>(\*)</sup> On October 9, 2019, the Parent Company Tecno Fast S.A. acquired 150,887 shares of Tecno Truss S.A., equivalent to a 94% interest. Consequently, as of that date, this related entity was presented on a consolidated basis in these consolidated financial statements, thus eliminating the balances and transactions between Tecno Truss S.A. and the other companies of the Group.

#### Notes to Consolidated Financial Statements

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(Translation of Financial Statements originally issued in Spanish, see Note 2)

#### Note 10 - Balances and Transactions with Related Parties (continued)

#### 10.4) Key personnel

The Group determined that the key personnel of Management is composed of the Directors and the Management Team. Compensation expense received by the key personnel is presented below by category:

#### 10.4.1) Remuneration of the Board of Directors

The directors of Tecno Fast S.A. receive allowances for their participation in the Board of Directors of the Company. During the periods ended December 31, 2020 and 2019, ThCh\$200,979 and ThCh\$136,439 were paid for this concept, respectively.

The current Board of Directors was provisionally appointed at the Extraordinary Shareholders Meeting held on May 29, 2019 and subsequently ratified at the Ordinary Shareholders Meeting held on April 29, 2020. The current Board of Directors will serve for a period of 3 years, and may be re-elected indefinitely.

Name	Position
Cristian Goldberg	Chair
Cristian Concha	Director
José Luis Del Río	Director
Juan José Del Río	Director
Raimundo Carvallo	Director
Ricardo Larraín	Director
Felipe Larraín	Director

#### 10.4.2) Remuneration of the management team

As of December 31, 2020 and 2019, the total amount of remuneration and other payments made to members of the executive and management groups of the Parent Company and Subsidiaries is detailed as follows:

Remuneration Received by Key Personnel of Management	01.01.2020 12.31.2020 ThCh\$	01.01.2019 12.31.2019 ThCh\$
Salaries	3,927,686	3,275,280
Total	3,927,686	3,275,280

### TECNO FAST

#### **TECNO FAST S.A. AND SUBSIDIARIES**

#### Notes to Consolidated Financial Statements

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#### Note 10 - Balances and Transactions with Related Parties (continued)

#### 10.4) Key personnel (continued)

10.4.2) Remuneration of the management team (continued)

The Group has established an incentive system for its executives, based on the fulfillment of corporate and area goals reviewed annually by the Board of Directors. Also, an individual performance evaluation for each executive is considered.

#### Note 11 - Inventory

As of December 31, 2020 and 2019, the account is detailed as follows:

Inventory Types	Current balance as of			
	12.31.2020 ThCh\$	12.31.2019 ThCh\$		
Warehouse materials	8,780,230	6,608,190		
Work in progress (WIP)	2,374,043	1,312,089		
Finished products	95,482	221,995		
Materials in transit	305,888	350,006		
Allowance for obsolescence (minus)	(187,560)	(83,485)		
Total	11,368,083	8,408,795		

Every year, the Company analyzes the rotation of materials, making allowances for obsolescence as appropriate.

As of December 31, 2020 and 2019, the Group has no inventories pledged as collateral that must be disclosed.

The movements in the allowance for obsolescence are detailed as follows:

Allowance for obsolescence	Balance as of			
	01.01.2020 12.31.2020 ThCh\$	01.01.2019 12.31.2019 ThCh\$		
Beginning balance	(83,485)	(83,485)		
(Increase) decrease in existing provisions (*)	(110,621)	-		
Conversion adjustment	6,546			
Final balance	(187,560)	(83,485)		

<sup>(\*)</sup> Mainly corresponds to provisions for low rotation in Chile and Peru.

## TECNO

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#### Note 11 - Inventory (continued)

Additional inventory information:

Inventory Disclosures	01.01.2020 12.31.2020 ThCh\$	01.01.2019 12.31.2019 ThCh\$
Inventory costs recognized as cost of sales during the financial year	72,748,597	74,872,261

#### Note 12 - Current Tax Assets and Liabilities

As of December 31, 2020 and 2019, the account is detailed as follows:

	Current Ba	lance as of	Non-current	_
Tax Assets	12.31.2020 ThCh\$	12.31.2019 ThCh\$	12.31.2020 ThCh\$	12.31.2019 ThCh\$
Monthly provisional payments (*)	1,872,442	1,859,350	233,758	-
SENCÉ tax credit	68	7,487	-	-
Donation tax credits	19,223	4,500	-	-
Income tax recoverable (**)	314,877	448,607	-	-
Other recoverable taxes	-	-	13,079	-
Total tax assets	2,206,610	2,319,944	246,837	-

<sup>(\*)</sup> Non-current monthly provisional payments consist of ThCh\$227,046 corresponding to the subsidiary in Brazil, which has shut down its operations. Therefore, the Group expects to recover these tax credits in the medium or long term.

<sup>(\*\*)</sup> Correspond to tax credits generated in the Parent Company for dividends received and other credits applicable to income tax payable in future periods in the subsidiary in Colombia.

	Current Ba	lance as of	Non-current Balance as of		
Tax Liabilities	12.31.2020 ThCh\$	12.31.2019 ThCh\$	12.31.2020 ThCh\$	12.31.2019 ThCh\$	
Income tax provision	495,395	166,184	-	-	
Other taxes payable (*)	-	-	131,660	-	
Total tax liabilities	495,395	166,184	131,660		

<sup>(\*)</sup> Correspond to taxes payable in the long term by the subsidiary in Brazil, as a result of a special tax regularization program in that country.



#### Notes to Consolidated Financial Statements

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### Note 13 - Investments Recorded Using the Equity Method

The account is detailed as follows:

#### 12.31.2020

Companies	Interest	Investment as of 01.01.2020	Additions or Derecognitions	Interest in the Income of the Period	Withdrawal s or Dividends	Other Movements	Investment as of 12.31.2020
	%	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Consorcio QB Fase Dos SpA. (*)	50.00	77,804	-	97,171	_	-	174,975
Consorcio RT SpA. (*)	50.00	(5,402)	-	(59,807)	-	-	(65,209)
Total		72,402	-	37,364	-	-	109,766

#### 12.31.2019

Companies	Interest	Investment as of 01.01.2019		Interest in the Income of the Period	Withdrawals or Dividends	Other Movements	Investment as of 12.31.2019
	%	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Consorcio QB Fase Dos SpA. (*)	50,00	61,886	-	15,918	-	-	77,804
Consorcio RT SpA. (*)	50,00	2,888	-	(8,290)	-	-	(5,402)
Total		64,774	-	7,628	-	-	72,402

<sup>(\*)</sup> Unaudited company.



#### Notes to Consolidated Financial Statements

As of December 31, 2020 and 2019

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#### Note 13 - Investments Recorded Using the Equity Method (continued)

#### **Summarized financial reporting**

A summary of the statements of financial position, adjusted to the accounting policies of the Group, is detailed as follows:

#### 12.31.2020

Name	Total Assets	Total Liabilities	Total Equity	Total Revenue	Net Profit (Loss)
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Consorcio QB Fase Dos SpA. Consorcio RT SpA.	6,199,135 598,258	5,849,185 730,285	349,950 (132,027)	43,931,916 13,733,423	194,341 (119,614)

#### 12.31.2019

Name	Total Assets	Total Liabilities	Total Equity	Total Revenue	Net Profit (Loss)
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Consorcio QB Fase Dos SpA.	19,302,806	19,147,197	155,609	63,914,708	31,836
Consorcio RT SpA.	7,396,569	7,407,371	(10,802)	21,964,119	(16,580)



#### Notes to Consolidated Financial Statements

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#### Note 14 - Intangible Assets

#### 14.1) Description of intangible assets

#### **Software**

Correspond to software and computer program licenses acquired from third parties and used in several productive and administrative activities of the Company. The operating period of these assets will be limited to the length of the license purchased (3 years). For this reason, it is considered an asset with a defined useful life and consequently is subject to amortization.

#### Other intangible assets

Correspond mainly to the architectural designs of certain models of modules of the fleet, intended both for sale and for lease. The operation period of these assets is between 3 and 10 years, so it is considered an asset with a defined useful life and consequently is subject to depreciation.

#### 14.2) Composition of intangible assets

As of December 31, 2020 and 2019, the balance of this account is detailed as follows:

12.31.2020	12.31.2019
ThCh\$	ThCh\$
282,390	315,991
198,563	89,204
480,953	405,195
12.31.2020	12.31.2019
ThCh\$	ThCh\$
1,037,774	918,612
283,990	127,789
1,321,764	1,046,401
12.31.2020	12.31.2019
ThCh\$	ThCh\$
(755,384)	(602,621)
(85,427)	(38,585)
(840,811)	(641,206)
	ThCh\$  282,390 198,563 480,953  12.31.2020 ThCh\$  1,037,774 283,990 1,321,764  12.31.2020 ThCh\$  (755,384)



#### Notes to Consolidated Financial Statements

As of December 31, 2020 and 2019

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#### **Note 14 - Intangible Assets (continued)**

#### 14.3) Movement of intangible assets

As of December 31, 2020, the movement of intangible assets is detailed as follows:

Movements in Intangible Assets	12.31.2020				
	Software	Other Intangible Assets	Total		
	ThCh\$	ThCh\$	ThCh\$		
Beginning balance as of 01.01.2020	315,991	89,204	405,195		
Additions (*)	127,876	164,677	292,553		
Amortization of the financial year	(139,121)	(48,971)	(188,092)		
Conversion adjustment	(22,356)	(6,347)	(28,703)		
Total changes	(33,601)	109,359	75,758		
Final balance as of 12.31.2020	282,390	198,563	480,953		

As of December 31, 2019, the movement of intangible assets is detailed as follows:

Movements in Intangible Assets	12.31.2019				
	Software	Other Intangible Assets	Total		
	ThCh\$	ThCh\$	ThCh\$		
Beginning balance as of 01.01.2019	267,883	44,184	312,067		
Additions (*)	140,493	63,428	203,921		
Amortization of the financial year	(103,468)	(22,719)	(126, 187)		
Business combinations (**)	4,874	-	4,874		
Conversion adjustment	6,209	4,311	10,520		
Total changes	48,108	45,020	93,128		
Final balance as of 12.31.2019	315,991	89,204	405,195		

<sup>(\*)</sup> The additions for the period correspond mainly to the purchase of licenses for different software used by the Parent Company in Chile and, in the case of other intangible assets, to the design and development of modular architectural models.

As of December 31, 2020 and 2019, the amortization for the financial year is recorded in the Statement of Comprehensive Income in Cost of Sales.

<sup>(\*\*)</sup> Corresponds to ThCh\$4,874 for software of the subsidiary Tecno Truss S.A. acquired in the business combination of October 9, 2019.



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#### Note 15 - Goodwill

#### 15.1) Description of Goodwill

On September 12, 2013, Tecno Fast S.A. took control of 100% of the ownership of Tecno Fast Op S.A. (formerly Tecno Fast Atco S.A.) by purchasing the interest that the Canadian company Atco S.A. held in that company. After the operation, the Inder Group became a new Shareholder of Tecno Fast S.A., acquiring 40% of its ownership. The acquisition of the ownership of Tecno Fast Op S.A. involved the recognition of goodwill of ThCh\$ 35,731,292.

On December 27, 2013, Tecno Fast Op S.A. was absorbed through a take-over by Tecno Fast S.A., an entity that continued to exist and became the legal successor and holder of all the rights and obligations of Tecno Fast Op S.A., an entity that was dissolved by operation of law as a result of the aforementioned take-over. This operation is considered to be a business combination between entities under common control, and because there are no cash payments or changes in control, it has no effect on the consolidated financial statements.

On October 9, 2019, Tecno Fast S.A. acquired 150,887 ordinary shares, without par value and of the same series of Tecno Truss S.A., equivalent to 94% of its shareholding, an operation which generated goodwill for ThCh\$5,024,751.

Goodwill	12.31.2020 ThCh\$	12.31.2019 ThCh\$
Goodwill Tecno Fast Op S.A.	35,731,292	35,731,292
Goodwill Tecno Truss S.A.	5,024,751	5,024,751
Total	40,756,043	40,756,043

#### 15.2) Cash generating units (CGU)

The cash generating units of the Company will be (i) Leasing and (ii) Sales, which represent the market that requires the products and services provided by the entity, which are consistent with its operating segments defined, monitored and reviewed regularly in its management by the Board of Directors, being a smaller identifiable group of assets (containing (i) property, plant and equipment, (ii) goodwill and (iii) working capital) which, including the aforementioned assets, generate cash inflows in favor of the Company that are largely independent of the cash flows derived from other assets or groups of assets, evaluated through EBITDA. The criteria used to identify the Units exposed were based mainly on the strategic and operating approach of the Board of Directors, specific characteristics of the modular solutions business, as well as operating standards and regulations of the market in which the Company operates.

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#### Note 15 - Goodwill (continued)

#### 15.3) Impairment test

The recoverable amount of goodwill held by the Company is determined through discounted cash flows, using cash flow projections based on the approved budgets of the Company, which include perpetuities primarily adjusted for inflation and Gross Domestic Product expectations. The determination of the recoverable amount used to compare with the carrying amount is based on Earnings Before Interest, Taxes, Depreciation, and Amortization (EBITDA) and on that such projections are presented open based on the operating segments on which the cash-generating units are based.

The cash flow projections included specific estimates for five years and a temporary growth rate after those periods. The terminal growth rate (perpetuity) was determined based on the estimate of Management of the long-term compound annual growth rate for EBITDA, which is consistent with the assumption that a market participant would make.

Accordingly, the Management of Tecno Fast S.A. determined that these assets were not impaired.

#### 15.4) Hypotheses and key assumptions

The key hypotheses and assumptions used to estimate the value in use of the aforementioned cash-generating units are detailed as follows:

	Sales CGU		Lease CGU	
_	2020	2019	2020	2019
Discount rate	8.89%	8.62%	9.44%	8.62%
Residual value growth rate	4.5%	5.0%	4.5%	5.0%
Budgeted EBITDA growth rate (averages over the next 5				
years)	10.6%	7.0%	19.7%	16.9%

#### **Discount rate**

It reflects the current assessment of the specific market risks of each generating cash unit mentioned above, considering the time value of money and the individual risks of the underlying assets that have not been included in the cash flow estimates. The calculation of this rate is based on the specific circumstances of the Group and its operating segments, taking as a basis for analyzing the weighted average cost of capital (WACC). The WACC takes into account both debt and net equity. The net equity cost is obtained from the return expected to be obtained by the investors of the Group. The cost of debt is obtained from the interest that the Group is obliged to pay to obtain loans or other similar financings. Segment-specific risks have been included by applying beta correction factors. Beta factors are analyzed annually through public market data. Adjustments are made to the discount rate to take into account the amount and schedule of future tax flows to reflect a discount rate before taxes.

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#### Note 15 - Goodwill (continued)

#### 15.4) Hypotheses and key assumptions (continued)

#### **Discount rate (continued)**

The discount rate applied to the cash flow projections (WACC) is 9.44% at the consolidated level (Chile) and in the particular case of the subsidiary Tecno Truss S.A. the discount rate applied to the cash flow projections (WACC) is 4.48%.

#### Residual growth rate

Five cash flow exercises were included in the discounted cash flow model. A long-term growth rate in perpetuity was determined as the lowest nominal GDP rates for the countries where the cash-generating units operate, the long-term compound annual growth rate in EBITDA estimated by Management and rates based on published studies of the sector.

#### **EBITDA** rates

Budgeted EBITDA was based on expectations of future income considering past experience adjusted for anticipated revenue growth. Revenue growth was projected considering the average growth levels experienced during the last five years and the estimated sales volume and price growth for the aforementioned periods, increasing in line with projected inflation. The backlog of projects currently in progress and the diversification process of the sources of revenue in each cash-generating unit to markets other than mining, which are distributed among the most heterogeneous domestic and foreign markets, were considered. It was also assumed that the growth in sales prices would correspond to a constant margin over the forecasted inflation for the periods described according to external information published, which is based on long-term market trends and forecasts.

With respect to the hypothesis for the calculation of the impairment in the cash-generating units, Management considers that there is no reasonable and possible change in any of the aforementioned hypotheses, which would result in the carrying amount of the units exceeding their recoverable amount.

#### 15.5) Sensitivity to changes

The sensitizations carried out on the aforementioned variables described in terms of hedging percentages (recoverable amount/carrying amount) are detailed as follows:

Spread over discount rate	2020			
and perpetuity	Sales CGU	Lease CGU		
	Hedging %	Hedging %		
0.5%	232%	202%		
1.0%	208%	187%		
1.5%	189%	174%		
2.0%	174%	162%		
2.5%	161%	152%		



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#### Note 16 - Property, Plant and Equipment

#### 16.1) Composition of property, plant and equipment

As of December 31, 2020 and 2019, the balance of this account is detailed as follows:

Types of Net Property, Plant and Equipment	12.31.2020 ThCh\$	12.31.2019 ThCh\$
Land	3,102,848	3,560,552
Company-owned construction	6,500,515	7,269,676
Modules for lease (*)	70,781,242	60,814,360
Work in progress (**)	10,118,055	8,405,740
Machines and tools	1,604,119	1,574,384
Vehicles	69,559	91,471
Office equipment	429,849	412,984
Total net property, plant and equipment	92,606,187	82,129,167

<sup>(\*)</sup> Corresponds to operating lease transactions in which the Group is the lessor (see Note 3 sections 3.5, 3.22 and 3.23).

<sup>(\*\*)</sup> The balance of work in progress at the end of each period shows the execution in process of a series of projects, including the increase in the industrial lease fleet, such as the Quebrada Blanca Fase II, Inco and Salares Note projects; commercial lease; the creation or expansion of company-owned hotels, such as Sol de Lila and Hotel Calama, and finally company-owned projects, such as the installation of offices and the solar energy plant.

Types of Gross Property, Plant and Equipment	12.31.2020 ThCh\$	12.31.2019 ThCh\$
Land	3,102,848	3,560,552
Company-owned construction	10,013,394	9,997,414
Modules for lease	87,787,290	75,661,359
Work in progress	10,118,055	8,405,740
Machines and tools	3,392,315	3,201,001
Vehicles	125,118	128,617
Office equipment	1,385,485	1,327,994
Total gross property, plant and equipment	115,924,505	102,282,677



#### Notes to Consolidated Financial Statements

As of December 31, 2020 and 2019

(Translation of Financial Statements originally issued in Spanish, see Note 2)

#### Note 16 - Property, Plant and Equipment (continued)

#### 16.1) Composition of property, plant and equipment (continued)

Accumulated Depreciation and Impairment Property, Plant and Equipment	12.31.2020 ThCh\$	12.31.2019 ThCh\$
Land	-	-
Company-owned construction	(3,512,879)	(2,727,738)
Modules for lease	(16,702,793)	(14,701,221)
Machines and tools	(1,788,196)	(1,626,617)
Vehicles	(55,559)	(37,146)
Office equipment	(955,636)	(915,010)
Subtotal accumulated depreciation	(23,015,063)	(20,007,732)
Modules for lease (*)	(303,254)	(145,778)
Subtotal impairment	(303,254)	(145,778)
Total accumulated depreciation and impairment	(23,318,317)	(20,153,510)

(\*) Corresponds to modules that are not expected to be recovered from customer premises, losing their capacity to generate economic benefits to the Group. The movements of this provision are detailed as follows:

Provision for impairment of modules for lease	01.01.2020 12.31.2020	01.01.2019 12.31.2019
Beginning balance	145,778	-
Constitution Release Write-off	424,087 (2,493) (264,118)	173,424 - (27,646)
Final balance	303,254	145,778



#### Notes to Consolidated Financial Statements

As of December 31, 2020 and 2019

(Translation of Financial Statements originally issued in Spanish, see Note 2)

#### Note 16 - Property, Plant and Equipment (continued)

#### 16.2) Reconciliation of changes in property, plant and equipment

The movement of property, plant and equipment by types during the years ended December 31, 2020 and 2019, is detailed as follows:

Movement as of 12.31.2020	Land	Company- owned Construction	Modules for Lease	Work in Progress	Machines and Tools	Vehicles	Office Equipment	Total
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Beginning balance as of								
01.01.2020	3,560,552	7,269,676	60,814,360	8,405,740	1,574,384	91,471	412,984	82,129,167
Additions (*)	-	797,041	4,557,035	14,598,172	361,341	8,630	180,747	20,501,966
Withdrawals (**)	-	(457,902)	(1,857,267)	-	-	-	(1,023)	(2,316,192)
Transfers	-	125,243	12,724,821	(12,885,857)	-	-	35,793	-
Depreciation expense	-	(1,014,679)	(3,215,051)	-	(323,135)	(25,681)	(175,359)	(4,753,905)
Impairment (***)	-	-	(166,294)	-	-		-	(166,294)
Other movements	-	-	-	-	-	-	-	-
Conversion adjustment								
(****)	(457,704)	(218,864)	(2,076,362)	-	(7,471)	(4,861)	(23,293)	(2,788,555)
Total changes	(457,704)	(769,161)	9,966,882	1,712,315	29,735	(21,912)	16,865	10,477,020
Final balance as of 12.31.2020	3,102,848	6,500,515	70,781,242	10,118,055	1,604,119	69,559	429,849	92,606,187

<sup>(\*)</sup> Additions to property, plant and equipment as of December 31, 2020, correspond mainly to the investment in a new fleet of property, plant and equipment for Rental (modules for lease) and the implementation of solar panels in the production plant in Lampa, among other improvements in internal use facilities (company-owned construction).

As of December 31, 2020, the Group has no assets pledged as collateral.

<sup>(\*\*)</sup> The main withdrawals for the financial year 2020 correspond to net derecognitions from direct sales of fleet modules and the incorporation of modules into projects through which they are sold as part of the project as a whole, which are presented in "cost of materials" in the cost of sales account. In the case of Company-owned Construction, withdrawals include ThCh\$466,153 corresponding to the sale of modules that were previously in internal use in the Peru subsidiary.

<sup>(\*\*\*)</sup> Corresponds to modules that are estimated to be unrecoverable from the customer premises, losing their capacity to generate economic benefits to the Group.

<sup>(\*\*\*\*)</sup> Corresponds to the effects of converting the functional currency of the subsidiaries in Peru, Colombia and Brazil, whose effect amounts to ThCh\$2,510,456, ThCh\$234,849 and ThCh\$43,250, respectively.



#### Notes to Consolidated Financial Statements

As of December 31, 2020 and 2019

(Translation of Financial Statements originally issued in Spanish, see Note 2)

#### Note 16 - Property, Plant and Equipment (continued)

#### 16.2) Reconciliation of changes in property, plant and equipment (continued)

The movement of property, plant and equipment by types during the years ended December 31, 2020 and 2019, is detailed as follows: (continued)

Movement as of 12.31.2019	Land	Company- owned	Modules for Lease	Work in Progress	Machines and Tools	Vehicles	Office Equipment	Total
	ThCh\$	Construction ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Beginning balance as of								
01.01.2019	3,256,389	6,151,569	48,067,091	7,662,349	250,572	29,646	407,620	65,825,236
Additions (*)	-	1,115,449	3,041,017	14,842,001	84,494	83,411	154,083	19,320,455
Net Withdrawals (**)	-	(156,898)	(1,081,238)	-	(118,072)	(8,127)	(96,068)	(1,460,403)
Transfers	-	823,212	11,948,150	(14,098,610)	1,327,248	` -		· -
Depreciation expense	-	(858,558)	(2,610,755)	· -	(58,070)	(15,510)	(47,662)	(3,590,555)
Impairment (****)		-	(145,778)	-	-	-	-	(145,778)
Other movements (***)	-	-	· -	-	86,645	-	4,194	90,839
Conversion adjustment								
(****)	304,163	194,902	1,595,873	-	1,567	2,051	(9,183)	2,089,373
Total changes	304,163	1,118,107	12,747,269	743,391	1,323,812	61,825	5,364	16,303,931
Final balance as of 12.31.2019	3,560,552	7,269,676	60,814,360	8,405,740	1,574,384	91,471	412,984	82,129,167

<sup>(\*)</sup> Additions to property, plant and equipment as of December 31, 2019, correspond mainly to the investment in a new fleet of property, plant and equipment for Rental (modules for lease) and the automation project of the production plant in Lampa (company-owned construction and machines).

As of December 31, 2029, the Group has no assets pledged as collateral.

<sup>(\*\*)</sup> The main withdrawals for the financial year 2019 correspond to net derecognitions from direct sales of fleet modules and from the incorporation of modules into projects through which they are sold as part of the project as a whole, which are presented in "cost of materials" in the cost of sales account.

<sup>(\*\*\*)</sup> Corresponds to assets acquired through the business combination with the subsidiary Tecno Truss S.A.

<sup>(\*\*\*\*)</sup> Corresponds to modules that are estimated to be unrecoverable from the customer premises, losing their capacity to generate economic benefits to the Group.

<sup>(\*\*\*\*\*)</sup> Corresponds to the effects of converting the functional currency of the subsidiaries in Peru, Colombia and Brazil, whose effect amounts to ThCh\$1,865,188, ThCh\$192,767 and ThCh\$31,418, respectively.

# TECNO FAST®

#### **TECNO FAST S.A. AND SUBSIDIARIES**

#### Notes to Consolidated Financial Statements

As of December 31, 2020 and 2019

(Translation of Financial Statements originally issued in Spanish, see Note 2)

#### Note 16 - Property, Plant and Equipment (continued)

#### 16.2) Reconciliation of changes in property, plant and equipment (continued)

For the financial year 2019, the Company reviewed the useful life of its modular fleet, considering that the first capitalized modules reached 20 years of age. As a result of this evaluation, the useful life of the modules was increased by 5 to 10 years, for a total of 25 to 30 years, given their structural behavior and current condition, with a residual value of 0 (before, it was 10% of the capitalized value).

As of December 31, 2020 and 2019, additional information to this group of assets is detailed as follows:

- The items included in these fully depreciated assets still used by the Group are not significant.
- The Group has no significant items temporarily out of service or assets held for sale, in conformity with IFRS. 5.
- The Group was not subject to compensation from third parties in relation to these assets for effects such as impairment, losses or abandonment.
- The entire property, plant and equipment of the Group are covered by policies effective at the end of each financial year, which cover the risks to which they are exposed in the operation, production plants, hotels and branches.

As of December 31, 2020 and 2019, depreciation is recorded in the statement of comprehensive income in the Cost of sales account:

Accumulated Depreciation	01.01.2020 12.31.2020 ThCh\$	01.01.2019 12.31.2019 ThCh\$
Depreciation of the financial year	4,753,905	3,590,555
Total	4,753,905	3,590,555

#### 16.3) The following table shows the economic useful lives determined for the assets

Types of Property, Plant and Equipment	Minimum Life (Years)	Maximum Life (Years)		
Company-owned construction	5	31		
Modules for lease	25	30		
Machines and tools	3	44		
Vehicles	3	3		
Office equipment	1	10		

### TECNO

#### **TECNO FAST S.A. AND SUBSIDIARIES**

#### Notes to Consolidated Financial Statements

As of December 31, 2020 and 2019

(Translation of Financial Statements originally issued in Spanish, see Note 2)

#### Note 17 - Leases

#### 17.1) The Group as a lessee

#### Rights of use assets

The assets acquired under the lease modality, which constitute rights of use, are detailed as follows:

Rights of Use		12.31.2020			12.31.2019		
Assets	Gross	Accumulated Depreciation	Net Value	Gross	Accumulated Depreciation	Net Value	
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	
Land	596,377	-	596,377	596,377	-	596,377	
Buildings	9,167,073	(3,805,132)	5,361,941	9,775,490	(3,259,120)	6,516,370	
Total	9,763,450	(3,805,132)	5,958,318	10,371,867	(3,259,120)	7,112,747	

The movement in property, plant and equipment by types during the years ended December 31, 2020 and 2019, respectively, is detailed as follows:

Movements in Rights of Use	Land ThCh\$	Buildings ThCh\$	Total ThCh\$	
Beginning balance as of 01.01.2020	596,377	6,516,370	7,112,747	
Additions	-	661,387	661,387	
Derecognitions	-	-	-	
Amortization of the financial year	-	(1,671,553)	(1,671,553)	
Other movements	-	16,783	16,783	
Conversion adjustment	-	(161,046)	(161,046)	
Total changes	-	(1,154,429)	(1,154,429)	
Final balance as of 12.31.2020	596,377	5,361,941	5,958,318	

Movements in Rights of Use	Land ThCh\$	Buildings ThCh\$	Total ThCh\$		
Beginning balance as of 01.01.2019 Additions	596,377	6,387,525 1,741,823	6,983,902 1,741,823		
Derecognitions	-	-			
Amortization of the financial year	-	(1,612,978)	(1,612,978)		
Total changes	-	128,845	128,845		
Final balance as of 12.31.2019	596,377	6,516,370	7,112,747		

Amortization for the years ended December 31, 2020 and 2019 is recorded in the statement of comprehensive income in the Cost of Sales account.



#### Notes to Consolidated Financial Statements

As of December 31, 2020 and 2019

(Translation of Financial Statements originally issued in Spanish, see Note 2)

#### Note 17 - Leases (continued)

#### 17.1) The Group as a lessee (continued)

#### Lease liabilities

As a result of the application of IFRS 16, those lease liabilities previously classified as operating leases, except for short-term leases and leases of low-value assets, were recognized as "finance lease obligations," based on the present value of the remaining lease payments discounted using the incremental debt rate at the date of initial application.

As of December 31, 2020

Taxpayer ID Number of the Debtor Entity	Debtor Entity	Country	Name of the Creditor Entity	Currency	y Amortization Effective		e Nominal	Current				Non-current			
		of the			Туре	Rate Rate	Rate	Maturity			Total	Maturity			Total Non-
		Debtor Entity					-	•	31 to 90 Days	91 Days to 1 Year	Current 12.31.2020	2nd and 3rd Year	4th and 5th Year	More than 5 Years	Current 12.31.2020 ThCh\$ 230,553 1,064,289 2,214,156
								ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	
76.320.186-4	Tecno Fast S.A.	Chile	Banco Chile	U.F.	Monthly	6.9%	6.9%	6,986	20,959	55,892	83,837	167,675	62,878	_	230.553
76.320.186-4	Tecno Fast S.A.	Chile	Banco Chile	CLP	Monthly	6.9%	6.9%	20,467	61,401	163,737	245,605	491,210	573,079	-	,
76.320.186-4	Tecno Fast S.A.	Chile	BBVA	U.F.	Monthly	4.6%	4.6%	44,283	132,849	354,265	531,397	1,062,795	1,151,361	-	
76.320.186-4	Tecno Fast S.A.	Chile	Banco Santander	U.F.	Monthly	4.6%	4.6%	730	2,190	5,840	8,760	16,789	-	-	16,789
76.320.186-4	Tecno Fast S.A.	Chile	Banco Chile	U.F.	Monthly	6.9%	6.9%	(945)	(2,716)	(6,371)	(10,032)	(11,203)	(1,005)	-	(12,208)
76.320.186-4	Tecno Fast S.A.	Chile	Banco Chile	CLP	Monthly	6.9%	6.9%	(6,320)	(18,467)	(45,545)	(70,332)	(116,049)	(51,835)	-	(167,884)
76.320.186-4	Tecno Fast S.A.	Chile	BBVA	U.F.	Monthly	4.6%	4.6%	(7,025)	(20,452)	(49,904)	(77,381)	(107,927)	(42,261)	-	(150,188)
76.320.186-4	Tecno Fast S.A.	Chile	Banco Santander	U.F.	Monthly	4.6%	4.6%	(41)	(116)	(259)	(416)	(325)	-	-	(325)
204117573705	Tecno Fast S.A.C.	Peru	Mario Bocanegra Padilla	PEN	Monthly	2.5%	2.5%	-	4,178	10,609	14,787	-	-	-	-
204117573705	Tecno Fast S.A.C.	Peru	Winston Gómez Wong	PEN	Monthly	2.5%	2.5%	2,772	5,560	26,674	35,006	78,510	10,467	-	88,977
204117573705	Tecno Fast S.A.C.	Peru	Alejandro Gómez Wong	PEN	Monthly	2.5%	2.5%	2,772	5,560	26,674	35,006	78,510	10,467	-	88,977
900461488-2	Tecno Fast Colombia SAS	Colombia	Bento S.A.	COP	Monthly	8.29%	0.67%	2,849	5,754	26,861	35,464	35,085	-	-	35,085
,	Total		Total					66,528	196,700	568,473	831,701	1,695,070	1,713,151	0	3,408,221

As of December 31, 2020, the Group has lease liabilities with related entities amounting to ThCh\$681,468, disclosed in Note 10, Balances and Transactions with Related Parties.



## Notes to Consolidated Financial Statements

As of December 31, 2020 and 2019

(Translation of Financial Statements originally issued in Spanish, see Note 2)

Note 17 - Leases (continued)

# 17.1) The Group as a lessee (continued)

Lease liabilities (continued)

As of December 31, 2019

Taxpayer ID Number	Debtor Entity	Country	Name of the	Currency	Amortization	Effective	Nominal		Curr	ent		Non-current			
of the Debtor Entity		of the	Creditor Entity		Type	Rate	Rate		Maturity		Total		Maturity		Total Non-
		Debtor Entity						Up to 30 Days ThCh\$	31 to 90 Days ThCh\$	91 Days to 1 Year ThCh\$	Current 12.31.2019 ThCh\$	2nd and 3rd Year ThCh\$	4th and 5th Year ThCh\$	More than 5 Years ThCh\$	Current 12.31.2019 ThCh\$
76.320.186-4	Tecno Fast S.A.	Chile	Scotiabank	U.F.	Monthly	4.6%	4.6%	43,125	86,250	407,976	537,351	1,034,996	1,034,996	603,747	2,673,739
76.320.186-4	Tecno Fast S.A.	Chile	Banco Chile	U.F.	Monthly	6.9%	6.9%	6,804	13,607	61,234	81,645	163,289	142,878		306,167
76.320.186-4	Tecno Fast S.A.	Chile	Banco Chile	CLP	Monthly	6.9%	6.9%	20,467	40,934	184,204	245,605	491,210	491,210	327,474	1,309,894
76.320.186-4	Tecno Fast S.A.	Chile	Banco Santander	U.F.	Monthly	6.9%	6.9%	3,035	6,069	9,104	18,208	-	-	-	-
76.320.186-4	Tecno Fast S.A.	Chile	Scotiabank	U.F.	Monthly	4.6%	4.6%	(7,344)	(15,776)	(66,085)	(89,205)	(135,681)	(73,487)	(12,448)	(221,616)
76.320.186-4	Tecno Fast S.A.	Chile	Banco Chile	U.F.	Monthly	6.9%	6.9%	(1,143)	(2,232)	(9,125)	(12,500)	(16,700)	(4,958)		(21,658)
76.320.186-4	Tecno Fast S.A.	Chile	Banco Chile	CLP	Monthly	6.9%	6.9%	(7,267)	(14,304)	(60,489)	(82,060)	(128,098)	(88,554)	(21,565)	(238,217)
76.320.186-4	Tecno Fast S.A.	Chile	Banco Santander	U.F.	Monthly	6.9%	6.9%	(55)	(83)	(53)	(191)	-	-	-	-
204117573705	Tecno Fast S.A.C.	Peru	Mario Bocanegra Padilla	PEN	Monthly	2.5%	2.5%	2,156	4,325	19,683	26,164	17,804	-	-	17,804
204117573705	Tecno Fast S.A.C.	Peru	Winston Gómez Wong	PEN	Monthly	2.5%	2.5%	-	-	24,973	24,973	76,579	53,865	-	130,444
204117573705	Tecno Fast S.A.C.	Peru	Alejandro Gómez Wong	PEN	Monthly	2.5%	2.5%	-	-	24,973	24,973	76,579	53,865	-	130,444
900461488-2	Tecno Fast Colombia SAS	Colombia	Bento S.A.	COP	Monthly	8.3%	0.7%	630	1,260	5,665	7,555	72,934	28,440	-	101,374
Total	· · · · · · · · · · · · · · · · · · ·			·		·	·	60,408	120,050	602,060	782,518	1,652,912	1,638,255	897,208	4,188,375

As of December 31, 2019, the Group has lease liabilities with related entities for ThCh\$563,688, disclosed in Note 10, Balances and Transactions with Related Parties.



#### Notes to Consolidated Financial Statements

As of December 31, 2020 and 2019

(Translation of Financial Statements originally issued in Spanish, see Note 2)

## Note 17 - Leases (continued)

## 17.1) The Group as a lessee (continued)

Reconciliation of	,	12.31.2020		12.31.2019				
Minimum Lease Payments	Gross	Interest	Present Value	Gross	Interest	Present Value		
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$		
Up to one year	1,631,305	(158,161)	1,473,144	1,156,919	(183,956)	972,963		
Between one and five years	4,012,168	(330,605)	3,681,563	5,070,739	(481,491)	4,589,248		
Total	5,643,473	(488,766)	5,154,707	6,227,658	(665,447)	5,562,211		

The Group has no individually significant lease contracts or leases that impose restrictions on the distribution of dividends, or incur other lease contracts or debt. There are also no significant clauses in the existing contracts since they operate under the regular terms for this type of agreement, both with related entities and third parties.

#### **Exemptions**

The Group opted to apply the exemption to the recognition of leases in conformity with IFRS 16, in the case of short-term leases and leases of low-value assets, in which lease payments will be recognized as an expense on a straight-line basis over the term of the lease. The expenses related to these leases are detailed as follows:

Detail	Classification	01.01.2020 12.31.2020 ThCh\$	01.01.2019 12.31.2019 ThCh\$
Short-term lease expenses	Cost of sales Administrative expenses	570,799 311,559	641,836 340,572
Expenses for the lease of	Cost of sales	7,310	7,350
low-value assets	Administrative expenses	48,287	41,581
Total		937,955	1,031,339



#### Notes to Consolidated Financial Statements

As of December 31, 2020 and 2019

(Translation of Financial Statements originally issued in Spanish, see Note 2)

## Note 17 - Leases (continued)

## 17.2) The Group as lessor

The Group provides to third parties under operating leases modules that are part of its property, plant and equipment. Lease contracts establish the term of the lease, the lease fee, the characteristics of the assets and other obligations related to the agreement.

As of December 31, 2020 and 2019, the Group has the following rights receivable under non-cancelable contracts (minimum future payments to be received):

Detail	01.01.2020 12.31.2020 ThCh\$	01.01.2019 12.31.2019 ThCh\$
Up to one year	11,938,938	8,793,397
From one to two years	725,581	1,595,712
From two to three years	101,967	133,694
From three to four years	87,377	37,931
From four to five years	51,061	25,972
More than five years	8,099	6,304
Total (*)	12,913,023	10,593,010

Fixed and variable revenue from module leases, recognized in the periods ended December 31, 2020 and 2019 as revenue from ordinary activities, are detailed as follows:

Detail	01.01.2020 12.31.2020 ThCh\$	01.01.2019 12.31.2019 ThCh\$
Fixed revenue Variable revenue	34,928,500	25,178,219 -
Total	34,928,500	25,178,219

As of December 31, 2020 and 2019, revenue amounting to ThCh\$34,928,500 and ThCh\$25,178,219 corresponds to revenue from lease collected from third parties (see Note 31 - Business Segments).



#### Notes to Consolidated Financial Statements

As of December 31, 2020 and 2019

(Translation of Financial Statements originally issued in Spanish, see Note 2)

#### **Note 18 - Deferred Taxes**

As of December 31, 2020 and 2019, the origin of deferred taxes is detailed as follows:

Deferred Tax Assets	12.31.2020 ThCh\$	12.31.2019 ThCh\$
Vacation accrual	235,645	177,734
Allowance for inventory obsolescence	51,660	22,541
Provision for fleet impairment	81,879	36,979
Provision for expected loss on trade receivables	144,342	305,373
Provision for guarantees	75,308	80,468
Tax loss (*)	424,244	385,537
Other	106,773	68,680
Total	1,119,851	1,077,312

(\*) Deferred tax assets associated with tax losses as of December 31, 2020, are generated by the subsidiaries TF Filiales SpA. for ThCh\$242,561, Tecno Fast Módulos do Brazil for ThCh\$94,938, Tecno Fast S.A.C. (Peru) for ThCh\$71,729 and Tecno Fast Argentina for ThCh\$15,015, which are expected to be recovered in the short term.

Deferred Tax Liabilities	12.31.2020 ThCh\$	12.31.2019 ThCh\$
Finance lease assets	341,885	429,299
(Net) revenue provision	602,304	464,531
Depreciation of property, plant and equipment	7,321,568	5,365,691
Tax goodwill	1,499,839	1,250,723
Other (*)	209,436	-
Total	9,665,753	7,510,244

<sup>(\*)</sup> Corresponds mainly to deferred tax liabilities of the Parent Company, associated with expenses for the issue of its Corporate Bonds in February 2020.

The movements of deferred taxes in the statement of financial position are detailed as follows:

Movements in Deferred Tax Assets	01.01.2020 12.31.2020 ThCh\$	01.01.2019 12.31.2019 ThCh\$
Deferred tax assets, beginning balance	1,077,312	456,206
Increase in deferred tax assets	42,539	621,106
Changes in deferred tax assets, total	42,539	621,106
Deferred tax assets, final balance	1,119,851	1,077,312



#### Notes to Consolidated Financial Statements

As of December 31, 2020 and 2019

(Translation of Financial Statements originally issued in Spanish, see Note 2)

## Note 18 - Deferred Taxes (continued)

Movements in Deferred Tax Liabilities	01.01.2020 12.31.2020 ThCh\$	01.01.2019 12.31.2019 ThCh\$
Deferred tax liabilities, beginning balance Increase in deferred tax liabilities Changes in deferred tax liabilities, total Deferred tax liabilities, final balance	7,510,244 2,155,509 2,155,509 9,665,753	5,763,282 1,746,962 1,746,962 7,510,244
Reconciliation of Deferred Tax in Income	01.01.2020 12.31.2020 ThCh\$	01.01.2019 12.31.2019 ThCh\$
Tecno Fast S.A. Tecno Fast Argentina Tecno Fast Módulos Do Brazil Ltda. Tecno Fast Colombia SAS Tecno Fast S.A.C. Peru	(1,848,728) 8,388 94,938 (81,091) (286,477)	(1,335,332) (3,839) - (126,448) 339,763
Total	(2,112,970)	(1,125,856)

## **Note 19 - Other Financial Liabilities**

Financial liabilities under IFRS 9 are recorded at amortized cost according to the effective interest rate method. The effective interest rate is the discount rate that exactly matches the estimated cash flows payable over the term of the liability with the net carrying amount of the financial liability.

## 19.1) Types of financial liabilities:

## **Obligations to banks**

The Company has bank loans to support the financing of current operations.

#### **Derivative instruments**

The Company contracts derivatives to hedge against financial risks related to exchange rate variations associated with its current financial liabilities in foreign currency.

# TECNO FAST

#### **TECNO FAST S.A. AND SUBSIDIARIES**

#### Notes to Consolidated Financial Statements

As of December 31, 2020 and 2019

(Translation of Financial Statements originally issued in Spanish, see Note 2)

#### Note 19 - Other Financial Liabilities (continued)

## 19.1) Types of financial liabilities: (continued)

#### Obligations to the public

On February 6, 2020, the Parent Company placed in the domestic market (Santiago Stock Exchange) Dematerialized Corporate Bearer Bonds, mnemonic code BTECN-A, under the Line of Bonds 998 Series A, for an amount of UF 2,000,000, a term of 21 years beginning on January 15, 2020, and an annual rate of 1.85%.

Obligations to the public are associated with the compliance of covenants, as indicated in Note 27 Contingencies, Commitments and Other Restrictions.

#### **Account composition**

As of December 31, 2020 and 2019, the composition of other financial liabilities is detailed as follows:

Other Financial Liabilities	Current Ba	lance as of	Non-current o	•
	12.31.2020 ThCh\$	12.31.2019 ThCh\$	12.31.2020 ThCh\$	12.31.2019 ThCh\$
Obligations to the public	466,825	-	57,594,102	-
Obligations to banks	7,658,942	41,882,883	7,411,911	14,476,084
Derivative instruments	154,235	-	-	-
Total	8,280,002	41,882,883	65,006,013	14,476,084

As of December 31, 2020 and 2019, the composition of other financial liabilities is detailed as follows:

Movements	01.01.2020 12.31.2020 ThCh\$	01.01.2019 12.31.2019 ThCh\$
Beginning balance	56,358,966	33,726,848
Corporate bonds issued	56,041,396	-
Bank loans obtained	30,519,196	87,977,297
Bank loan payments	(69,550,290)	(62,176,958)
Interest paid	(2,133,895)	(2,839,330)
UF adjustment of corporate bonds	1,498,843	· -
Other movements (*)	1,177,877	-
Conversion adjustment (**)	(626,078)	(328,890)
Final balance	73,286,015	56,358,967

- (\*) Corresponds mainly to interest accrued in the period, associated with the corporate bond.
- (\*\*) Corresponds to the effects of converting the functional currency of subsidiaries in Peru, Brazil and Colombia.



# Notes to Consolidated Financial Statements

As of December 31, 2020 and 2019

(Translation of Financial Statements originally issued in Spanish, see Note 2)

# **Note 19 - Other Financial Liabilities (continued)**

# 19.2) Obligations to the public:

As of December 31, 2020

Taxpayer ID Number		Country	Name of the	Currency	/ Amortization	Effective Nominal		Cı	ırrent			Non-	-current	
of the Debtor Entity	Entity	of the	Creditor Entity		Туре	Rate Rate		Maturity		Total		Maturity		Total Non-
		Debtor Entity					Up to 30 days ThCh\$	31 to 90 days ThCh\$	91 days to 1 year ThCh\$	Current 12.31.2020 ThCh\$	2nd and 3rd year ThCh\$	4th and 5th year ThCh\$	More than 5 years ThCh\$	Current 12.31.2020 ThCh\$
76.320.186-4	Tecno Fast S.A.	Chile	Line of Bonds 998 (A)	U.F.	Semiannual	1.2867% 0.9208%	466,825	-	-	466,825	-	-	57,594,102	57,594,102
	Total		Total				466,825	-	-	466,825	-	-	57,594,102	57,594,102

# 19.3) Obligations to banks:

As of December 31, 2020

Taxpayer ID Number	Debtor	Country	Name of the	Currency	Amortization				Curr	ent			Non-o	current	
of the Debtor Entity	Entity	of the	Creditor Entity		Type	Rate	Rate		Maturity		Total		Maturity		Total Non-
		Debtor Entity						Up to 30 days ThCh\$	31 to 90 days ThCh\$	91 days to 1 year ThCh\$	Current 12.31.2020 ThCh\$	2nd and 3rd year ThCh\$	4th and 5th year ThCh\$	More than 5 years ThCh\$	Current 12.31.2020 ThCh\$
76.320.186-4	Tecno Fast S.A.	Chile	Banco Santander	CLP	Monthly	4.8%	4.8%	80,868	245,955	671,787	998,610	1,330,176	-	-	1,330,176
76.320.186-4	Tecno Fast S.A.	Chile	BCI	CLP	Monthly	5.0%	5.0%	33,319	100,769	170,749	304,837	-	-	-	-
76.320.186-4	Tecno Fast S.A.	Chile	BCI	CLP	Monthly	5.8%	5.8%	32,937	99,915	238,058	370,910	-	-	-	-
76.320.186-4	Tecno Fast S.A.	Chile	BCI	CLP	Monthly	5.8%	5.8%	-	-	1,000,000	1,000,000	-	-	-	-
76.320.186-4	Tecno Fast S.A.	Chile	Banco Estado	CLP	Monthly	3.6%	3.6%	31,590	95,716	260,771	388,077	303,643	-	-	303,643
76.320.186-4	Tecno Fast S.A.	Chile	Banco Itaú	CLP	Monthly	5.1%	5.1%	39,856	120,877	329,749	490,482	516,443	-	-	516,443
76.320.186-4	Tecno Fast S.A.	Chile	Scotiabank	CLP	Monthly	4.6%	4.6%	54,110	164,444	450,810	669,364	173,969	-	-	173,969
76.320.186-4	Tecno Fast S.A.	Chile	Banco Estado	CLP	Monthly	4.6%	4.6%	-	-	2,500,000	2,500,000	-	-	-	-
204117573705	Tecno Fast S.A.C.	Peru	BCP	PEN	Monthly	5.2%	5.2%	40,987	60,222	269,447	370,656	773,016	417,553	2,488,325	3,678,894
204117573705	Tecno Fast S.A.C.	Peru	BCP	PEN	Monthly	0.98%	0.98%	-	-	566,006	566,006	1,408,786	-	-	1,408,786
	Total		Total	•				313,667	887,898	6,457,377	7,658,942	4,506,033	417,553	2,488,325	7,411,911



# Notes to Consolidated Financial Statements

As of December 31, 2020 and 2019

(Translation of Financial Statements originally issued in Spanish, see Note 2)

# **Note 19 - Other Financial Liabilities (continued)**

# 19.3) Obligations to banks: (continued)

As of December 31, 2019

Taxpayer ID Number	Debtor	Country	Name of the	Currency	Amortization				Curr	ent			Non-c	urrent	
of the Debtor Entity	Entity	of the	Creditor Entity		Type	Rate	Rate		Maturity		Total		Maturity		Total Non-
		Debtor Entity					-	Up to	31 to 90	91 days	Current	2nd and	4th and	More than	Current
								30 days ThCh\$	days ThCh\$	to 1 year ThCh\$	12.31.2019 ThCh\$	3rd year ThCh\$	5th year ThCh\$	5 years ThCh\$	12.31.2019 ThCh\$
76.320.186-4	Tecno Fast S.A.	Chile	Banco Santander	CLP	Monthly	4.8%	4.8%	22,521	68,288	92,622	183,430	2,055,204	273,582	_	2,328,786
76.320.186-4	Tecno Fast S.A.	Chile	Banco Chile	CLP	Monthly	4.5%	4.5%	19,445	58,335	155,560	233,340	194,430		_	194,430
76.320.186-4	Tecno Fast S.A.	Chile	Banco Chile	CLP	Monthly	4.5%	4.5%	34,722	104,166	277,777	416,665	625,000	_	_	625,000
76.320.186-4	Tecno Fast S.A.	Chile	Banco Santander	CLP	Monthly	4.8%	4.8%	22,521	68,288	92,621	183,430	43,111	48,916	_	92,027
76.320.186-4	Tecno Fast S.A.	Chile	Banco Santander	CLP	Monthly	4.6%	4.6%	76,335	232,186	634,810	943,331	205,607	233,245	_	438,852
76.320.186-4	Tecno Fast S.A.	Chile	BCI	CLP	Monthly	5.0%	5.0%	31,610	95,819	261,334	388,763	304,836	200,210	_	304,836
76.320.186-4	Tecno Fast S.A.	Chile	BCI	CLP	Monthly	5.8%	5.8%	31,335	95,007	259,154	385,496	370,910	_	_	370,910
76.320.186-4	Tecno Fast S.A.	Chile	Banco Estado	CLP	Monthly	3.6%	3.6%	30,761	93,510	254,295	378,566	497,838	_	_	497,838
76.320.186-4	Tecno Fast S.A.	Chile	Banco Itaú	CLP	Monthly	5.1%	5.1%	37,421	114,901	313.695	466,017	1,006,924	_	_	1,006,924
76.320.186-4	Tecno Fast S.A.	Chile	Banco Estado	CLP	Monthly	3.6%	3.6%	40,130	122,222	332,650	495,002	879,002	_	_	879,002
76.320.186-4	Tecno Fast S.A.	Chile	Banco Estado	CLP	Monthly	3.6%	3.6%	29,805	91,269	248,815	369,889	691,720	_	_	691,720
76.320.186-4	Tecno Fast S.A.	Chile	Banco Estado	CLP	Monthly	3.6%	3.6%	41,667	1,625,015	240,013	1,666,682	031,720	_	_	031,720
76.320.186-4	Tecno Fast S.A.	Chile	Banco Santander	CLP	Monthly	5.2%	5.2%	1,575	4,814	13,191	19,580	198,974	225,721	_	424,695
76.320.186-4	Tecno Fast S.A.	Chile	Banco Santander	CLP	Monthly	5.2%	5.2%	7,512	22,960	62,911	93,383	165,812	188,101	_	353,913
76.320.186-4	Tecno Fast S.A.	Chile	Banco Santander	CLP	Monthly	5.2%	5.2%	7,270	22,219	60,882	90,371	100,012	100,101	_	555,515
76.320.186-4	Tecno Fast S.A.	Chile	Banco Santander	CLP	Monthly	5.2%	5.2%	6,058	18,516	50,735	75,309		_		
76.320.186-4	Tecno Fast S.A.	Chile	BCI	CLP	Monthly	4.6%	4.6%	57,679	173,104	476,993	707,776	1,581,605	214,638	_	1,796,243
76.320.186-4	Techo Fast S.A.	Chile	Scotiabank Azul	CLP	Monthly	4.6%	4.6%	50,764	154,397	423.421	628,582	843,332	214,036	-	843,332
76.320.186-4	Techo Fast S.A.	Chile	Banco Chile	CLP	Monthly	4.0%	4.0%	30,704	154,597	777,821	777,821	043,332	-	-	043,332
76.320.186-4 76.320.186-4	Techo Fast S.A.	Chile	Banco Santander	CLP	Monthly	4.2%	4.2%	-	-	5,500,000	5,500,000	-	-	-	-
76.320.186-4	Techo Fast S.A.	Chile	BCI	CLP	Monthly	4.6%	4.6%	-	-	13,869,403	13,869,403	-	-	-	-
76.320.186-4 76.320.186-4	Techo Fast S.A.	Chile	Scotiabank Azul	CLP	Monthly	4.6%	4.6%	-	-	900,000	900,000	-	-	-	-
96.756.160-6	Techo Fast S.A. Techo Truss S.A.	Chile	Banco Santander	CLP	Monthly	4.0%	4.0%	83,333	250,000	666,668	1,000,000	-	-	-	-
204117573705	Techo Flast S.A.C.		BBVA	PEN	•	2 70/	3.7%	,	250,000	000,000	429,666	-	-	-	-
		Peru Peru	BBVA	PEN	Total	3.7%		429,666	-	-	,	-	-	-	-
204117573705	Tecno Fast S.A.C.	Peru			Total	3.7%	3.7%	1,582,980	-	-	1,582,980	-	-	-	-
204117573705 204117573705	Tecno Fast S.A.C. Tecno Fast S.A.C.	Peru	BIF BCP	PEN PEN	Total	3.7%	3.7% 5.56%	1,515,138	-	-	1,515,138	-	-	-	-
		Peru	BBVA	PEN	Total Monthly	5.56%		4,748,940	- 02 704	- 255 204	4,748,940	1 262 270	056.004	244 725	2 424 405
204117573705	Tecno Fast S.A.C.	Peru	BBVA BCI		Monthly	5.15%	5.15%	30,710	93,704	255,264	379,677	1,263,276	956,094	211,735	2,431,105
204117573705	Tecno Fast S.A.C.			PEN	•	7.73%	7.73%	123,265	369,795	986,121	1,479,182	1,146,191	-	-	1,146,191
13.492.169/0001-58	Tecno Fast Módulos Do Brazil	Brazil	Banco Santander	REAL	Quarterly	1.9%	1.9%	26,713	80,141	240,375	347,229	50,280	-	-	50,280
900461488-2 Total	Tecno Fast Colombia SAS	Colombia	BBVA	COP	Annual	9.0%	9.0%	135,602 9.225.478	406,808	1,084,823 28,291,941	1,627,233 41.882.883	12.124.052	2.140.297	211.735	14.476.084

# TECNO FAST

#### **TECNO FAST S.A. AND SUBSIDIARIES**

#### Notes to Consolidated Financial Statements

As of December 31, 2020 and 2019

(Translation of Financial Statements originally issued in Spanish, see Note 2)

## **Note 19 - Other Financial Liabilities (continued)**

## 19.4) Derivative instruments:

As of December 31, 2020 and 2019

Taxpayer ID	Debtor	Country of	Currency	Type of	Current Balance as of			
Number of the Debtor Entity	Entity	the Debtor Entity		Instrument	12.31.2020 ThCh\$	12.31.2019 ThCh\$		
76.320.186-4	Tecno Fast S.A.	Chile	USD	Forward	154,235	-		
	Total				154,235	-		

#### Note 20 - Trade and Other Accounts Payable

As of December 31, 2020 and 2019, the composition of this account is detailed as follows:

Trade and Other Accounts Payable	Current Bal	lance as of
	12.31.2020 ThCh\$	12.31.2019 ThCh\$
Input suppliers in local currency	16,153,944	12,424,398
Advances from customers	12,921,973	6,551,026
Miscellaneous provisions (*)	2,155,420	1,078,261
Negative WIP provision (**)	651,117	2,717,043
Accrued dividends	4,954,763	5,031,127
Checks drawn and not cashed	3,954	274,515
VAT tax debit	1,150,454	1,948,891
Accounts payable to foreign suppliers	2,582,680	2,206,527
Other accounts payable	820,978	496,588
Total	41,395,283	32,728,376

The exposure to currency and liquidity risks related to trade and other payables is analyzed in the risk management policy note.

- (\*) Miscellaneous provisions correspond to those provisions for goods purchased, services received, and other costs that the supplier has not yet invoiced.
- (\*\*) The negative WIP provision (work in progress with a negative balance, asset account) corresponds to projects where the actual costs are lower than the recorded cost of sales. With each revenue recognition, the Company recognizes the respective cost of sales, which are deducted from the WIPs in execution. There are times in the development of projects that, due to the lack of actual costs, the cost of sales is higher and presents a negative balance in this asset account. This does not necessarily mean a higher project margin or a higher profit, only a lack of actual costs (suppliers or contractors that have not been invoiced, for example). Therefore, in order not to present an asset account with a negative balance, the Company makes a provision that has no effect on income (a higher actual cost is provisioned against a provision in liabilities, until leaving the WIP balance at zero).



## Notes to Consolidated Financial Statements

As of December 31, 2020 and 2019

(Translation of Financial Statements originally issued in Spanish, see Note 2)

# **Note 20 - Trade and Other Accounts Payable (continued)**

Main suppliers of the Group, compared to total purchases during the period:

At the closing of December 31, 2020

Supplier Name	Purchase Percentage
Construcciones Renta CR SpA.	8%
Constructora Petra Cía. Ltda.	5%
Louisiana Pacific Chile S.A.	4%
Construcciones y Montaje Modular S.A.	4%
Promet Servicios SpA.	3%
Ingeniería e Instalaciones J&G Ltda.	3%
Transportes y Logística Raquel Mendoza SpA.	3%
Sociedad Afimet S.A.	2%
Compañía Industrial El Volcán S.A.	2%
HTG Construcciones Ltda.	1%_

At the closing of December 31, 2019

Supplier Name	Purchase Percentage
Construcciones Renta CR SpA	12%
Asap Soluciones Integrales SpA	5%
Construcciones y Montaje Modular S.A.	4%
Constructora Petra Cia. Ltda.	3%
Sociedad Afimet S.A.	2%
HTG Construcciones Ltda.	2%
Aramark Servicios Mineros Y Remotos Ltda.	1%
Louisiana Pacific Chile S.A.	1%
Ingeniería CG Peru S.A.C.	1%
Ingeniería e Instalaciones J&G Ltda.	1%



# Notes to Consolidated Financial Statements

As of December 31, 2020 and 2019

(Translation of Financial Statements originally issued in Spanish, see Note 2)

# Note 20 - Trade and Other Accounts Payable (continued)

# Balance at the closing of December 31, 2020:

Types of Liabilities	Up to 30 davs	Between 31 and 60	Between 61 and 90	Between 91 and 120	Between 121 and	Total Current	More than 365 days	Total Non-
	ThCh\$	days ThCh\$	days ThCh\$	days ThCh\$	365 days ThCh\$	ThCh\$	ThCh\$	Current ThCh\$
Domestic suppliers	5,998,634	9,808,052	238,924	56,452	51,882	16,153,944		

# **Suppliers with Payments up to Date**

Types of Liabilities	Up to 30 days ThCh\$	Between 31 and 60 days ThCh\$	Between 61 and 90 days ThCh\$	Between 91 and 120 days ThCh\$	Between 121 and 365 days ThCh\$	Total Current ThCh\$	More than 365 days ThCh\$	Total Non- Current ThCh\$
Goods	2,024,833	5.154.576	232.856	51.241	_	7.463.506	_	
Services	2,932,038	1,453,428	-	-	-	4,385,466	-	-
Other	4.050.074	- 0.000.004	-	-	-	- 44 040 070	-	-
Total	4,956,871	6,608,004	232,856	51,241	-	11,848,972	-	-

# **Past Due Suppliers**

Types of Liabilities	Up to 30 days ThCh\$	Between 31 and 60 days ThCh\$	Between 61 and 90 days ThCh\$	Between 91 and 120 days ThCh\$	Between 121 and 365 days ThCh\$	Total Current ThCh\$	More than 365 days ThCh\$	Total Non- Current ThCh\$
	ΠΙΟΠΨ	ΠΟΠΨ	ΠΟΠΨ	ΠΙΟΠΨ	ΠΟΠΨ	ΠΟΠΨ	ΠΟΠΨ	ΠΙΟΠΨ
Goods	645,382	1,111,532	16	19	21,268	1,778,217	-	-
Services	396,381	2,088,516	6,052	5,192	30,614	2,526,755	-	-
Other	-	-	-	-	-	-	-	-
Total	1,041,763	3,200,048	6,068	5,211	51,882	4,304,972	-	-



# Notes to Consolidated Financial Statements

As of December 31, 2020 and 2019

(Translation of Financial Statements originally issued in Spanish, see Note 2)

# Note 20 - Trade and Other Accounts Payable (continued)

# At the closing of December 31, 2019:

Types of Liabilities	Up to 30 days	Between 31 and 60 days	Between 61 and 90 days	Between 91 and 120 days	Between 121 and 365 days	Total Current	More than 365 days	Total Non- Current
	ThCh\$	ThCh\$	ThĆh\$	ThĆh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Domestic suppliers	5,060,397	6,672,068	691,933	-	-	12,424,398	-	-

# **Suppliers with Payments up to Date**

Types of Liabilities	Up to 30 days	Between 31 and 60 days	Between 61 and 90 days	Between 91 and 120 days	Between 121 and 365 days	Total Current	More than 365 days	Total Non- Current
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Goods	1,612,850	4,801,612	46,021	-	-	6,460,483	-	-
Services	2,520,199	1,510,570	622,464	-	-	4,653,233	-	-
Other	4,001	-	-	-	-	4,001	-	-
Total	4,137,050	6,312,182	668,485	-	-	11,117,717	-	-

# **Past Due Suppliers**

Types of Liabilities	Up to 30 days	Between 31 and 60 days	Between 61 and 90 days	Between 91 and 120 days	Between 121 and 365 days	Total Current	More than 365 days	Total Non- Current
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Goods	850,653	310,423	12,169	_	-	1,173,245	-	_
Services	52,505	9,951	10,883	-	-	73,339	-	-
Other	20,189	39,512	396	-	-	60,097	-	-
Total	923,347	359,886	23,448	-	-	1,306,681	-	-



#### Notes to Consolidated Financial Statements

As of December 31, 2020 and 2019

(Translation of Financial Statements originally issued in Spanish, see Note 2)

#### **Note 21 - Other Provisions**

As of December 31, 2020 and 2019, this account is detailed as follows:

## 21.1) Type and description of other provisions

Concepts	Current Balance			
	12.31.2020 ThCh\$	12.31.2019 ThCh\$		
Guarantee provision	274,330	273,697		
Total other provisions	274,330	273,697		

As of December 31, 2020 and 2019, movements in other provisions are detailed as follows:

Detail	Guarantee Provision ThCh\$	Total Other Provisions ThCh\$
Balance as of 01.01.2019 Increases for the creation of provision Decreases for use of provision	348,692 336,048 (411,043)	348,692 336,048 (411,043)
Total changes in provisions	(74,995)	(74,995)
Balance as of 12.31.2019	273,697	273,697
Increases for the creation of provision Decreases for use of provision Conversion adjustment	390.294 (380.627) (9.034)	390.294 (380.627) (9.034)
Total changes in provisions	633	633
Balance as of 12.31.2020	274.330	274.330

# 21.2) Guarantee Provision

Corresponds to guarantee provision. The Company provisions 0.5% of the revenue from fabrication and assembly for eventual expenses of after-sales services to its customers, associated with executed and closed contracts. Project guarantees are extended for an average term of one year.



#### Notes to Consolidated Financial Statements

As of December 31, 2020 and 2019

(Translation of Financial Statements originally issued in Spanish, see Note 2)

## Note 22 - Current Provisions for Employee Benefits

As of December 31, 2020 and 2019, this account is detailed as follows:

#### 22.1) Type and description of provisions for employee benefits

Concepts	Current	Balance
	12.31.2020 ThCh\$	12.31.2019 ThCh\$
Vacation	848,425	639,367
Other employee benefits	1,081,976	953,468
Total current provisions for employee benefits	1,930,401	1,592,835

As of December 31, 2020 and 2019, the movements in provisions are detailed as follows:

Detail	Vacation	Other Employee Benefits	Total Employee Benefits	
	ThCh\$	ThCh\$	ThCh\$	
Balance as of 01.01.2019	442,266	44,682	486,948	
Increases for the creation of provision	3,729,271	953,468	4,682,739	
Decreases for use of provision	(3,580,957)	(44,682)	(3,625,639)	
Business combination (*)	48,787	` -	48,787	
Total changes in provisions	197,101	908,786	1,105,887	
Balance as of 12.31.2019	639,367	953,468	1,592,835	
Increases for the creation of provision	5,350,678	1,883,627	7,234,305	
Decreases for use of provision	(5,107,410)	(1,747,784)	(6,855,194)	
Conversion adjustment (**)	(34,210)	(7,335)	(41,545)	
Total changes in provisions	209,058	128,508	337,566	
Balance as of 12.31.2020	848,425	1,081,976	1,930,401	

<sup>(\*)</sup> Corresponds to the effect contributed by the subsidiary Tecno Truss S.A. on the business combination occurred on October 9, 2019.

## 22.2) Provisions for employee benefits

## i) Vacation

Corresponds to the provision for the legal right of employees to accrued vacation days in relation to the work performed. This provision is recorded on an undiscounted basis.

<sup>(\*\*)</sup> Corresponds to the effects of converting the functional currency of the subsidiaries in Peru and Colombia.

# TECNO FAST®

#### **TECNO FAST S.A. AND SUBSIDIARIES**

#### Notes to Consolidated Financial Statements

As of December 31, 2020 and 2019

(Translation of Financial Statements originally issued in Spanish, see Note 2)

#### Note 22 - Current Provisions for Employee Benefits (continued)

## 22.2) Provisions for employee benefits (continued)

#### ii) Incentive bonus

Corresponds to a provision agreed by General Management that rewards the performance and contribution to the results obtained by the Company, which are measured based on the performance evaluation of each employee and considers variables such as the achievement of the individual objectives of the position, the income of the Company and the turnover of working capital.

#### Note 23 - Net Equity

#### 23.1) Capital issued and paid in

As of December 31, 2020 and 2019, the share capital of ThCh\$63,796,181 is entirely issued, paid in and divided into 800,000,000 nominative ordinary shares of the same value and with no par value. The Company has issued only one series of common shares, which have the same voting rights without any preference.

Movement in shares	No. of Shares	ThCh\$
Balance as of January 1, 2019 Increase in the number of shares (*)	528,000 _ 799,472,000	63,796,181
Balance as of December 31, 2019 No movements (**)	800,000,000	63,796,181
Balance as of December 31, 2020	800,000,000	63,796,181

(\*) On May 29, 2019, at an Extraordinary Shareholders Meeting, it was agreed to increase the number of shares into which the capital of the Company is divided, multiplying the current number of shares by 1,515.15151515151515, all this without modifying the amount of the capital of the Company effectively issued and paid in, resulting in a total of 800,000,000 shares.

It was also agreed to increase the capital of the Company by \$22,975,573,900, through the issue of 252,631,579 new cash shares. It was also agreed to register the Company and its shares in the Securities Registry of the Financial Market Commission, and in one or more Stock Exchanges authorized in the country, so that the shares of the Company may be publicly offered.

(\*\*) On January 8, 2020, the issue of cash shares was registered under Number 1086, as indicated in Certificate Number 12 issued by the CMF. This issue was agreed on May 29, 2019 for a total amount of Ch\$22,975,573,900, divided into 252,631,579 cash shares without par value, of a single and the same series. 25,263,158 shares, corresponding to 10% of the issue, will be used for a compensation plan for employees of the Company and its Subsidiaries. The shareholders of the Company waived their right to issue preferentially to the shares offered at a price of \$95.042665 per share.



#### Notes to Consolidated Financial Statements

As of December 31, 2020 and 2019

(Translation of Financial Statements originally issued in Spanish, see Note 2)

# Note 23 - Net Equity (continued)

## 23.1) Capital issued and paid in (continued)

According to the Order Book Auction mechanism, the shares will be offered to third parties in pesos in the general market, and the Board of Directors will determine the placement price. The price of the shares issued for compensation plans will not be less than the placement price, which will be indexed in Unidades de Fomento. The placement term is 3 years from May 29, 2019, except for the shares corresponding to the compensation plan, which will have a term of 5 years from the same date.

The shareholder composition as of December 31, 2020 and December 31, 2019, is detailed as follows:

Movement of Shares	No. of	Shares	Interest %	
	12.31.2020	12.31.2019	12.31.2020	12.31.2019
TF Inversiones y Servicios S.A.	480,000,000	480,000,000	60.00	60.00
Inder Spa.	320,000,000	320,000,000	40.00	40.00
Total	800,000,000	800,000,000	100.00	100.00

## 23.2) Dividends

The policy of the Company is to annually distribute at least 30% of the profits of the previous year. As of December 31, 2018, an amount of ThCh\$3,360,725, equivalent to 50% of the profits generated in the financial year 2018 was provisioned as a dividend, which was paid on April 17, 2019, for ThCh\$600,000 and on June 12, 2019, for ThCh\$2,760,725. During the year ended December 31, 2019, an amount of ThCh\$5,031,127, equivalent to 50% of the profits generated in the financial year 2019, was provisioned as a dividend, and it was paid in full on April 30, 2020. As of December 31, 2020, a dividend amounting to ThCh\$4,954,763 was provisioned.

#### 23.3) Other reserves

This concept is divided into conversion reserves, reflecting the retained earnings from exchange rate fluctuations when converting the financial statements of subsidiaries whose functional currency is other than the presentation currency of the Parent Company (Chilean pesos).

# TECNO FAST®

#### **TECNO FAST S.A. AND SUBSIDIARIES**

#### Notes to Consolidated Financial Statements

As of December 31, 2020 and 2019

(Translation of Financial Statements originally issued in Spanish, see Note 2)

#### Note 23 - Net Equity (continued)

## 23.3) Other reserves (continued)

As of December 31, 2020 and 2019, the movement in Other Reserves is detailed as follows:

Other Reserves		Exchange Rate Differences in Conversion Reserve	Total
		ThCh\$	ThCh\$
Beginning b	palance 01.01.2019	(2,087,265)	(2,087,265)
Changes:	Comprehensive income of revenue and		
Onlanges.	expenses	(74,806)	(74,806)
	Changes in equity	(74,806)	(74,806)
Final balan	ce as of 12.31.2019	(2,162,071)	(2,162,071)
Changes:	Comprehensive income of revenue and		
	expenses	(2,931,862)	(2,931,862)
	Changes in equity	(2,931,862)	(2,931,862)
Final balan	ce as of 12.31.2020	(5,093,933)	(5,093,933)

#### 23.4) Non-controlling interest

As of December 31, 2020 and 2019, the composition of the non-controlling interest is detailed as follows:

#### **Detail of non-controlling interest**

Subsidiary Name	Country of Origin	Percentage of Non- Controlling Interest in Subsidiaries		Non-controlling Interest in Subsidiaries in Equity		Minority Interest in Subsidiaries in Income	
		12.31.2020 %	12.31.2019 %	12.31.2020 ThCh\$	12.31.2019 ThCh\$	12.31.2020 ThCh\$	12.31.2019 ThCh\$
Tecno Truss S.A. (*)	Chile	6.00%	6.00%	8,638	1,982	6,656	4,325

Non-controlling equity variations are affected by increases or decreases in the equity of Subsidiaries, which are presented in the consolidated statement of changes in net equity under the title "Increase (decrease) due to changes in ownership interests in subsidiaries."

<sup>(\*\*)</sup> On October 9, 2019, the Parent Company Tecno Fast S.A. acquired 150,887 ordinary shares, without par value and the same series, of Tecno Truss S.A., equivalent to 94% of the shareholding for an amount of UF 171,758. This operation generated a comprehensive income for business combination, corresponding to the non-controlling interest in the equity of Tecno Truss S.A. at the acquisition date.



#### Notes to Consolidated Financial Statements

As of December 31, 2020 and 2019

(Translation of Financial Statements originally issued in Spanish, see Note 2)

#### Note 23 - Net Equity (continued)

## 23.5) Financial reporting of subsidiaries

As of December 31, 2020 and 2019, the financial reporting of Subsidiaries is detailed as follows:

## Summarized financial reporting of subsidiaries as of December 31, 2020

Name	Total Assets	Total Liabilities	Total Equity	Total Revenue	Net Profit (Loss)
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Tecno Fast Argentina	62,295	2,332	59,963	-	(20,931)
TF Filiales SpA	7,354,543	4,717	7,349,826	-	(118,081)
Tecno Fast S.A.C. Peru	31,921,218	27,404,595	4,516,623	20,394,284	123,812
Tecno Fast Módulos Do Brazil Ltda. (*)	2,794,098	2,127,110	666,988	18,373	(62,811)
Tecno Fast Colombia SAS	2,872,293	1,971,281	901,012	1,022,208	34,256
Tecno Truss S.A.	3,442,914	3,298,949	143,965	5,812,117	110,929
TF Montajes SpA.	370,911	406,529	(35,618)	-	(45,618)

<sup>(\*)</sup> On July 1, 2020, in the Shareholders Meeting of Tecno Fast Módulos Do Brazil Ltda., it was agreed to reduce the share capital by 6,746,002 Brazilian Reals.

#### Summarized financial reporting of subsidiaries as of December 31, 2019

Name	Total Assets	Total Liabilities	Total Equity	Total Revenue	Net Profit (Loss)
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Tecno Fast Argentina	76,939	(8,111)	85,050	-	(60,989)
TF Filiales SpA (*)	8,300,848	(11,242)	8,312,090	-	(647,363)
Tecno Fast S.A.C. Peru (**)	38,146,420	33,198,685	4,947,735	26,423,380	(904,076)
Tecno Fast Módulos Do Brazil Ltda.	2,220,170	(85,011)	2,305,181	498,354	(259,224)
Tecno Fast Colombia SAS	3,481,654	2,542,729	938,925	1,582,413	(7,867)
Tecno Truss S.A.	3,127,761	3,094,725	33,036	1,516,658	72,087

<sup>(\*)</sup> On December 10, 2019, in an Extraordinary Shareholders Meeting, it was agreed to increase the share capital of TF Filiales SpA. by ThCh\$9,196,000.

#### 23.6) Earnings per share

Basic earnings per share are calculated by dividing the profit attributable to the owners of the parent company by the weighted average number of outstanding common shares during the year. During the financial years 2020 and 2019, the Group has not entered into any operations with a potential dilutive effect that would result in earnings per diluted share other than basic earnings per share.

<sup>(\*\*)</sup> On November 29, 2019, in the General Shareholders Meeting of Tecno Fast S.A.C. (Peru), it was agreed to distribute a dividend of 19,874,325 Peruvian Nuevos Soles with a charge to its retained earnings as of December 31, 2018.



## Notes to Consolidated Financial Statements

As of December 31, 2020 and 2019

(Translation of Financial Statements originally issued in Spanish, see Note 2)

# Note 23 - Net Equity (continued)

## 23.6) Earnings per share (continued)

Basic and diluted earnings per share (in thousands of Chilean pesos) are detailed as follows:

Earnings per Share	01.01.2020 12.31.2020 ThCh\$	01.01.2019 12.31.2019 ThCh\$
Profit attributable to the owners of the parent company	9,916,184	10,066,579
Basic earnings per share In continuing operations In discontinued operations Basic earnings (loss) per share	0.0124 - 0.0124	0.0126
Diluted earnings per share From continuing operations From discontinued operations Diluted earnings (loss) per share	0.0124 - 0.0124	0.0126
Weighted average number of common shares outstanding for the year	800,000,000	800,000,000

## Note 24 - Revenue

Revenue from ordinary activities for the periods ended December 31, 2020 and 2019, is detailed as follows:

Types of Revenue from Ordinary Activities	01.01.2020 12.31.2020 ThCh\$	01.01.2019 12.31.2019 ThCh\$
Revenue from sales (*)		
Large Projects	76,032,692	77,720,051
Modular Solutions	3,429,681	4,319,613
Other	2,690,422	4,557,379
Revenue from leases (*)		
Commercial	15,905,481	14,104,751
Associated Services	6,227,380	3,635,787
Industrial	7,516,721	4,391,481
Other	5,278,918	3,046,200
Total revenue from ordinary activities	117,081,295	111,775,262

<sup>(\*)</sup> Corresponds to revenue from the business segments defined by Tecno Fast S.A. See detail in Note 31 - Business Segments.



## Notes to Consolidated Financial Statements

As of December 31, 2020 and 2019

(Translation of Financial Statements originally issued in Spanish, see Note 2)

# **Note 25 - Relevant Income Composition**

## 25.1) Cost of Sales

The cost of sales for the periods ended December 31, 2020 and 2019, is detailed as follows:

Cost of Sales	01.01.2020 12.31.2020 ThCh\$	01.01.2019 12.31.2019 ThCh\$
Cost of materials	(72,748,597)	(74,872,261)
Depreciation and amortization	(6,613,550)	(5,329,721)
Wages and salaries	(2,455,179)	(2,253,170)
Repair and maintenance	(2,425,190)	(2,459,816)
Other expenses	(2,743,296)	(2,783,575)
Total cost of sales	(86,985,812)	(87,698,543)

# 25.2) Administrative expenses

The main administrative expenses for the periods ended December 31, 2020 and 2019, are detailed as follows:

Administrative expenses	01.01.2020 12.31.2020 ThCh\$	01.01.2019 12.31.2019 ThCh\$
Wages and salaries	(5,442,716)	(4,370,109)
Administrative service expenses	(3,957,416)	(4,078,845)
Employee benefits	(2,645,145)	(2,351,676)
Other administrative sales expenses	(379,179)	(208,863)
Total administrative expenses	(12,424,456)	(11,009,493)



#### Notes to Consolidated Financial Statements

As of December 31, 2020 and 2019

(Translation of Financial Statements originally issued in Spanish, see Note 2)

#### Note 25 - Relevant Income Composition (continued)

## 25.3) Other profits (losses)

Other profits (losses) for the periods ended December 31, 2020 and 2019, are detailed as follows:

Other profits (losses)	01.01.2020 12.31.2020 ThCh\$	01.01.2019 12.31.2019 ThCh\$
(Loss) profit from the sale of property, plant and equipment	(253)	(51,178)
Income by fleet impairment (*)	(421,594)	(173,424)
Other (losses) profits (**)	60,732	420,224
Total other profits (losses)	(361,115)	195,622

<sup>(\*)</sup> Corresponds to the expense for modules estimated to be unrecoverable from the customer premises, losing their capacity to generate economic benefits for the Group.

#### 25.4) Financial revenue and costs recognized in income

Financial revenue and costs for the periods ended December 31, 2020 and 2019, are detailed as follows:

Financial Revenue	01.01.2020 12.31.2020 ThCh\$	01.01.2019 12.31.2019 ThCh\$
Interest on financial instruments	231,569	25,240
Income by derivatives	215,780	38,867
Total financial revenue	447,349	64,107

<sup>(\*\*)</sup> As of December 31, 2020, revenue amounting to ThCh\$55,717 corresponding to the subsidiary in Brazil, associated with a dispute made to the judicial reorganization process of the customer Abengoa S.A. and included in its current payment plan with such subsidiary, is recorded. As of December 31, 2019, it corresponds mainly to revenue in the subsidiary in Peru from insurance indemnities and the release of miscellaneous minor provisions.



## Notes to Consolidated Financial Statements

As of December 31, 2020 and 2019

(Translation of Financial Statements originally issued in Spanish, see Note 2)

## **Note 25 - Relevant Income Composition (continued)**

## 25.4) Financial revenue and costs recognized in income (continued)

Financial Costs	01.01.2020 12.31.2020 ThCh\$	01.01.2019 12.31.2019 ThCh\$
Bank interest on loans Bank interest on financial leases Corporate bond interest	(1,152,983) (206,149) (1,019,869)	(2,823,561) (218,260)
Bank commissions Other financial costs (*) Total financial costs	(263,019) (436,741) (3,078,761)	(182,748) - (3,224,569)

<sup>(\*)</sup> Corresponds to costs for prepaid bank loans existing as of December 31, 2019, in Chile and Peru.

# 25.5) Exchange rate difference

01.01.2020	01.01.2019
12.31.2020	12.31.2019
ThCh\$	ThCh\$
385,451	1,385,473
(720,786)	(183,390)
(335,335)	1,202,083
	,

<sup>(\*)</sup> On November 29, 2019, the subsidiary Tecno Fast S.A.C. (Peru) distributed a dividend of 19,874,325 Peruvian Nuevos Soles to the Parent Company Tecno Fast S.A., which generated an effect on the revenue from exchange rate differences amounting to ThCh\$1,212,013.

## 25.6) Income by indexation units

Income by Indexation Units	01.01.2020 12.31.2020 ThCh\$	01.01.2019 12.31.2019 ThCh\$
Corporate bond (UF)	(1,498,843)	-
Lease liabilities (UF)	(90,991)	(93,069)
Other UF indexations	58,619	-
PPM indexation and others	14,163	10,442
Total Income by indexation units	(1,517,052)	(82,627)



## Notes to Consolidated Financial Statements

As of December 31, 2020 and 2019

(Translation of Financial Statements originally issued in Spanish, see Note 2)

## Note 26 - Income Tax

The charge to income by income tax for the years ended December 31, 2020 and 2019, is detailed as follows:

Composition of Income Tax Profit (Loss)	01.01.2020 12.31.2020 ThCh\$	01.01.2019 12.31.2019 ThCh\$
Current tax expense Total net current tax expense Tax revenue (expense) from to the creation and reversal of temporary differences Total net deferred tax revenue (expense)	(834,323) (834,323) (2,112,970) (2,112,970)	(37,035) (37,035) (1,125,856) (1,125,856)
Income tax profit (loss)	(2,947,293)	(1,162,891)
Income Tax Profit (Loss) by Foreign and Domestic Parties	01.01.2020 12.31.2020 ThCh\$	01.01.2019 12.31.2019 ThCh\$

The applicable income tax rate used for deferred taxes in Chile is 27%. In the case of Colombia, it is 33%, in Peru 30%, in Argentina 35% and Brazil 15%.



## Notes to Consolidated Financial Statements

As of December 31, 2020 and 2019

(Translation of Financial Statements originally issued in Spanish, see Note 2)

# Note 26 - Income Tax (continued)

The following table shows the reconciliation between the income tax recorded and the income tax that would result from applying the effective rate for the period from January 1 to December 31, 2020 and 2019:

Reconciliation of Tax Expense using the Legal Rate with Tax Expense using the Effective Rate	01.01.2020 12.31.2020 ThCh\$	01.01.2019 12.31.2019 ThCh\$
Income Before Taxes	12,863,477	11,229,470
Corporate additions and deductions		
Tecno Fast S.A.	(9,968,954)	(9,977,304)
Tecno Fast Argentina	20,931	60,989
Tecno Fast Módulos Do Brazil Ltda.	62,811	259,224
Tecno Fast Colombia SAS	(34,256)	7,867
Tecno Fast S.A.C. Peru	(123,812)	904,076
TF Filiales SpA.	192,407	(1,249,344)
Tecno Truss S.A.	(110,929)	(72,087)
TF Montajes SpA.	45,618	<u> </u>
Total additions and deductions by country	(9,916,184)	(10,066,579)
Tax expense using the effective rate	2,947,293	1,162,891

## Effect of income before taxes at the legal tax rate in Chile

# Balances as of December 31, 2020

Income before taxes at the legal tax rate in Chile	12.31.2020 Amount ThCh\$	%
Tax expense (benefit) at the legal tax rate in Chile Effect on the tax rate of rates in other jurisdictions	3,473,138	27.00%
(Effect of local rate vs. Chilean rate)	158,278	1.23%
Effect on income tax rate – non-taxable expenses	(2,898,420)	(22.53%)
Tax price-level restatement (net)	(57,484)	(0.45%)
Other increases	2,271,781	17.66%
Adjustment to the legal tax rate, total	(525,845)	(4.09%)
Tax expense (benefit) to the income for the period	2,947,293	22.91%
Effective tax rate		22.91%



#### Notes to Consolidated Financial Statements

As of December 31, 2020 and 2019

(Translation of Financial Statements originally issued in Spanish, see Note 2)

## Note 26 - Income Tax (continued)

Effect of income before taxes at the legal tax rate in Chile (continued)

Balances as of December 31, 2019

Income before taxes at the legal tax rate in Chile	12.31.2019 Amount ThCh\$	%
Tax expense (benefit) at the legal tax rate in Chile Effect on the tax rate of rates in other jurisdictions	3,031,957	27.00%
(Effect of local rate vs. Chilean rate)	(222,204)	(1.98%)
Effect on income tax rate – non-taxable expenses	(3,407,415)	(30.34%)
Tax price-level restatement (net)	(58,152)	(0.52%)
Other increases	2,770,206	24.67%
Adjustment to the legal tax rate, total	(917,565)	(8.17%)
Tax expense (benefit) to the income for the period	2,114,392	18.83%
Effective tax rate		18.83%

# Note 27 - Contingencies, Commitments and Other Restrictions

## 27.1) Lawsuits

As of December 31, 2020 and 2019, the Group has no relevant lawsuits or claims pending resolution or other contingencies, except for what is disclosed in Note 9 regarding the Minedu case in the subsidiary Tecno Fast S.A.C. (Peru).

#### 27.2) Effective guarantees granted

Effective guarantees granted by the Group for the period ended December 31, 2020, are detailed below:

# Parent Company - Tecno Fast S.A.

BANCO ESTADO				
Invoice No.	Currency	Amount	Maturity Date	Concept
12342853	Ch\$	64,512,821 321,012,07	02-15-2021	To guarantee, at the sole discretion of Enel Green Power Chile S.A., the proper use of the advance payment of all obligations contracted by Tecno Fast S.A. under Contract 12187 "Construcción de Campamento PV Sol de Lila" (Construction of PV Camp Sol de Lila.) To guarantee at the sole discretion of Enel Green Power Chile S.A. the proper and timely fulfillment of each and every one of the obligations contracted by Tecno Fast S.A. under Contract 12187 "Construcción de Campamento PV Sol de Lila" (Construction of PV
12342854	UF	6	02-15-2021	Camp Sol de Lila.)



# Notes to Consolidated Financial Statements

As of December 31, 2020 and 2019

(Translation of Financial Statements originally issued in Spanish, see Note 2)

# Note 27 - Contingencies, Commitments and Other Restrictions (continued)

# 27.2) Effective guarantees granted (continued)

To guarantee the correct execution of the work under Contract No. GCP-1001-01-CC-0128C Ingenieria, Suministro y Construcción Campamento Tipay y El Remanso y Comedor Satellital en Calidad de Arriendo (Engineering, Procurement and Construction of Camp Tipay and El Remanso and Satellita en Calidad de Arriendo (Engineering, Procurement and Construction of Camp Tipay and El Remanso and Satellita en Calidad de Arriendo (Engineering, Procurement and Construction of Camp Tipay and El Remanso and Satellita en Calidad de Arriendo (Engineering, Procurement and Construction of Camp Tipay and El Remanso and Satellita en Calidad de Arriendo (Engineering, Procurement and Construction of Consorcio QB Fase 2 SPA, established or related to contract No. 8013-CC-2001 with Compañia Minera To guarantee the faithful, full and timely compliance with all contract No. 8013-CC-201 with Compañia Minera To guarantee the faithful, full and timely compliance with all contract No. 8013-CC-201 (Engineering, Procurement and Construction of Camp Tipay and El Remanso Concept Satellital en Calidad de Arriendo (Engineering, Procurement and Construction of Camp Tipay and El Remanso D40030899273 Ch\$ 326,668,466 04-30-2021 and Satellite Canteen under Lease.)    BANCO SANTANDER				BAN	CO BCI
No. GCP-1001-01-CC-0128C Ingenieria, Suministro y Construcción Campamento Tipay y El Remanso y Comedor Satelital en Calidad de Arriendo (Engineering, Procurement and Construction of Camp Tipay and El Remanso and Satellite D40010036736 Ch\$ 299,389,074 06-30-2021 Caldera Cherce Construction of Camp Tipay and El Remanso and Satellite D4001036736 Ch\$ 299,389,074 06-30-2021 Caldera Cherce	Invoice No.	Currency	Amount	<b>Maturity Date</b>	Concept
To guarantee the full and timely compliance with each and every one of the obligations of Consorcio QB Fase 2 SPA, established or related to contract No. 8013-CC-2001 with Compañía Minera To guarantee the faithful, full and timely compliance with all contractual obligations of constract No. GCP-1001-01-CC-0128C (Bechtel No. 26148-220-HC - 1-UA00-00052) Ingenieria, Suministro y Construcción Campamento Tipay y El Remanso y Comedor Satellital en Calidad de Arriendo (Engineering, Procurement and Construction of Camp Tipay and El Remanso and Satellite Canteen under Lease.)    BANCO SANTANDER					No. GCP-1001-01-CC-0128C Ingeniería, Suministro y Construcción Campamento Tipay y El Remanso y Comedor Satelital en Calidad de Arriendo (Engineering, Procurement and Construction of Camp Tipay and El Remanso and Satellite
D40041921527 UF 36,665 04-24-2022 Teck Quebrada Blanca S.A. Campamento Concentradora To guarantee the faithful, full and timely compliance with all contractual obligations of contract No. GCP-1001-01-CC-0128C (Bechtel No. 26148-220-HC 1-UA00-00052) Ingeniería, Suministro y Construcción Campamento Tipay y El Remanso y Comedor Satellital en Calidad de Arriendo (Engineering, Procurement and Construction of Camp Tipay and El Remanso and Satellite Canteen under Lease.)    BANCO SANTANDER	D40010036736	Ch\$	299,389,074	06-30-2021	To guarantee the full and timely compliance with each and every one of the obligations of Consorcio QB Fase 2 SPA, established
D40030899273   Ch\$ 326,668,466   04-30-2021   and Satellite Canteen under Lease.)	D40041921527	UF	36,665	04-24-2022	Teck Quebrada Blanca S.A. Campamento Concentradora To guarantee the faithful, full and timely compliance with all contractual obligations of contract No. GCP-1001-01-CC-0128C (Bechtel No. 26148-220-HC- 1-UA00-00052) Ingeniería, Suministro y Construcción Campamento Tipay y El Remanso y Comedor Satelital en Calidad de Arriendo (Engineering,
Invoice No. Currency Amount Maturity Date Concept  To guarantee the correct, full and timely compliance with each and every one of the obligations under contract No. P.19.104.1 Ingeniería, fabricación transporte suministro, montaje y PEM, sistema escaleras campamento Pérez Caldera (Engineering, manufacture, transport, supply, assembly and PEM, Pérez Caldera Camp Stairway System.)  To guarantee the proper use and return of the advance payment as established in Contract No. 8013-CC-2001 with Compañía Minera Teck Quebrada Blanca S.A.  To guarantee the proper use and return of the advance payment as established in Contract No. 8013-CC-2001 with Compañía Minera Teck Quebrada Blanca S.A.  BANCO SCOTIABANK  Invoice No. Currency Amount Maturity Date Concept  To guarantee the full and timely compliance with each and every one of the obligations of Consorcio Fase 2 SPA established or related to Contract No. 8013-CC-2001 with Compañía Minera Teck Quebrada Blanca S.A., Campamento Concentradora	D40030899273	Ch\$	326,668,466	04-30-2021	
Invoice No. Currency Amount Maturity Date Concept  To guarantee the correct, full and timely compliance with each and every one of the obligations under contract No. P.19.104.1 Ingeniería, fabricación transporte suministro, montaje y PEM, sistema escaleras campamento Pérez Caldera (Engineering, manufacture, transport, supply, assembly and PEM, Pérez Caldera Camp Stairway System.)  To guarantee the proper use and return of the advance payment as established in Contract No. 8013-CC-2001 with Compañía Minera Teck Quebrada Blanca S.A.  To guarantee the proper use and return of the advance payment as established in Contract No. 8013-CC-2001 with Compañía Minera Teck Quebrada Blanca S.A.  BANCO SCOTIABANK  Invoice No. Currency Amount Maturity Date Concept  To guarantee the full and timely compliance with each and every one of the obligations of Consorcio Fase 2 SPA established or related to Contract No. 8013-CC-2001 with Compañía Minera Teck Quebrada Blanca S.A., Campamento Concentradora					
To guarantee the correct, full and timely compliance with each and every one of the obligations under contract No. P.19.104.1 Ingeniería, fabricación transporte suministro, montaje y PEM, sistema escaleras campamento Pérez Caldera (Engineering, manufacture, transport, supply, assembly and PEM, Pérez Caldera Camp Stairway System.)  To guarantee the proper use and return of the advance payment as established in Contract No. 8013-CC-2001 with Compañía  Minera Teck Quebrada Blanca S.A.  To guarantee the proper use and return of the advance payment as established in Contract No. 8013-CC-2001 with Compañía  Minera Teck Quebrada Blanca S.A.  To guarantee the proper use and return of the advance payment as established in Contract No. 8013-CC-2001 with Compañía  Minera Teck Quebrada Blanca S.A.  To guarantee the full and timely compliance with each and every one of the obligations of Consorcio Fase 2 SPA established or related to Contract No. 8013-CC-2001 with Compañía Minera Teck Quebrada Blanca S.A., Campamento Concentradora					
and every one of the obligations under contract No. P.19.104.1 Ingeniería, fabricación transporte suministro, montaje y PEM, sistema escaleras campamento Pérez Caldera (Engineering, manufacture, transport, supply, assembly and PEM, Pérez Caldera (Engineering, manufacture, transport, supply, assembly and PEM, Pérez Caldera Camp Stairway System.)  To guarantee the proper use and return of the advance payment as established in Contract No. 8013-CC-2001 with Compañía Minera Teck Quebrada Blanca S.A.  To guarantee the proper use and return of the advance payment as established in Contract No. 8013-CC-2001 with Compañía Minera Teck Quebrada Blanca S.A.  BANCO SCOTIABANK  Invoice No. Currency Amount Maturity Date Concept  To guarantee the full and timely compliance with each and every one of the obligations of Consorcio Fase 2 SPA established or related to Contract No. 8013-CC-2001 with Compañía Minera Teck Quebrada Blanca S.A., Campamento Concentradora	Invoice No.	Currency	Amount	Maturity Date	Concept
To guarantee the proper use and return of the advance payment as established in Contract No. 8013-CC-2001 with Compañía  5852547 Ch\$ 727,761,260 03-31-2021 Minera Teck Quebrada Blanca S.A.  To guarantee the proper use and return of the advance payment as established in Contract No. 8013-CC-2001 with Compañía  5852574 Ch\$ 721,761,258 03-31-2021 Minera Teck Quebrada Blanca S.A.  BANCO SCOTIABANK  Invoice No. Currency Amount Maturity Date Concept  To guarantee the full and timely compliance with each and every one of the obligations of Consorcio Fase 2 SPA established or related to Contract No. 8013-CC-2001 with Compañía Minera Teck Quebrada Blanca S.A., Campamento Concentradora	5849682	UF	12.474	02-02-2021	and every one of the obligations under contract No. P.19.104.1 Ingeniería, fabricación transporte suministro, montaje y PEM, sistema escaleras campamento Pérez Caldera (Engineering, manufacture, transport, supply, assembly and PEM, Pérez
To guarantee the proper use and return of the advance payment as established in Contract No. 8013-CC-2001 with Compañía    Section	5852547	Ch\$	·	03-31-2021	To guarantee the proper use and return of the advance payment as established in Contract No. 8013-CC-2001 with Compañía
BANCO SCOTIABANK Invoice No. Currency Amount Maturity Date Concept  To guarantee the full and timely compliance with each and every one of the obligations of Consorcio Fase 2 SPA established or related to Contract No. 8013-CC-2001 with Compañía Minera Teck Quebrada Blanca S.A., Campamento Concentradora		·			To guarantee the proper use and return of the advance payment as established in Contract No. 8013-CC-2001 with Compañía
Invoice No. Currency Amount Maturity Date Concept  To guarantee the full and timely compliance with each and every one of the obligations of Consorcio Fase 2 SPA established or related to Contract No. 8013-CC-2001 with Compañía Minera Teck Quebrada Blanca S.A., Campamento Concentradora		σφ	, ,	33 31 2321	THE PARTY OF THE P
To guarantee the full and timely compliance with each and every one of the obligations of Consorcio Fase 2 SPA established or related to Contract No. 8013-CC-2001 with Compañía Minera Teck Quebrada Blanca S.A., Campamento Concentradora					
one of the obligations of Consorcio Fase 2 SPA established or related to Contract No. 8013-CC-2001 with Compañía Minera Teck Quebrada Blanca S.A., Campamento Concentradora	Invoice No.	Currency	Amount	Maturity Date	Concept
					one of the obligations of Consorcio Fase 2 SPA established or related to Contract No. 8013-CC-2001 with Compañía Minera
	151381	Ch\$	3,256,768,163	10-30-2022	



## Notes to Consolidated Financial Statements

As of December 31, 2020 and 2019

(Translation of Financial Statements originally issued in Spanish, see Note 2)

# Note 27 - Contingencies, Commitments and Other Restrictions (continued)

# 27.2) Effective guarantees granted (continued)

			BAN	CO ITAÚ
Invoice No.	Currency	Amount	Maturity Date	Concept
4432844	Ch\$	765,119,882	03-31-2021	To guarantee the faithful, full and timely compliance with Contract No. CW2249365 Construcción Montaje y compra de campamento para Faena SGSCM (Construction, assembly and purchase of camp for SGSCM mining site.)
1102011	One	700,110,002	00 01 2021	To guarantee the seriousness of the Proposal of Contract ORQB2-013-2020 "Servicio de Construcción de Edificios Modulares, Bodega Pañol y Obras Complementarias" (Construction Service of Modular Buildings, Warehouse and
000050056	UF	100	02-17-2021	Complementary Works).  To guarantee the faithful compliance of all obligations arising from or in connection with the contract EPC-050, Ingeniería, Suministro y Construcción de Barrio Industrial de Superficie e interior mina Lado Norte PMCHS (Engineering, Procurement and Construction of Industrial Surface and Inner Mine District Lado Norte PMCHS.) 4501836743, executed between Corporación Nacional del Cobre de Chile - Codelco Chile and Consorcio RT SPA. Under no circumstances, the collection of this guarantee bond will be subject to the confirmation of a foreign bank as principal, borrower
000051817	UF	3,050	01-30-2021	or beneficiary.



## Notes to Consolidated Financial Statements

As of December 31, 2020 and 2019

(Translation of Financial Statements originally issued in Spanish, see Note 2)

# Note 27 - Contingencies, Commitments and Other Restrictions (continued)

# 27.2) Effective guarantees granted (continued)

			BANCO	BANCO DE CHILE							
Invoice No.	Currency	Amount	Maturity Date	Concept							
				To guarantee the faithful and timely compliance with the contract and labor obligations of the proposal entitled "Obras Complementarias proyecto Reposición HDS-ING Servicio de Arriendo para traslado áreas clínicas" (Complementary Works for the HDS-ING Replacement Project - Leasing Service for the							
010824-8	Ch\$	69,858,758	07-15-2021	transfer of clinical areas.)  To guarantee the faithful and timely compliance with the contract and labor obligations of the proposal entitled "Obras Complementarias proyecto Reposición HDS-ING Servicio de Arriendo para traslado áreas clínicas" (Complementary Works for the HDS-ING Replacement Project - Leasing Service for the							
010826-4	Ch\$	123,209,290	07-15-2021	transfer of clinical areas.)  To guarantee the faithful and timely compliance with the contract and labor obligations of the proposal entitled "Obras Complementarias proyecto Reposición HDS-ING Servicio de Arriendo para traslado áreas clínicas" (Complementary Works for the HDS-ING Replacement Project - Leasing Service for the							
010825-6	Ch\$	22,179,166	07-15-2021	transfer of clinical areas.)  To guarantee the faithful and timely compliance with the contract and labor obligations of the proposal entitled "Obras Complementarias proyecto Reposición HDS-ING Servicio de Arriendo para traslado áreas clínicas" (Complementary Works for the HDS-ING Replacement Project - Leasing Service for the							
011897-6	Ch\$	8,890,262	07-15-2021	transfer of clinical areas.)  To guarantee the faithful compliance of the commitments derived from the lease service of container or office modules for the home hospitalization of Hospital del Salvador, tender number 2164-33-							
002696-7	Ch\$	2,853,620	11-02-2021	LP18.  To guarantee the full and timely compliance with each and every one of the obligations of Consorcio Fase 2 SPA established or related to Contract No. 8013-CC-2001 with Compañía Minera Teck Quebrada Blanca S.A., Campamento Concentradora							
000396-9	Ch\$	2,479,053,861	04-21-2022	(lease).							



## Notes to Consolidated Financial Statements

As of December 31, 2020 and 2019

(Translation of Financial Statements originally issued in Spanish, see Note 2)

# Note 27 - Contingencies, Commitments and Other Restrictions (continued)

# 27.2) Effective guarantees granted (continued)

			BANC	O DE CHILE
Invoice No.	Currency	Amount	Maturity Date	Concept
003729-3	UF	145	07-29-2022	To guarantee the faithful compliance with the commitments derived from the lease of containers or modules for the Logistics and Archive Units of Hospital del Salvador, Tender number 2164-51-LP18.
003729-3	OI.	140	01-29-2022	To guarantee the faithful compliance with the Engineering Stage of Contract No. A9SN-30-K-103, Construcción Campamento y Barrio Cívico, Proyecto Salares Norte (Construction of Camp and
208081	Ch\$	8,380,132	11-29-2021	Access Area, Salares Norte Project.) To respond to the receipt for faithful, timely and correct compliance with the extension of the lease and maintenance contract for fifteen containers of the creation center, Commune of
208519	Ch\$	1,435,556	03-31-2021	San Joaquin.  To guarantee the full and timely compliance with each and every one of the obligations of Consorcio QB Fase 2 SPA, established or in relation to contract No. 8013-CC-2001 with Compañía Minera Teck Quebrada Blanca S.A. Campamento Concentradora
507287-4	UF	2,601	10-31-2022	(Purchase).  To guarantee the faithful compliance of the contract and correct execution of the service called "Arriendo de container-Módulo para el Cementerio General de Antofagasta" (Container-Module
	UF	68	03-13-2021	Rental for the General Cemetery of Antofagasta.) To guarantee the full and timely compliance with each and every one of the obligations of Consorcio QB Fase 2 SpA, established or in relation to contract No. 8013-CC-2001 with Compañía Minera Teck Quebrada Blanca S.A. Campamento Concentradora
507989-2	UF	2,601	11-02-2022	(Purchase). Correct fabrication and assembly of modules at Wenco Teno
209384-7	Ch\$	3,416,850	10-07-2022	plant. To guarantee faithful and timely compliance with the contract. The payment of labor and social obligations and fines for the lease and removal of contingency containers for the Costanera Sur Nursery
340263-3	Ch\$	3,837,804	06-22-2021	School in Concepción.  To guarantee the advance payment of Phase 2 of Contract No. A9SN-30-K-103 "Construcción Campamento y Barrio Cívico Proyecto Salares Norte" (Construction of Camp and Access Area,
342720-1	Ch\$	2.672.814.928	10-05-2021	Salares Norte Project.)  To guarantee the faithful compliance of Phase 2 of Contract No. A9SN-30-K-103 "Construcción Campamento y Barrio Cívico Proyecto Salares Norte" (Construction of Camp and Access Area,
342721-9	Ch\$	668.203.732	09-02-2021	Salares Norte Project.)



## Notes to Consolidated Financial Statements

As of December 31, 2020 and 2019

(Translation of Financial Statements originally issued in Spanish, see Note 2)

# Note 27 - Contingencies, Commitments and Other Restrictions (continued)

# 27.2) Effective guarantees granted (continued)

BANCO DE CHILE								
Invoice No.	Currency	Amount	Maturity Date	Concept				
				To guarantee the full and timely compliance with each and every one of Tecno Fast S.A. obligations established or in relation to the contract No. 8013-CC-2018 with Compañía Minera Teck				
342997-8	Ch\$	107.294.906	09-07-2021	Quebrada Blanca.  To guarantee the proper use and refund of the advance payment				
330169-1	Ch\$	215.849.812	05-10-2021	as established in contract No. 8013-CC-2018 with Compañía Minera Teck Quebrada Blanca.  To guarantee the faithful compliance of the commitments arising from the lease service of container or office modules for home hospitalization of Hospital del Salvador, Tender No. 2164-33-				
001510-2	UF	105	11-02-2021	LP18.  To guarantee the faithful and timely compliance with the lease				
343414-3	Ch\$	13,756,873	08-24-2021	contract for the Queilén Modular Hospital Type Top 3, Commune of Queilén.  To guarantee the seriousness of the bid for the tender of Contract CEHOR-20010 A "Ingeniería, Suministro y Construcción (EPC) Campamento Parque Eólico Horizonte (Engineering, Procurement and Construction (EPC) Horizonte Wind Farm Camp) and Contract CEHOR — 20010 B "Operación del Campamento del Parque Eólico Horizonte" (Operation of the				
363549-8	UF	250	01-26-2021	Horizonte Wind Farm Camp.) To Guarantee the Faithful and Timely Compliance of the Direct Negotiation Contract called "Servicio de arriendo de cabinas para habitabilidad en bases de operaciones aéreas de CONAF, periodos 2020-2021" (Lease Service of cabins for habitability in				
363970-1	UF	174	08-02-2021	CONAF air operation bases, periods 2020-2021.).  Modular office rental service located at Lazareto street No. 7,				
331817-7	Ch\$	1,500,000	03-01-2021	Chillán, for Ñuble Highway Department.  To guarantee the full and timely compliance with each and every one of the obligations of Consorcio QB Fase 2 SPA, established or related to contract No. 8013-CC-2001 with Compañía Minera				
344201-5	Ch\$	2,134,431,789	03-28-2023	Teck Quebrada Blanca S.A. Campamento Concentradora.  To guarantee the bid submitted by Tecno Fast S.A., on 08/21/2020, to Techint Chile S.A., related to the tender called "Suministro Agua Desalada Distrito Norte" (Supply of Desalinated				
0059898	USD	685,858	04-29-2021	Water for the Northern District.) Guarantee of faithful compliance with the contract in favor of				
344684-9	Ch\$	9,291,082	02-23-2023	Complejo Asistencial Dr. Sótero del Río.  To guarantee the payment for progress on fabrication outside AAS premises, for contract No. P.19.104.1 "Ingeniería, fabricación y transporte de suministro, montaje y PEM sistema escaleras campamento Pérez Caldera" (Engineering, fabrication and transportation of supply, assembly and PEM of the Pérez				
364724-1 338519-0	UF Ch\$	21,357 57,350,294	03-29-2021 02-01-2021	Caldera camp stairway system.) To guarantee the correct execution of contract 930013792				



## Notes to Consolidated Financial Statements

As of December 31, 2020 and 2019

(Translation of Financial Statements originally issued in Spanish, see Note 2)

# Note 27 - Contingencies, Commitments and Other Restrictions (continued)

# 27.2) Effective guarantees granted (continued)

Parent Company - Tecno Fast S.A. (continued)

Subsidiary - Tecno Fast S.A.C. Peru

BANCO INTERAMERICANO DE FINANZAS							
Invoice No.	Currency	Amount	Maturity Date	Concept			
				Bank comfort letter for the security for costs of the Arbitral			
441007391401	PEN	50,000	03-01-2021	Court in the Arbitration System.			
				Bank comfort letter for faithful compliance BCP / Compañía			
441008004600	PEN	9,302,757	12-07-2020	Minera Antamina S.A.			
				Bank comfort letter for faithful compliance - Supply And			
441008123900	USD	178,000	11-27-2020	Assembly of Housing Modules			

BANCO BBVA							
Invoice No.	Currency	Amount	Maturity Date	Concept			
				Bank comfort letter for advance payment - Ancillary Anglo			
0011-0378-9800276784	PEN	2,572,476	11-20-2020	American Quellaveco S.A.  Bank comfort letter for faithful compliance - Ancillary Anglo			
0011-0378-9800275575	PEN	5,144,951	11-24-2020	American Quellaveco S.A.			
0011-0436-9800001119	USD	813,749	12-31-2020	Bank comfort letter for guarantee release - Cortadera			
0011-0436-98-00002158	PEN	1,192,554	11-30-2020	Bank comfort letter for advance payment - External works - Sheds Bank comfort letter for faithful compliance - External works -			
0011-0436-98-00002131	PEN	298,139	12-30-2020	Sheds			
0011-0436-98-00001534	PEN	438,158	10-31-2020	Bank comfort letter for advance payment - el Portal Building Bank comfort letter for faithful compliance - Installation of partition			
0011-0436-9800002255	PEN	1,194,000	03-31-2021	walls Bank comfort letter for advance payment - Installation of partition			
0011-0436-9800002263	PEN	2,388,000	03-31-2021	walls			
0011-0436-9800001100	PEN	822,259	12-31-2020	Bank comfort letter for guarantee release - Owner			
0011-0436-98-00001429	USD	208,905	11-30-2020	Bank comfort letter for faithful compliance - Warehouse			

BANCO DE CRÉDITO DEL PERU							
Invoice No.	Currency	Amount	Maturity Date	Concept			
				Bank comfort letter for faithful compliance - Cortadera Anglo			
D19301912942	USD	1.624.323	08-30-2021	American Quellaveco S.A.			
		,- ,		Bank comfort letter for faithful compliance Anglo American			
D19302012352	PEN	1,497,589	08-30-2021	Quellaveco S.A.			
				Bank comfort letter for advance payment Anglo American			
D19302084454	PEN	2,572,476	12-07-2020	Quellaveco S.A.			
D19301516959	PEN	2,000	01-15-2021	Bank comfort letter for faithful compliance Rutas de Lima SAC			
D19302090918	USD	711,100	10-30-2020	Bank comfort letter for advance payment Consorcio Sacyr Ajani			
D19303021563	USD	838,962	12-31-2020	Bank comfort letter for faithful compliance - Chile - Warehouse			
D19302178079	PEN	39,982	12-31-2020	Bank comfort letter for faithful compliance – Modular restrooms			
				Bank comfort letter for compliance - Chile - Supply and			
D19303287207	PEN	244,329	10-30-2020	installation service for administrative offices of Quellaveco			
D19302175825	PEN	219,079	12-05-2020	Bank comfort letter for faithful compliance - el Portal Building			

# TECNO FAST®

#### **TECNO FAST S.A. AND SUBSIDIARIES**

#### Notes to Consolidated Financial Statements

As of December 31, 2020 and 2019

(Translation of Financial Statements originally issued in Spanish, see Note 2)

#### Note 27 - Contingencies, Commitments and Other Restrictions (continued)

## 27.3) Other restrictions

The Company has financial covenants established in the contracts for the issue of public bonds, as mentioned in Note 18 Other Financial Liabilities. Currently, the Company has the following compliance covenants:

#### Qualitative covenants

- Compliance in all material respects with applicable laws, regulations and other legal provisions.
- To hire and have an independent external auditing firm and two risk rating agencies registered in the Financial Market Commission.
- To deliver information to the Financial Market Commission and the Representative of the Bondholders, under the conditions and terms indicated by them.

#### **Quantitative covenants**

- To keep at all times Equity greater than or equal to UF 1,800,000.
- To keep the "Indebtedness" level lower than or equal to 1.5 times, measured on the consolidated financial statements as of September each year.
- To keep a level of "Net Financial Debt to Adjusted EBITDA" lower than or equal to 5 times, measured on the consolidated financial statements as of June 2020, September 2020 and June 2021; lower than or equal to 4.75 times, measured on the consolidated financial statements as of September 2021 and June 2022; and lower than or equal to 4.5 times, measured on the consolidated financial statements as of September and June until the total payment of the bonds, as of September 2022, considering an adjusted EBITDA for a rolling 12-month period.

As of December 31, 2020, covenant calculations are detailed as follows:

Equity	12.31.2020 ThCh\$
Minimum Equity (UF)	2,742,838
Total equity	79,735,207
UF	29.070.33



#### Notes to Consolidated Financial Statements

As of December 31, 2020 and 2019

(Translation of Financial Statements originally issued in Spanish, see Note 2)

#### Note 27 - Contingencies, Commitments and Other Restrictions (continued)

# 27.3) Other restrictions (continued)

#### **Quantitative covenants (continued)**

Indebtedness	12.31.2020 ThCh\$
Indebtedness (Net Financial Debt/Equity) Net Financial Debt Other current financial liabilities Other non-current financial liabilities Cash and cash equivalents Total equity	0.64 50,823,932 8,280,002 65,006,013 22,462,083 79,735,207
Net Financial Debt to Adjusted EBITDA	12.31.2020 ThCh\$
Net Financial Debt  Other current financial liabilities Other non-current financial liabilities Cash and cash equivalents  Adjusted EBITDA (12 rolling months) Operating profit (12 rolling months) Gross profit (12 rolling months) Administrative expenses (12 rolling months) Depreciation and amortization (12 rolling months) Dividends distributed to the Issuer by non-consolidated entities Pro forma EBITDA of the last 12 months of acquired companies	2.09 50,823,932 8,280,002 65,006,013 22,462,083 24,284,577 17,671,027 30,095,483 (12,424,456) 6,613,550

According to the calculations detailed above, all applicable covenants have been met as of the date of these consolidated financial statements.

#### 27.4) Covid-19 Contingency

The global health crisis caused by COVID 19 has not been unknown to Tecno Fast S.A. and its Subsidiaries. At the request of large project customers in the sales segment, some on-site works were temporarily suspended during the second quarter. However, the production plants have continued to operate without disruption. To date, these sites have already resumed operations, with all the necessary protocols and safety measures necessary to protect the partners of the Company.

# TECNO

#### **TECNO FAST S.A. AND SUBSIDIARIES**

#### Notes to Consolidated Financial Statements

As of December 31, 2020 and 2019

(Translation of Financial Statements originally issued in Spanish, see Note 2)

#### Note 27 - Contingencies, Commitments and Other Restrictions (continued)

## 27.4) Covid-19 Contingency (continued)

Regarding the leasing segment, the revenue of these business lines have remained as expected and in some cases have even increased since the space solutions provided by Tecno Fast have become part of the solution or help to solve this contingency, compensating in terms of income, the temporary effects of the decrease in sales of projects due to their initial suspensions.

To reinforce the prevention and personal care of all the employees, their partners, visitors and suppliers in the different areas and subsidiaries of the Group, a protocol has been prepared and implemented that includes a series of recommendations for dealing with COVID 19 within the organization, with particular focus on hygiene, the use of breathing protection, social distancing and the implementation of home office, if applicable.

Note 28 - Personnel

As of December 31, 2020 and 2019, the distribution of the personnel of the Group is detailed as follows:

Personnel	12.31.2020						
	Chile Division	Peru Division (*)	Brazil Division	Colombia Division	Total		
Managers and executives	27	11	_	1	39		
Administrative personnel	351	27	-	9	387		
Partners	316	282	-	0	598		
Total	694	320	-	10	1024		

Personnel	12.31.2019						
	Chile Division	Peru Division	Brazil Division	Colombia Division	Total		
Managers and executives	23	9	1	2	35		
Administrative personnel	293	187	1	12	493		
Partners	216	385	-	10	611		
Total	532	581	2	24	1139		

#### Note 29 - Environment

The investments made by the Company have integrated the best environmental practices regarding energy efficiency, waste recycling, transportation, landscaping and the use of technologies.



#### Notes to Consolidated Financial Statements

As of December 31, 2020 and 2019

(Translation of Financial Statements originally issued in Spanish, see Note 2)

# Note 29 - Environment (continued)

In 2019, the Company implemented automation through robotics and self-sustainable energy through solar panels in the production plant located in Lampa. It also began its certification process as a B Corporation, confirming its interest in becoming an agent of change and contributing to the solution of significant social and environmental problems. In this way, the Company shows its ability to simultaneously achieve a triple impact (economic, social and environmental), committed to permanent and long-term improvement.

Regarding the provisions of Circular No. 1,901 of the Financial Market Commission, the following are the disbursements (expenses) that Tecno Fast S.A. and its Subsidiaries have made in the periods ended December 31, 2020 and 2019, related to environmental protection:

#### As of December 31, 2020

Identification of the Parent Company or	Name of Project Associated with the Disbursement	Disbursement Concept	Asset or Expense	•	Disbursemen t Amount	Specific or Estimated Date when Future	The Project is in Progress or
Subsidiary					ThCh\$	Disbursements will be Made	Completed
Santiago Plants	LED lighting	Change of light bulbs to LED	Expense	Purchase of 80 LED bulbs for the replacement of alurometal.	3,720	Nov. 20	Completed
Branches	Control of liquid industrial waste and sewage treatment	Sanitary control of liquid industrial waste and sewage treatment	Expense	Preventive and corrective service for the industrial treatment of liquid industrial waste according to current environmental regulations.	18,593	Dec. 20	In progress
	Recycling center	Operation of the recycling center	Expense	Operation includes processing of the material to be recycled	8,712	Dec. 20	In progress
	Integrated waste management	Integrated management from collection to final disposal	Expense	Integral management includes household-like waste and non-hazardous industrial waste.	107,382	Dec. 20	In progress
	Pest control	Pest control prevention (mice, insects, etc.)	Expense	Spraying, sanitization and pest control	4,429	Dec. 20	In progress
	Control of liquid industrial waste and sewage treatment	Sanitary control of liquid industrial waste and sewage treatment	Expense	Preventive and corrective service for the industrial treatment of liquid industrial waste according to current environmental regulations.	7,520	Dec. 20	In progress
	Integrated waste management	Integrated management from collection to final disposal	Expense	Integral management includes household-like waste and non-hazardous industrial waste.	4,145	Dec. 20	In progress



# Notes to Consolidated Financial Statements

As of December 31, 2020 and 2019

(Translation of Financial Statements originally issued in Spanish, see Note 2)

# Note 29 - Environment (continued)

As of December 31, 2020 (continued)

Identification of the Parent Company or Subsidiary	Name of Project Associated with the Disbursement	Disbursement Concept	Asset or Expense		Disbursemen t Amount ThCh\$	Specific or Estimated Date when Future Disbursements will be Made	The Project is in Progress or Completed
Branches	Pest control	Pest control prevention (mice, insects, etc.)		Spraying, sanitization and pest control	45,391	Dec. 20	In progress

# As of December 31, 2019

Identification of the Parent Company or Subsidiary	Name of Project Associated with the Disbursement	Disbursement Concept	Asset or Expense	Description of Asset or Expense Item	Disbursement Amount ThCh\$	Specific or Estimated Date when Future Disbursements will be Made	in
Santiago Plants	Photovoltaic plant	Photovoltaic power generation capacity	Asset	Photovoltaic plant with 1,060 panel units, covering approximately 1,200 m2 and producing 581,412 kWh.	411,000	Dec. 19	Completed
	LED lighting	Change of light bulbs to LED	Expense	Purchase of 180 LED bulbs for the replacement of alurometal.	3,720	Dec. 19	Completed
	Control of liquid industrial waste and sewage treatment	Sanitary control of liquid industrial waste and sewage treatment	Expense	Preventive and corrective service for the industrial treatment of liquid industrial waste according to current environmental regulations.	7,320	Dec. 19	Completed
	Recycling center	Operation of the recycling center	Expense	Operation includes processing of the material to be recycled	780	Dec. 19	Completed
	Integrated waste management	Integrated management from collection to final disposal	·	Integral management includes household-like waste and non-hazardous industrial waste.	114,467	Dec. 19	Completed
	Pest control	Pest control prevention (mice, insects, etc.)	Expense	Spraying, sanitization and pest control Certification of the	4,429	Dec. 19	Completed Completed
	ISO Certification	ISO 14.001 Audit	Expense	environmental management system, based on environmental care policies and processes.	2,850	Jan. 20	Completed
		ISO 14.001 auditor course	Expense	Lead auditor training that includes ISO 14,001	820	Nov. 19	Completed



# Notes to Consolidated Financial Statements

As of December 31, 2020 and 2019

(Translation of Financial Statements originally issued in Spanish, see Note 2)

# Note 29 - Environment (continued)

As of December 31, 2019 (continued)

Identification of the Parent Company or Subsidiary	Name of Project Associated with the Disbursement	Disbursement Concept	Asset or Expense		Disbursemen t Amount ThCh\$	Specific or Estimated Date when Future Disbursements will be Made	The Project is in Progress or Completed
Branches	Control of liquid industrial waste and sewage treatment	Sanitary control of liquid industrial waste and sewage treatment	Expense	Preventive and corrective service for the industrial treatment of liquid industrial waste according to current environmental regulations.	7,329	Dec. 29	Completed
	Pest control	Pest control prevention (mice, insects, etc.)	Expense	Spraying, sanitization and pest control	316	Dec. 29	Completed
	Integrated waste management	Integrated management from collection to final disposal	Expense	Integral management includes household-like waste and non-hazardous industrial waste.	35,689	Dec. 29	Completed



# Notes to Consolidated Financial Statements

As of December 31, 2020 and 2019

(Translation of Financial Statements originally issued in Spanish, see Note 2)

# **Note 30 - Domestic and Foreign Currency**

Assets and liabilities by currency are detailed as follows:

ASSETS	Currency	12.31.2020 ThCh\$	12.31.2019 ThCh\$
Current Asset			
Cash and cash equivalents	CLP	11,613,736	838,522
	USD	9,230,331	718,503
	ARG PESOS	9,701	4,931
	REAL	5,887	113,367
	COL PESOS	235,945	6,510
	PEN	1,366,483	6,421,923
Other current financial assets	UF	-	38,867
Other current non-financial assets	CLP	187,371	65,419
	COL PESOS	2,127	-
	PEN	16,693	29,976
Trade and other current accounts receivable	CLP	9,913,242	7,046,940
	UF	12,019,898	2,998,911
	USD	1,046,499	176,989
	ARG PESOS	31	-
	REAL	141,193	179,814
	COL PESOS	66,576	372,659
	PEN	6,701,148	7,135,213
Current accounts receivable from related entities	CLP	3,019,388	11,741,910
	UF	606,194	<u>-</u>
Inventory	CLP	9,461,226	6,936,707
	COL PESOS	30,403	49,757
	PEN	1,876,454	1,422,331
Current tax assets	UF	1,196,262	1,507,761
	ARG PESOS	-	15,675
	COL PESOS	248,784	225,613
	PEN	761,564	570,895
Total current asset	CLP	34,194,963	26,629,498
	UF	13,822,354	4,545,539
	USD	10,276,830	895,492
	ARG PESOS	9,732	20,606
	REAL	147,080	293,181
	COL PESOS	583,835	654,539
	PEN	10,722,342	15,580,338



# Notes to Consolidated Financial Statements

As of December 31, 2020 and 2019

(Translation of Financial Statements originally issued in Spanish, see Note 2)

# Note 30 - Domestic and Foreign Currency (continued)

ASSETS (cont.)	Currency	12.31.2020 ThCh\$	12.31.2019 ThCh\$
Non-current Asset			
Trade and other non-current accounts receivable	REAL	320,475	375,683
	PEN	2,883,827	3,328,681
Investments recorded through the equity method	CLP	109,766	72,402
Intangible assets other than goodwill	CLP	315,225	175,805
	REAL	-	14,070
	COL PESOS	5,075	6,564
	PEN	160,653	208,756
Goodwill	CLP	40,756,043	40,756,043
Property, plant and equipment	CLP	73,446,117	62,028,679
	REAL	118,454	178,444
	COL PESOS	2,191,015	2,676,855
	PEN	16,850,601	17,245,189
Right-of-use assets	CLP	5,674,357	6,643,912
	COL PESOS	56,086	104,936
	PEN	227,875	363,899
Current tax assets, non-current	ARG PESOS	19,791	-
	REAL	227,046	
Deferred tax assets	CLP	711,509	410,875
	ARG PESOS	8,388	-
	REAL	94,938	- 04.700
	COL PESOS	11,573	34,769
Total non assessment appets	PEN CLP	293,443	631,668
Total non-current assets	ARG PESOS	121,013,017	110,087,716
	REAL	28,179 760,913	- 568,197
	COL PESOS	2,263,749	2,823,124
	PEN	20,416,399	21,778,193
Total Assets	CLP	155,207,980	136,717,214
101417100010	UF	13,822,354	4,545,539
	USD	10,276,830	895,492
	ARG PESOS	37,911	20,606
	REAL	907,993	861,378
	COL PESOS	2,847,584	3,477,663
	PEN	31,138,741	37,358,531



# Notes to Consolidated Financial Statements

As of December 31, 2020 and 2019

(Translation of Financial Statements originally issued in Spanish, see Note 2)

# Note 30 - Domestic and Foreign Currency (continued)

LIABILITIES AND EQUITY	Currency	12.31.2020 ThCh\$	12.31.2019 ThCh\$
Current Liability			
Other current financial liabilities	CLP UF USD REAL	6,722,280 466,825 154,235	29,772,838
Current lease liabilities	COL PESOS PEN CLP	936,662 175,273	1,627,233 10,135,583 163,545
Current lease liabilities	UF	536,165	535,308
	COL PESOS	35,464	7,555
	PEN	84,799	76,110
Trade and other current accounts payable	CLP	24,759,862	19,495,975
	USD	3,050,498	2,206,527
	ARG PESOS	2,332	(8,111)
	REAL	50,095	(482,521)
	COL PESOS	41,804	363,619
Current accounts payable to related entities	PEN CLP UF PEN	13,490,692 2,122,511 641,443 39,493	11,152,887 1,969,624 190,444
Other current provisions	CLP	213,507	174,467
	COL PESOS	742	-
	PEN	60,081	99,230
Current tax liabilities	UF	453,366	120,956
	COL PESOS	2,757	-
	PEN	39,272	45,228
Current provisions for employee benefits	CLP	1,660,018	1,335,154
	COL PESOS	10,599	-
	PEN	259,784	257,681
Total current liability	CLP	35,653,451	52,911,603
	UF	2,097,799	846,708
	USD	3,204,733	2,206,527
	ARG PESOS	2,332	(8,111)
	REAL	50,095	(135,292)
	COL PESOS	91,366	1,998,407
	PEN	14,910,783	21,766,719



# Notes to Consolidated Financial Statements

As of December 31, 2020 and 2019

(Translation of Financial Statements originally issued in Spanish, see Note 2)

# Note 30 - Domestic and Foreign Currency (continued)

Non-current Liability   CLP	LIABILITIES AND EQUITY (cont.)	Currency	12.31.2020 ThCh\$	12.31.2019 ThCh\$
UF   57,594,102   75,281   7	Non-current Liability			
UF   57,594,102   75,281   7	Other non-current financial liabilities	CLP	2.324.231	10.848.508
REAL		ŪF		-
Non-current lease liabilities		REAL	-	50,281
UF   2,298,777   2,736,632     COL PESOS   35,085   101,374     PEN   177,954   278,692     PEN   177,954   278,692     VIF   2273,342   400,873     Current tax liabilities, non-current     REAL   131,660   -   Deferred tax liabilities     CLP   9,455,119   7,305,757     COL PESOS   210,634   152,739     PEN   - 51,748     CLP   12,675,755   19,225,942     UF   60,166,221   3,137,505     REAL   131,660   50,281     COL PESOS   245,719   254,113     PEN   5,265,634   3,907,735     Total liabilities   CLP   48,329,206   72,137,545     UF   62,264,020   3,984,213     USD   3,204,733   2,206,527     ARG PESOS   2,332   (8,111)     REAL   181,755   (85,011)     COL PESOS   337,085   2,252,520     PEN   20,176,417   25,674,454     Equity   CLP   128,073,051   149,851,831     USD   3,204,733   2,206,527     ARG PESOS   2,332   (8,111)     REAL   181,755   (85,011)     UF   62,264,020   3,984,213     USD   3,204,733   2,206,527     ARG PESOS   2,332   (8,111)     REAL   181,755   (85,011)     USD   3,204,733   2,206,527     ARG PESOS   2,332   (8,111)     REAL   181,755   (85,011)     REAL   181,755   (85,011)     COL PESOS   337,085   2,252,520     ARG PESOS   2,332   (8,111)     REAL   181,755   (85,011)     COL PESOS   337,085   2,252,520     ARG PESOS   2,332   (8,111)     REAL   181,755   (85,011)     COL PESOS   337,085   2,252,520     ARG PESOS   2,332   (8,111)     REAL   181,755   (85,011)     COL PESOS   337,085   2,252,520     COL PESOS   33		PEN	5,087,680	3,577,295
COL PESOS   35,085   101,374   PEN   177,954   278,692   273,342   400,873   278,692   273,342   400,873   278,692   273,342   400,873   278,692   273,342   400,873   273,660   273,342   273,342   273,692   273,342   273,660   273,060	Non-current lease liabilities	CLP	896,405	1,071,677
PEN   177,954   278,692     Non-current accounts payable to related entities   UF   273,342   400,873     Current tax liabilities, non-current   REAL   131,660   -     Deferred tax liabilities   CLP   9,455,119   7,305,757     COL PESOS   210,634   152,739     PEN   -   51,748     Total non-current liability   CLP   12,675,755   19,225,942     UF   60,166,221   3,137,505     REAL   131,660   50,281     COL PESOS   245,719   254,113     PEN   5,265,634   3,907,735     Total liabilities   CLP   48,329,206   72,137,545     UF   62,264,020   3,984,213     USD   3,204,733   2,206,527     ARG PESOS   2,332   (8,111)     REAL   181,755   (85,011)     COL PESOS   337,085   2,252,520     Total Liabilities and Equity   CLP   128,073,051   149,851,831     UF   62,264,020   3,984,213     USD   3,204,733   2,206,527     ARG PESOS   2,332   (8,111)     CLP   79,743,845   77,714,286     Total Liabilities and Equity   CLP   128,073,051   149,851,831     UF   62,264,020   3,984,213     USD   3,204,733   2,206,527     ARG PESOS   2,332   (8,111)     REAL   181,755   (85,011)     COL PESOS   337,085   2,252,520     REAL   181,755   (85,011)     COL PESOS   337,085   2,252,520		UF	2,298,777	2,736,632
Non-current accounts payable to related entities   UF   273,342   400,873   Current tax liabilities, non-current   REAL   131,660   - Deferred tax liabilities   CLP   9,455,119   7,305,757   COL PESOS   210,634   152,739   PEN   - 51,748   Total non-current liability   CLP   12,675,755   19,225,942   UF   60,166,221   3,137,505   REAL   131,660   50,281   COL PESOS   245,719   254,113   PEN   5,265,634   3,907,735   Total liabilities   CLP   48,329,206   72,137,545   UF   62,264,020   3,984,213   USD   3,204,733   2,206,527   ARG PESOS   2,332   (8,111)   REAL   181,755   (85,011)   COL PESOS   337,085   2,252,520   PEN   20,176,417   25,674,454   Equity   CLP   79,743,845   77,714,286   Total Liabilities and Equity   CLP   128,073,051   149,851,831   UF   62,264,020   3,984,213   USD   3,204,733   2,206,527   ARG PESOS   2,332   (8,111)   REAL   181,755   (85,011)   CDL PESOS   337,085   2,252,520   CLP   22,04,733   2,206,527   ARG PESOS   2,332   (8,111)   ARG PESOS   2,332   (8,111)   REAL   181,755   (85,011)   CDL PESOS   2,332   (8,111)   CDL PESOS   2,332   (8,111)   CDL PESOS   337,085   2,252,520   CDL PESOS   337,085   2,252,52		COL PESOS	35,085	101,374
Current tax liabilities, non-current         REAL         131,660         -           Deferred tax liabilities         CLP         9,455,119         7,305,757           COL PESOS         210,634         152,739           PEN         -         51,748           Total non-current liability         CLP         12,675,755         19,225,942           UF         60,166,221         3,137,505           REAL         131,660         50,281           COL PESOS         245,719         254,113           PEN         5,265,634         3,907,735           Total liabilities         CLP         48,329,206         72,137,545           UF         62,264,020         3,984,213           USD         3,204,733         2,206,527           ARG PESOS         2,332         (8,111)           REAL         181,755         (85,011)           COL PESOS         337,085         2,252,520           PEN         20,176,417         25,674,454           Equity         CLP         79,743,845         77,714,286           Total Liabilities and Equity         CLP         128,073,051         149,851,831           UF         62,264,020         3,984,213           <				
Deferred tax liabilities         CLP COL PESOS COL PESOS PEN         9,455,119 210,634 210,63	Non-current accounts payable to related entities		273,342	400,873
COL PESOS   210,634   152,739   PEN   - 51,748	Current tax liabilities, non-current		131,660	-
PEN   -   51,748	Deferred tax liabilities			
Total non-current liability         CLP         12,675,755         19,225,942           UF         60,166,221         3,137,505           REAL         131,660         50,281           COL PESOS         245,719         254,113           PEN         5,265,634         3,907,735           Total liabilities         CLP         48,329,206         72,137,545           UF         62,264,020         3,984,213           USD         3,204,733         2,206,527           ARG PESOS         2,332         (8,111)           REAL         181,755         (85,011)           COL PESOS         337,085         2,252,520           PEN         20,176,417         25,674,454           Equity         CLP         79,743,845         77,714,286           Total Liabilities and Equity         CLP         128,073,051         149,851,831           UF         62,264,020         3,984,213           USD         3,204,733         2,206,527           ARG PESOS         2,332         (8,111)           REAL         181,755         (85,011)           COL PESOS         337,085         2,252,520			210,634	
UF       60,166,221       3,137,505         REAL       131,660       50,281         COL PESOS       245,719       254,113         PEN       5,265,634       3,907,735         Total liabilities       CLP       48,329,206       72,137,545         UF       62,264,020       3,984,213         USD       3,204,733       2,206,527         ARG PESOS       2,332       (8,111)         REAL       181,755       (85,011)         COL PESOS       337,085       2,252,520         PEN       20,176,417       25,674,454         Equity       CLP       79,743,845       77,714,286         Total Liabilities and Equity       CLP       128,073,051       149,851,831         UF       62,264,020       3,984,213         USD       3,204,733       2,206,527         ARG PESOS       2,332       (8,111)         REAL       181,755       (85,011)         COL PESOS       337,085       2,232,52,520			-	
REAL	Total non-current liability	~ <del>-</del> ·		
COL PESOS         245,719         254,113           PEN         5,265,634         3,907,735           Total liabilities         CLP         48,329,206         72,137,545           UF         62,264,020         3,984,213           USD         3,204,733         2,206,527           ARG PESOS         2,332         (8,111)           REAL         181,755         (85,011)           COL PESOS         337,085         2,252,520           PEN         20,176,417         25,674,454           Equity         CLP         79,743,845         77,714,286           Total Liabilities and Equity         CLP         128,073,051         149,851,831           UF         62,264,020         3,984,213           USD         3,204,733         2,206,527           ARG PESOS         2,332         (8,111)           REAL         181,755         (85,011)           COL PESOS         337,085         2,252,520		• •		
PEN         5,265,634         3,907,735           Total liabilities         CLP         48,329,206         72,137,545           UF         62,264,020         3,984,213           USD         3,204,733         2,206,527           ARG PESOS         2,332         (8,111)           REAL         181,755         (85,011)           COL PESOS         337,085         2,252,520           PEN         20,176,417         25,674,454           Equity         CLP         79,743,845         77,714,286           Total Liabilities and Equity         CLP         128,073,051         149,851,831           UF         62,264,020         3,984,213           USD         3,204,733         2,206,527           ARG PESOS         2,332         (8,111)           REAL         181,755         (85,011)           COL PESOS         337,085         2,252,520			•	•
Total liabilities         CLP         48,329,206         72,137,545           UF         62,264,020         3,984,213           USD         3,204,733         2,206,527           ARG PESOS         2,332         (8,111)           REAL         181,755         (85,011)           COL PESOS         337,085         2,252,520           PEN         20,176,417         25,674,454           Equity         CLP         79,743,845         77,714,286           Total Liabilities and Equity         CLP         128,073,051         149,851,831           UF         62,264,020         3,984,213           USD         3,204,733         2,206,527           ARG PESOS         2,332         (8,111)           REAL         181,755         (85,011)           COL PESOS         337,085         2,252,520			-, -	•
UF 62,264,020 3,984,213 USD 3,204,733 2,206,527 ARG PESOS 2,332 (8,111) REAL 181,755 (85,011) COL PESOS 337,085 2,252,520 PEN 20,176,417 25,674,454  Equity CLP 79,743,845 77,714,286  Total Liabilities and Equity CLP 128,073,051 149,851,831 UF 62,264,020 3,984,213 USD 3,204,733 2,206,527 ARG PESOS 2,332 (8,111) REAL 181,755 (85,011) COL PESOS 337,085 2,252,520				
USD 3,204,733 2,206,527  ARG PESOS 2,332 (8,111)  REAL 181,755 (85,011)  COL PESOS 337,085 2,252,520  PEN 20,176,417 25,674,454  Equity CLP 79,743,845 77,714,286  Total Liabilities and Equity CLP 128,073,051 149,851,831  UF 62,264,020 3,984,213  USD 3,204,733 2,206,527  ARG PESOS 2,332 (8,111)  REAL 181,755 (85,011)  COL PESOS 337,085 2,252,520	Total liabilities	~ <del>-</del> ·	, ,	
ARG PESOS 2,332 (8,111) REAL 181,755 (85,011) COL PESOS 337,085 2,252,520 PEN 20,176,417 25,674,454  Equity CLP 79,743,845 77,714,286  Total Liabilities and Equity CLP 128,073,051 149,851,831 UF 62,264,020 3,984,213 USD 3,204,733 2,206,527 ARG PESOS 2,332 (8,111) REAL 181,755 (85,011) COL PESOS 337,085 2,252,520				
REAL         181,755         (85,011)           COL PESOS         337,085         2,252,520           PEN         20,176,417         25,674,454           Equity         CLP         79,743,845         77,714,286           Total Liabilities and Equity         CLP         128,073,051         149,851,831           UF         62,264,020         3,984,213           USD         3,204,733         2,206,527           ARG PESOS         2,332         (8,111)           REAL         181,755         (85,011)           COL PESOS         337,085         2,252,520			· · · · · ·	
COL PESOS         337,085         2,252,520           PEN         20,176,417         25,674,454           Equity         CLP         79,743,845         77,714,286           Total Liabilities and Equity         CLP         128,073,051         149,851,831           UF         62,264,020         3,984,213           USD         3,204,733         2,206,527           ARG PESOS         2,332         (8,111)           REAL         181,755         (85,011)           COL PESOS         337,085         2,252,520				
PEN         20,176,417         25,674,454           Equity         CLP         79,743,845         77,714,286           Total Liabilities and Equity         CLP         128,073,051         149,851,831           UF         62,264,020         3,984,213           USD         3,204,733         2,206,527           ARG PESOS         2,332         (8,111)           REAL         181,755         (85,011)           COL PESOS         337,085         2,252,520			•	• • •
Equity         CLP         79,743,845         77,714,286           Total Liabilities and Equity         CLP         128,073,051         149,851,831           UF         62,264,020         3,984,213           USD         3,204,733         2,206,527           ARG PESOS         2,332         (8,111)           REAL         181,755         (85,011)           COL PESOS         337,085         2,252,520				· · ·
Total Liabilities and Equity         CLP         128,073,051         149,851,831           UF         62,264,020         3,984,213           USD         3,204,733         2,206,527           ARG PESOS         2,332         (8,111)           REAL         181,755         (85,011)           COL PESOS         337,085         2,252,520	Equity			
UF 62,264,020 3,984,213 USD 3,204,733 2,206,527 ARG PESOS 2,332 (8,111) REAL 181,755 (85,011) COL PESOS 337,085 2,252,520				
USD 3,204,733 2,206,527 ARG PESOS 2,332 (8,111) REAL 181,755 (85,011) COL PESOS 337,085 2,252,520	Total Liabilities and Equity	~ <del>-</del> ·		, ,
ARG PESOS 2,332 (8,111) REAL 181,755 (85,011) COL PESOS 337,085 2,252,520		• •		· · ·
REAL 181,755 (85,011) COL PESOS 337,085 2,252,520			· · · · · ·	, ,
COL PESOS 337,085 2,252,520			,	
· · · · · · · · · · · · · · · · · · ·				• • •
FEIN ZU.1/U.41/ Z3.0/4.434		PEN	20,176,417	25,674,454

# TECNO FAST

#### **TECNO FAST S.A. AND SUBSIDIARIES**

#### Notes to Consolidated Financial Statements

As of December 31, 2020 and 2019

(Translation of Financial Statements originally issued in Spanish, see Note 2)

#### **Note 31 - Business Segments**

The operating segments reported were determined according to the main activities and business units with similar economic characteristics performed by the Group. These segments are regularly reviewed by the Board of Directors (the highest authority in making operating decisions) to measure performance, evaluate risks and allocate resources to such units. The information regularly reviewed by the Board of Directors corresponds to the results of each segment by line of business in Chile and of the Subsidiaries abroad, through management reports prepared for this purpose. Inter-segment write-offs are totally disclosed (if applicable) and presented together with not allocated amounts.

#### Overview of segments and their measurement

The Group operates mainly in the market of rental and sale of space solutions manufactured through industrialized construction processes. Our services range across a variety of sectors related to this business, including engineering, architecture and design of commercial and industrial infrastructure projects; the rental of office, camp and warehouse spaces, and the transportation, logistics and assembly of industrialized built solutions.

Among the most relevant growth drivers for both segments are the general economic activity, industrial production, mining production, the activity of the construction and commercial sectors, and the development of public or private investment projects.

The consolidated financial statements by segment are prepared in conformity with the internal management reports of the Company, which allow the allocation of items to segments, as appropriate. Apart from that, some items are not allocated to the segments, and in the analyzed periods, there are no relevant reconciliations to be disclosed.

The most relevant items and concepts included as not allocated amounts are detailed as follows:

#### Balance sheet:

- Current and deferred tax assets and liabilities: including items where the effect of the segments is mixed, and are managed at the Group level.
- Intangible assets other than goodwill: they correspond to items of cross-sectional use in both business segments and are managed at the Group level.
- Property, plant and equipment: these correspond to vehicles and office equipment generally used in both business segments and are managed at the Group level.

#### Equity:

- Issued capital, accumulated profits (losses) and other reserves: they correspond to the effects associated with all segments, with the corresponding historical carryforward.

# TECNO FAST\*

#### **TECNO FAST S.A. AND SUBSIDIARIES**

#### Notes to Consolidated Financial Statements

As of December 31, 2020 and 2019

(Translation of Financial Statements originally issued in Spanish, see Note 2)

# **Note 31 - Business Segments (continued)**

# Overview of segments and their measurement (continued)

#### Income

 Exchange rate difference: including items where the effect of the segments is mixed and are managed at the Group level.

# Other concepts

- Transfer prices between operating segments are similar to those applied in transactions with third parties and are determined on an arm's length basis.
  - Group financing (including financial revenue and costs and other profits) is managed at the Group level and is not allocated to operating segments.



# Notes to Consolidated Financial Statements

As of December 31, 2020 and 2019

(Translation of Financial Statements originally issued in Spanish, see Note 2)

# Note 31 - Business Segments (continued)

The Group presents its assets, liabilities, statement of comprehensive income and cash flows by business segment as of December 31, 2020 and 2019:

ASSETS		12.31	1.2020			12.31.2019			
	Leases	Sales	Not Allocated Amount	Total	Leases	Sales	Not Allocated Amount	Total	
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	
CURRENT ASSETS									
Cash and cash equivalents	14,107,997	8,354,086	-	22,462,083	4,823,202	3,280,554	-	8,103,756	
Other current financial assets	-	-	-	-	38,867	_	-	38,867	
Other current non-financial assets	61,512	144,679	-	206,191	21,488	73,907	-	95,395	
Trade and other current accounts receivable	16,201,755	13,686,832	-	29,888,587	6,359,241	11,551,285	-	17,910,526	
Current accounts receivable from related entities	=	3,277,113	348,469	3,625,582	=	11,679,736	62,174	11,741,910	
Inventory	8,898,558	2,469,525	-	11,368,083	5,914,539	2,494,256	-	8,408,795	
Current tax assets	2,112,792	71,937	21,881	2,206,610	1,787,964	506,945	25,035	2,319,944	
Total current assets	41,382,614	28,004,172	370,350	69,757,136	18,945,301	29,586,683	87,209	48,619,193	
NON- CURRENT ASSETS									
Trade and other non-current accounts receivable	-	3,204,302	-	3,204,302	-	3,704,364	-	3,704,364	
Investments recorded through the equity method	-	109,766	-	109,766	-	72,402	-	72,402	
Intangible assets other than goodwill	-	-	480,953	480,953	-	· -	405,195	405,195	
Goodwill	22,164,494	18,591,549	-	40,756,043	22,164,494	18,591,549	-	40,756,043	
Property, plant and equipment	80,899,297	11,207,482	499,408	92,606,187	69,220,100	12,404,612	504,455	82,129,167	
Right-of-use assets	5,205,092	721,094	32,132	5,958,318	5,994,765	1,074,294	43,688	7,112,747	
Current tax assets, non-current	236,342	8,047	2,448	246,837	=	-	-	-	
Deferred tax assets	283,719	788,304	47,828	1,119,851	371,764	636,868	68,680	1,077,312	
Total non-current assets	108,788,944	34,630,544	1,062,769	144,482,257	97,751,123	36,484,089	1,022,018	135,257,230	
Total assets	150,171,558	62,634,716	1,433,119	214,239,393	116,696,424	66,070,772	1,109,227	183,876,423	



# Notes to Consolidated Financial Statements

As of December 31, 2020 and 2019

(Translation of Financial Statements originally issued in Spanish, see Note 2)

# **Note 31 - Business Segments (continued)**

The Group presents its assets, liabilities, statement of comprehensive income and cash flows by business segment as of December 31, 2020 and 2019: (continued)

LIABILITIES	12.31.2020					12.31.2019			
	Leases	Sales	Not Allocated Amount	Total	Leases	Sales	Not Allocated Amount	Total	
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	
CURRENT LIABILITIES									
Other current financial liabilities	5,670,890	2,606,281	2,831	8,280,002	20,255,802	21,614,718	12,363	41,882,883	
Current lease liabilities	726,561	100,655	4,485	831.701	659,522	118,190	4,806	782,518	
Current trade and other accounts payable	7,626,594	33,768,689	., .cc	41,395,283	4,048,464	28,679,912	,000	32,728,376	
Current accounts payable to related entities	516,502	2,286,945	-	2,803,447	267,198	1,892,870	_	2,160,068	
Other current provisions	-	274,330	=	274,330		273,697	=	273,697	
Current tax liabilities	474,333	16,150	4,912	495,395	128,077	36,314	1,793	166,184	
Current provisions for employee benefits	393,053	1,537,348	-	1,930,401	238,604	1,354,231	-	1,592,835	
Total current liabilities	15,407,933	40,590,398	12,228	56,010,559	25,597,667	53,969,932	18,962	79,586,561	
NON-CURRENT LIABILITIES									
Other non-current financial liabilities	25,996,036	38,990,137	19,840	65,006,013	8,406,706	6,069,378	-	14,476,084	
Non-current lease liabilities	2,977,368	412,473	18,380	3,408,221	3,530,046	632,603	25,726	4,188,375	
Non-current accounts payable to related entities	50,360	222,982	-	273,342	49,588	351,285	-	400,873	
Current tax liabilities, non-current	126,062	-	5,598	131,660	-	-	-	-	
Deferred tax liabilities	6,825,308	1,091,686	1,748,759	9,665,753	5,056,249	1,170,314	1,283,681	7,510,244	
Total non-current liabilities	35,975,134	40,717,278	1,792,577	78,484,989	17,042,589	8,223,580	1,309,407	26,575,576	
Total liabilities	51,383,067	81,307,676	1,804,805	134,495,548	42,640,256	62,193,512	1,328,369	106,162,137	
EQUITY									
Issued capital	_	_	63,796,181	63,796,181	_	_	63,796,181	63,796,181	
Accumulated profits (losses)	_	_	21,032,959	21,032,959	_	_	16,078,194	16,078,194	
Conversion adjustment	=	_	(5,093,933)	(5,093,933)	-	=	(2,162,071)	(2,162,071)	
Equity attributable to the owners of the parent company	-	-	79,735,207	79,735,207		-	77,712,304	77,712,304	
Non-controlling interest	=	_	8,638	8,638	-	=	1,982	1,982	
Total equity	-	-	79,743,845	79,743,845	-	-	77,714,286	77,714,286	
Total Equity and Liabilities	51,383,067	81,307,676	81,548,650	214,239,393	42,640,256	62,193,512	79,042,655	183,876,423	

# TECNO FAST®

#### **TECNO FAST S.A. AND SUBSIDIARIES**

# Notes to Consolidated Financial Statements

As of December 31, 2020 and 2019

(Translation of Financial Statements originally issued in Spanish, see Note 2)

# Note 31 - Business Segments (continued)

The Group presents its assets, liabilities, statement of comprehensive income and cash flows by business segment as of December 31, 2020 and 2019: (continued)

STATEMENT OF INCOME BY FUNCTION	12.31.2020				12.31.2019			
	Segn	nents	Not	Total	Segments		Not	Total
	Leases	Sales	Allocated Amount		Leases	Sales	Allocated Amount	
_	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Revenue from ordinary activities	34,928,500	82,152,795	-	117,081,295	25,178,219	86,597,043	-	111,775,262
Cost of sales	(16,026,113)	(70,959,699)	-	(86,985,812)	(10,848,212)	(76,850,331)	-	(87,698,543)
Gross profit	18,902,387	11,193,096	-	30,095,483	14,330,007	9,746,712	-	24,076,719
Administrative expenses	(4,215,026)	(8,209,430)	-	(12,424,456)	(3,938,112)	(7,071,381)	-	(11,009,493)
Other profits (losses)	(421,594)	-	60,479	(361,115)	(173,424)	369,046	-	195,622
Financial revenue	333,946	112,239	1,164	447,349	47,780	16,088	239	64,107
Financial costs	(1,330,334)	(1,747,474)	(953)	(3,078,761)	(1,639,921)	(1,583,941)	(707)	(3,224,569)
Interest in profits (losses) of associates and joint ventures	-	37,364	-	37,364	-	7,628	-	7,628
Exchange rate difference	(329,418)	-	(5,917)	(335, 335)	121,208	969,666	111,208	1,202,083
Income by indexation units	(623,395)	(966,439)	72,782	(1,517,052)	(93,069)	=	10,442	(82,627)
Profit (loss) before taxes	12,316,566	419,356	127,555	12,863,477	8,654,469	2,453,818	121,182	11,229,470
Income tax expense (loss)	(2,821,984)	(96,083)	(29,226)	(2,947,293)	(896,231)	(254,110)	(12,550)	(1,162,891)
Profit (loss) for the financial year	9,494,582	323,273	98,329	9,916,184	7,758,238	2,199,708	108,632	10,066,579

CASH FLOWS	12.31.2020				12.31.2019			
	Leases	Sales	Not	Total	Leases	Sales	Not	Total
			Allocated Amount				Allocated Amount	
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Cash flows provided by (used in) operating activities	19,135,908	4,977,149	-	24,113,057	13,791,795	(8,941,074)	-	4,850,721
Cash flows provided by (used in) investing activities	(19,155,207)	722,909	-	(18,432,298)	(17,883,018)	(3,365,507)	-	(21,248,525)
Cash flows provided by (used in) financing activities (*)	2,518,779	11,189,916	(5,031,127)	8,677,568	5,198,581	17,036,203	(3,360,725)	18,874,059

<sup>(\*)</sup> The amounts not allocated in cash flows used in financing activities correspond to the payment of dividends to the shareholders of the Parent Company.

# TECNO FAST SPACE SOLUTIONS

#### **TECNO FAST S.A. AND SUBSIDIARIES**

#### Notes to Consolidated Financial Statements

As of December 31, 2020 and 2019

(Translation of Financial Statements originally issued in Spanish, see Note 2)

#### **Note 31 - Business Segments (continued)**

# 31.1) Lease segment

The Group offers rental of space solutions that are quickly installed in the workplace, with tailor-made services and equipment, helping the customer to save time and generating a productive workspace from the very first moment. The rental of space solutions has been widely adopted by consumers in the markets where the Group operates. For the Company, this represents a sustained growth in square meters leased since this line of business has been established. This segment includes Tecno Fast Village, a new product line that offers a leasing solution with traditional hotel standards, including the lodging and leisure infrastructure and the associated services. This proposal provides an extra added value to our product offering, complementing the solutions portfolio. As of December 31, 2020 and 2019, the Company had hotels in the regions of Antofagasta (Calama) and Coquimbo (Chillepín) with a total surface area of 7,665 m<sup>2</sup>.

#### 31.2) Sales segment

The Group offers integrated "turnkey" space sales solutions to be immediately used by our customers. The modern industrialized construction system allows faster construction and assembly than conventional systems, with a specific solution for each customer's needs, in terms of size, distribution and equipment. The experience gained by the Company in leading highly complex mining projects for more than 2 million m² of industrialized construction works in Latin America positions Tecno Fast as a leader in integrated solutions in the region. The know-how that Tecno Fast has gained over the past 24 years has allowed the Company to expand its offer of solutions for sale based on industrialized construction, not only to mining projects but also to projects as diverse and complex as hospitals, housing, educational centers, and institutional and commercial buildings.

Through its Home line, Tecno Fast offers housing alternatives that are easy to install and expand. They function as capsules that are distributed and assembled according to the particular requirements of each customer. With much shorter times compared to traditional construction, the houses are fully operational when they leave the factory at 95% completion. The equipment is defined before the purchase, so its price is known before the installation, with no subsequent changes.

With the acquisition of the subsidiary Tecno Truss S.A. on October 9, 2019, the Group entered a market where this subsidiary has developed a complete range of Building Systems and Prefabricated Components for the real estate market in Chile for more than 20 years, with more than 250,000 homes built. The main products sold include components such as wood trusses and frames, OSB, fiber cement and SIP boards, light galvanized metal and a wood modular system.



#### Notes to Consolidated Financial Statements

As of December 31, 2020 and 2019

(Translation of Financial Statements originally issued in Spanish, see Note 2)

# Note 31 - Business Segments (continued)

# 31.3) Other information

Revenue by segment for the periods ended December 31, 2020 and 2019 is detailed as follows:

Types of Revenue by Segment	01.01.2020 12.31.2020 ThCh\$	01.01.2019 12.31.2019 ThCh\$
Sales Lease	82,152,795 34,928,500	86,597,043 25,178,219
Total revenue by segment	117,081,295	111,775,262

The Group records transactions with two external customers (three in 2019) that generate revenue equal to or greater than 10% of total revenue during the years ended December 31, 2020 and 2019, associated with the sales segment, amounting to ThCh\$39,248,568 and ThCh\$59,302,714, respectively.

# a) Segment information by geographic area

Revenue from external customers, determined according to the country of domicile of the entity by geographic area, is detailed as follows:

Detail of Information on Geographic Areas	01.01.2020 12.31.2020 ThCh\$	01.01.2019 12.31.2019 ThCh\$
Revenue from ordinary activities of domestic customers, country of domicile of the parent entity Revenue from ordinary activities of external customers, all	95,646,429	83,363,428
foreign countries	21,434,866	28,411,834
Revenue generated by country is detailed as follows:		
Types of Revenue by Country	01.01.2020 12.31.2020 ThCh\$	01.01.2019 12.31.2019 ThCh\$
Chile	95,646,429	83,363,429
Brazil	18,373	406,040
Colombia	1,022,208	1,582,413
Peru	20,394,285	26,423,380
Total Revenue by Country	117,081,295	111,775,262



#### Notes to Consolidated Financial Statements

As of December 31, 2020 and 2019

(Translation of Financial Statements originally issued in Spanish, see Note 2)

# Note 31 - Business Segments (continued)

# 31.3) Other information (continued)

a) Segment information by geographic area (continued)

The distribution of non-current assets by geographic area is detailed as follows:

Non-current Asset Amount	12.31.2020 ThCh\$	12.31.2019 ThCh\$
Amount of non-current assets, country of domicile of the		
parent company	120,301,508	102,366,491
Non-current asset amount, all foreign countries	13,898,278	20,996,316

The distribution of the most significant non-current assets by geographical area, other than the country of domicile of the parent company, is detailed as follows:

Information on Significant Assets, Attributed to a Foreign Country	Description of Geographic Area, Assets	12.31.2020 ThCh\$	12.31.2019 ThCh\$
Property, Plant and Equipment (net) Property, Plant and Equipment (net) Property, Plant and Equipment (net)	Brazil	118,454	178,444
	Colombia	2,191,015	2,676,855
	Peru	16,850,601	17,245,190

#### Note 32 - Fines

As of December 31, 2020 and 2019, Tecno Fast S.A. and Subsidiaries were not affected by fines in the periods covered by these consolidated financial statements.

#### Note 33 - Subsequent Events

The Management of the Company is not aware of any events occurring after December 31, 2020, and up to the date of the issue of these consolidated financial statements, which could significantly affect their interpretation.